



A Tradition of Stewardship
A Commitment to Service

Agenda Date: 6/19/2018

Agenda Placement: 6V

NAPA COUNTY BOARD OF SUPERVISORS Board Agenda Letter

TO: Board of Supervisors

FROM: JoAnn Melgar for Howard Himes - Director
Health & Human Services Administration

REPORT BY: JoAnn Melgar, Staff Services Analyst II - 707-253-4722

SUBJECT: Revenue Agreement with Reach Air Medical Services, LLC

RECOMMENDATION

Director of Health and Human Services requests approval of and authorization for the Chair to sign a Memorandum of Agreement with Reach Air Medical Services, LLC for a maximum of \$22,500 for the term July 1, 2018 through June 30, 2021 for reimbursement of oversight activities of Emergency Medical Services of emergency air ambulance services within Napa County.

EXECUTIVE SUMMARY

The current Memorandum of Agreement (MOA) with Reach Air Medical Services, LLC (Reach) will expire June 30, 2018. The purpose of today's requested action is to enter into a new MOU with Reach for 3 years beginning July 1, 2018.

REACH Air Medical Services is scheduled to move an existing airship into Napa County in June 2018. The service was previously provided regionally by airships located in Santa Rosa, Lakeport, and Concord. The response and transport of critical trauma patients by REACH Air Medical Services is a critical service provided to the residents and visitors to Napa County. REACH will continue to provide their services regionally and will service many counties in the North and East Bay. REACH Air Medical Services, transported a total of 19 patients in 2017 from the pre-hospital setting, accounting for 100% of air ambulance transports occurring in the 9-1-1 system in Napa County.

FISCAL IMPACT

Is there a Fiscal Impact? Yes

Is it currently budgeted?	Yes
Where is it budgeted?	Health & Human Services Public Health
Is it Mandatory or Discretionary?	Discretionary
Discretionary Justification:	This agreement is discretionary in that there is no mandate to contract with this organization. However, this agreement will allow Napa County residents to receive needed air medical services and meets EMS policy that requires an agreement to be in place.
Is the general fund affected?	No
Future fiscal impact:	The increased revenue has been included in the Fiscal Year 2018-2019 requested budget. This agreement expires June 30, 2021 and subsequent fiscal year appropriations will be budgeted accordingly.
Consequences if not approved:	If this action is not approved, the County will not have an agreement for air medical service to meet the needs of Napa County residents.
Additional Information:	

ENVIRONMENTAL IMPACT

ENVIRONMENTAL DETERMINATION: The proposed action is not a project as defined by 14 California Code of Regulations 15378 (State CEQA Guidelines) and therefore CEQA is not applicable.

BACKGROUND AND DISCUSSION

REACH Air Medical Services (REACH) provides air ambulance services throughout Northern California. Napa County EMS Agency Policy #4006 requires the EMS Agency to authorize EMS aircraft operations within Napa County. The authorization is required to have written agreements between the EMS Agency and EMS aircraft provider.

The current Memorandum of Agreement (MOA) with REACH will expire June 30, 2018. The new MOA will:

1. increase Air Ambulance oversight fees from \$1,500/annually to \$7,500/annually for a total of \$22,500 during the term of this agreement. The fee increase will help reimburse the Emergency Medical Services Agency (EMS) for direct clinical and operational oversight costs associated with the air ambulance provider; and
2. add additional language regarding REACH's obligations to perform criminal background checks on all of its officers, agents, employees, interns, and volunteers. REACH uses both pilots and Registered Nurses on their airships. Unlike Emergency Medical Technicians and paramedics, these personnel do not have certifications directly overseen by EMS.

SUPPORTING DOCUMENTS

None

CEO Recommendation: Approve

Reviewed By: Ben Guerrieri