NAPA COUNTY BOARD OF SUPERVISORS
Board Agenda Letter

TO: Board of Supervisors
FROM: Shelli Brobst for Randolph F. Snowden - Director
       Health & Human Services
REPORT BY: Shelli Brobst, Contracts Analyst - 253-4720
SUBJECT: Agreement with Richard Cohan, Ph.D. (Mental Health Managed Care Program)

RECOMMENDATION
Director of Health and Human Services requests approval of and authorization for the Chair to sign an agreement
with Richard Cohan, Ph.D., for a maximum of $10,000 for the term July 1, 2010 through June 30, 2011, with a
provision for annual renewal, to provide services in the Outpatient Mental Health Managed Care Program.

EXECUTIVE SUMMARY
Approval of the requested action will enable Richard Cohan, Ph.D., to provide mental health services to clients of
the County’s Outpatient Mental Health Managed Care program.

FISCAL IMPACT

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<tr>
<th>Question</th>
<th>Answer</th>
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<td>Is there a Fiscal Impact?</td>
<td>Yes</td>
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<td>Is it currently budgeted?</td>
<td>Yes</td>
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<td>Where is it budgeted?</td>
<td>Mental Health</td>
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<td>Is it Mandatory or Discretionary?</td>
<td>Mandatory</td>
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<td>Is the general fund affected?</td>
<td>No</td>
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Future fiscal impact:
Although the agreement terminates June 30, 2011, it contains a provision for automatic annual renewal, which allows the County the option to continue these services into the next fiscal year. Appropriations will be budgeted accordingly.
Consequences if not approved: If the requested agreement is not approved, the County will need to find an alternative provider to meet client needs, possibly causing some delays in the provision of required services.

Additional Information:

ENVIRONMENTAL IMPACT

ENVIRONMENTAL DETERMINATION: The proposed action is not a project as defined by 14 California Code of Regulations 15378 (State CEQA Guidelines) and therefore CEQA is not applicable.

BACKGROUND AND DISCUSSION

On April 1, 1998, the County's Health and Human Services Agency (HHSA) implemented the outpatient phase of the Mental Health Managed Care Program, establishing a network of third party providers. The Program is governed by the terms of Agreement No. 4028 with the State Department of Mental Health, regulations promulgated by the Federal Medicaid and California Medi-Cal programs, and by a provider operations manual developed by HHSA staff. HHSA bills Medi-Cal for services performed by providers and receives Federal reimbursement for part of the cost of those services. The balance of the costs is funded by a managed care allocation from the State. There is no County share for these costs. The Managed Care Program's network of providers includes Psychiatrists, Psychologists, Marriage and Family Therapists (MFTs), Licensed Clinical Social Workers (LCSWs), and Masters-prepared Psychiatric Nurses. Currently, the Program providers treat 350-400 clients on a regular basis. The County enters into contracts (defined as subcontracts in the State agreement) with the individual Program providers to counsel clients participating in the County's Program.

Approval of the recommended action will enable the contractor to provide services in the County's Managed Care Program. This contractor was selected through a multiple contractor selection procedure. For some services, it is desirable to have a number of persons or entities providing the same service to create a "pool" of providers to ensure accessibility for the diverse communities of the County. Therefore, a competitive bidding process is not required. Under this procedure, multiple contractors are selected through application and verification of necessary qualifications. This contractor has an office in Napa as well as other Bay Area locations.

Because the contractor is an established vendor with the County, the aggregate dollar amount of this contract exceeds the Purchasing Agent's authority to sign the agreement; therefore, the agreement is presented to the Board for approval.

SUPPORTING DOCUMENTS

None

CEO Recommendation: Approve
Reviewed By: Karen Collins