



A Tradition of Stewardship  
A Commitment to Service

Agenda Date: 7/21/2020

Agenda Placement: 6D

## NAPA COUNTY BOARD OF SUPERVISORS Board Agenda Letter

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**TO:** Board of Supervisors  
**FROM:** JoAnn Melgar for Jennifer Yasumoto - Director  
Health & Human Services Administration  
**REPORT BY:** JoAnn Melgar, Staff Services Analyst II - 707-253-4722  
**SUBJECT:** Amendment No. 9 to Agreement with Cerner Corporation

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### **RECOMMENDATION**

Director of Health and Human Services requests approval of and authorization for the Chair to sign Amendment No. 9 to Agreement No. 170225B with Cerner Corporation effective May 8, 2020 to terminate the implementation of Millennium services and Ultra Sensitive Exchange services, and to incorporate Cerner Sales Order dated July 10, 2020 for the purchase of Behavioral Health Remote Hosting at a total cost of \$16,367 per month for Behavioral Health Information System Software License and services and Billing System for Mental Health and Alcohol and Drug Services.

### **EXECUTIVE SUMMARY**

The purpose of today's recommended action is to amend the current Agreement with Cerner Corporation to:

1. Terminate Millennium services (which were added in Amendments No. 7 and 8 to this Agreement) and Cerner shall reimburse the County \$20,602;
2. Terminate Ultra Sensitive Exchange services which were added in Cerner System Schedule No. 1 (Amendment No. 5 to this Agreement) and Cerner shall reimburse the County \$55,327; and
3. Incorporate Cerner Sales Order dated July 10, 2020 for the purchase of Behavioral Health Remote Hosting 130 concurrent users at a cost of \$8,450 per month. Reimbursement funds as noted above will be applied to this purchase.

Cerner Corporation is not a local vendor.

### **FISCAL & STRATEGIC PLAN IMPACT**

Is there a Fiscal Impact?	Yes
Is it currently budgeted?	Yes
Where is it budgeted?	Health & Human Services Mental Health Services Act
Is it Mandatory or Discretionary?	Mandatory
Is the general fund affected?	No
Future fiscal impact:	This Agreement contains a provision for automatic annual renewal. Appropriations have been included in the approved Fiscal Year 2020-2021 budget and future fiscal years will be budgeted accordingly.
Consequences if not approved:	If this agreement is not approved, the remote Hosting services would be suspended and HHSA would no longer be able to access their Electronic Health Record.
County Strategic Plan pillar addressed:	Effective and Open Government
Additional Information:	

### **ENVIRONMENTAL IMPACT**

ENVIRONMENTAL DETERMINATION: The proposed action is not a project as defined by 14 California Code of Regulations 15378 (State CEQA Guidelines) and therefore CEQA is not applicable.

### **BACKGROUND AND DISCUSSION**

On July 25, 2006, the Board approved an agreement with Anasazi Software, Inc., for the purchase of a new California-compliant web-based Medicare/Medi-Cal billing system for the Mental Health and Alcohol and Drug Services programs. The multi-year Agreement provided for installation assistance, training, software maintenance and support services. The annual maintenance component of the Agreement required the vendor to make all improvements necessary to keep the system current with state and federal requirements. In November 2012, Cerner Corporation acquired Anasazi Software, Inc. and on February 26, 2013, the Board approved the Director of Health and Human Services to give written consent to the assignment of that agreement to Cerner Corporation (Cerner). Cerner Community Behavioral Health software is the Electronic Health Record (EHR) and Billing System for Mental Health and Alcohol and Drug Services.

The EHR maintains client clinical records and includes demographics, documents, notes, treatment plans, diagnosis, medication prescribing history and also uses this data for billing to Medi-Cal/Medicare and required State Reporting.

The purpose of today's recommended action is to amend the current Agreement with Cerner to:

1. Terminate Millennium services - Millennium was supposed to upgrade the County's existing Electronic Health Record and was to be used by care providers from Mental Health and Alcohol and Drug Services and for Fiscal staff to process Medi-Cal billing. After approximately one year of working with Cerner testing Millennium in the County's proposed environment, it became clear that Millennium was not well suited to our business practices. Despite several efforts to work with Cerner to develop a system tailored to

community behavioral health that satisfied the requirements of 42 CFR Part 2 Medi-Cal billing and other state requirements, the product proved to be insufficient for our needs. Cerner will reimburse the County \$20,602.

2. Terminate Ultra Sensitive Exchange services - Ultra Sensitive Exchange (USX) was originally purchased to improve interoperability between internal providers and contractors. The product had a complicated security model that would have had wide operational consequences. Because USX still does not have a security model that will properly work in our environment and could not be properly implemented, staff recommends terminating this service. Cerner will reimburse the County \$55,327.
3. Incorporate Cerner Sales Order dated July 10, 2020 for the purchase of Behavioral Health Remote Hosting 130 concurrent users - Staff recommends purchasing Remote Hosting Services for our current product, which means the County's system will be hosted by Cerner at a cost of \$8,450 per month. This will eliminate the need to replace expensive hardware and allow for greater technical support for system upgrades.

Cerner is not a local vendor.

### **SUPPORTING DOCUMENTS**

None

CEO Recommendation: Approve

Reviewed By: Ben Guerrieri