



Agenda Date: 8/23/2005  
Agenda Placement: 6D

## NAPA COUNTY BOARD OF SUPERVISORS Board Agenda Letter

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**TO:** Board of Supervisors  
**FROM:** Shelli Brobst for Randolph F. Snowden - Director  
Health & Human Services  
**REPORT BY:** Shelli Brobst, Contracts Analyst, 253-4720  
**SUBJECT:** Amendment No. 1 to Agreement with Staff Care, Inc.

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### **RECOMMENDATION**

Director of Health and Human Services requests approval of and authorization for the Chair to sign Amendment No. 1 to Agreement No. 4317 with Staff Care, Inc., incorporating agency-wide changes to the General Terms and Conditions, revising the Scope of Work to include additional compliance language, and increasing the amount by \$65,000 for a new maximum of \$100,000 to provide temporary or permanent psychiatrist placement services for the Mental Health Program.

### **EXECUTIVE SUMMARY**

Staff Care is one of the companies that HHSA contracts with to provide recruitment services for temporary and/or permanent placements of licensed psychiatrists into vacant staff psychiatrist positions, as needed. Napa County is obligated to maintain appropriate staffing levels to provide necessary psychiatric services to children and adults in accordance with the terms of the Department of Mental Health contract.

### **FISCAL IMPACT**

Is there a Fiscal Impact?	Yes
Is it currently budgeted?	Yes
Where is it budgeted?	Behavioral Health
Is it Mandatory or Discretionary?	Mandatory
Is the general fund affected?	Yes
Future fiscal impact:	Although the agreement terminates June 30, 2006, the agreement contains an automatic renewal, which allows the County the option to continue these

services into the next fiscal year. Appropriations will be budgeted accordingly.

Consequences if not approved: Mandatory services will not be provided.

Additional Information: None.

### **ENVIRONMENTAL IMPACT**

There is no Environmental Impact for this item.

### **BACKGROUND AND DISCUSSION**

Staff Care provides psychiatrists for HHSA's mental health programs on an as-needed basis when staff vacancies occur. The contractor employs professionally licensed staff to provide direct medication services to clients of the Children's Behavioral Health program and the Adult Mental Health program on the HHSA campus. In addition, the psychiatrists provide consultation to non-medical staff regarding medical issues involving specific clients, participate in interdisciplinary staff case conferences, and represent the medical discipline in administrative oversight activities mandated by mental health or Medi-Cal regulation, including Quality Assurance and Professional Practice reviews.

While HHSA is required to provide these psychiatry services, these temporary (locum tenens) services are costly (approximately \$950 per day) and are only utilized when there are not enough staff psychiatrists to cover HHSA's caseload. If HHSA hires a Staff Care doctor into a staff position, there also is a finder's fee of \$30,000. Therefore, it is highly preferable to hire staff psychiatrists, but when staff vacancies exist, HHSA must have the option of hiring temporary psychiatrists. The agreement is being amended to include additional compliance language and to revise the contract maximum to support the temporary placement of psychiatrists for approximately three months plus the finder's fee, should HHSA hire one of the locum tenens psychiatrists into a permanent staff position. The cost to the agency will be partially offset by Medi-Cal billing revenues for eligible services provided by the contract psychiatrists to Medi-Cal clients.

The department has an executed Business Associate agreement on file with this provider.

### **SUPPORTING DOCUMENTS**

None

CEO Recommendation: Approve

Reviewed By: Lorenzo Ziálcita