



A Tradition of Stewardship
A Commitment to Service

Agenda Date: 6/18/2019

Agenda Placement: 6W

NAPA COUNTY BOARD OF SUPERVISORS Board Agenda Letter

TO: Board of Supervisors

FROM: Shelli Brobst for Jennifer Yasumoto - Director
Health & Human Services Administration

REPORT BY: JoAnn Melgar, Staff Services Analyst II - 707-253-4722

SUBJECT: Agreement with ImageTrend, Inc.

RECOMMENDATION

Director of Health and Human Services requests approval of and authorization for the Chair to sign an agreement with ImageTrend, Inc. for a total contract maximum of \$98,763 for the term June 18, 2019 through June 30, 2022 to provide software for Electronic Patient Care Reporting (ePCR) database to capture electronic health data for the Emergency Medical Services Agency.

EXECUTIVE SUMMARY

The Napa County Emergency Medical Services (EMS) Agency is required by state law to gather patient data for every EMS response and report that data to the State EMS Data system. The Electronic Patient Care Reporting (ePCR) repository system will allow the EMS system to meet these requirements in State law.

This software provider was selected after a robust RFP process conducted by the County. The procurement of this software will improve efficient workflow of EMS data between EMS provider agencies, the County, and the State data systems. The data repository will also allow the collection of data for quality assurance and quality improvement activities that the EMS Agency is mandated to perform in the California Health & Safety Code.

ImageTrend, Inc. is not a local vendor.

FISCAL IMPACT

Is there a Fiscal Impact?	Yes
Is it currently budgeted?	Yes

Where is it budgeted?	Health & Human Services Public Health
Is it Mandatory or Discretionary?	Mandatory
Is the general fund affected?	No
Future fiscal impact:	This agreement expires on June 30, 2022. It is included in the approved FY 2018-2019 budget and appropriations for future fiscal years will be budgeted accordingly.
Consequences if not approved:	If this agreement is not approved, Napa County would not be in compliance with State Health & Safety Code. The agency will also be unable to provide accurate and timely quality improvement activities to oversee and improve the delivery of emergency medical care in the community.

Additional Information:

ENVIRONMENTAL IMPACT

ENVIRONMENTAL DETERMINATION: The proposed action is not a project as defined by 14 California Code of Regulations 15378 (State CEQA Guidelines) and therefore CEQA is not applicable.

BACKGROUND AND DISCUSSION

The County issued a Request for Proposals (RFP) in May 2016 for Electronic Patient Care Reporting (ePCR) services that will allow Emergency Medical Services (EMS) personnel to capture electronic health data for all emergency medical services responses in accordance with California Health & Safety Code section 1797.227. ImageTrend was selected as part of this selection process. California state law requires the use of an electronic health record system that exports data in a format that is compliant with the current versions of the California Emergency Medical Services Information System (CEMSIS) and the National Emergency Medical Services Information System (NEMSIS) standards.

The ImageTrend data repository system meets all requirements established by CEMSIS and NEMSIS. The ImageTrend data repository system will allow the EMS Agency to meet requirements for collecting data from EMS provider agencies, including local fire departments, ground and air ambulance providers, air rescue services, and hospitals. The data collection will help the agency meet its oversight obligations for EMS system operations and clinical quality assurance/improvement.

The costs of the ePCR data system will be funded by EMS Agency oversight fees, including fees charged to the exclusive operating area (EOA) ambulance provider, hospitals, and fees associated with the Napa County Ambulance Ordinance. These oversight fees are already approved and the EMS Agency began collection of these fees in 2017.

ImageTrend, Inc. is not a local vendor. No local vendors responded to the RFP.

SUPPORTING DOCUMENTS

None

CEO Recommendation: Approve

Reviewed By: Ben Guerrieri