



A Tradition of Stewardship
A Commitment to Service

Agenda Date: 6/18/2019

Agenda Placement: 6H

NAPA COUNTY BOARD OF SUPERVISORS Board Agenda Letter

TO: Board of Supervisors

FROM: JoAnn Melgar for Jennifer Yasumoto - Director
Health & Human Services Administration

REPORT BY: JoAnn Melgar, Staff Services Analyst II - 707-253-4722

SUBJECT: Amendment No. 3 to Agreement with the Corporation for Supportive Housing, Inc.

RECOMMENDATION

Director of Health and Human Services and Director of Housing and Homeless Services requests approval of and authorization for the Chair to sign Amendment No. 3 to Agreement No. 170144B with the Corporation for Supportive Housing, Inc, decreasing the amount by \$66,835 for a new annual maximum of \$65,000 commencing July 1, 2018 and including any subsequent renewal period, revising the Scope of Work and revising the Compensation exhibit to provide system review and strategic planning on homelessness and housing issues.

EXECUTIVE SUMMARY

Since October 2015, the Corporation for Supportive Housing (CSH) has assisted Napa County to create comprehensive system resource mapping and specific recommendations for programmatic and system change strategies, and provided ongoing support and assistance to implement system change strategies. CSH has assisted in the formation of a Funders Collaborative, the launch of a Flexible Housing Subsidy Pool (FHSP), and continues to research opportunities to explore funding for necessary supportive services presented by the Medi-Cal 2020 Waiver.

The purpose of this amendment is to:

1. Reduce the annual contract maximum to \$65,000 from \$131,835;
2. Replace Exhibit A and all previous addenda with Exhibit A-3 to revise the Scope of Work to reflect a shift in services to improving the supportive housing and homeless services delivery system and away from design and implementation of the homeless services delivery system;
3. Replace Exhibit B and all previous addenda with Exhibit B-3 to revise the Compensation to include a new budget;
4. Add a Specific Term and Condition to delegate authority to the Director of Housing and Homeless Services

and/or the Director of Health and Human Services to approve future rate change amendments to Exhibit B provided there is no change to the contract maximum; and

5. Add A Specific Term and Condition to indicate that all powers granted to the Director of Health and Human Services in Exhibit C may also be exercised by the Director of Housing and Homeless Services for the purposes of this Agreement.

Approval of the requested contract reduction will be used to increase the contract maximum of the County's agreement with the Center for Common Concerns (HomeBase).

CSH is not a local vendor. The contractor was selected through the Request for Proposal process.

FISCAL IMPACT

Is there a Fiscal Impact?	Yes
Is it currently budgeted?	Yes
Where is it budgeted?	Health & Human Services Housing and Homeless 20008-01 through June 30, 2019, County Executive Office thereafter.
Is it Mandatory or Discretionary?	Discretionary
Discretionary Justification:	Approval of this amendment decreases the agreement amount by \$66,835 for a new maximum of \$65,000.
Is the general fund affected?	No
Future fiscal impact:	This amendment will auto-renew and be included in Health & Human Services Housing and Homeless budget through June 30, 2019, thereafter, this contract will transition to the County Executive Office.
Consequences if not approved:	If the contract is not approved, the Corporation for Supportive Housing (CSH) will be unable to act as a key liaison in Health Integration and provider of criminal justice technical assistance, support the development of a new site-based supportive housing project, and continue to provide support in the implementation of the new homeless services system.

Additional Information:

ENVIRONMENTAL IMPACT

ENVIRONMENTAL DETERMINATION: The proposed action is not a project as defined by 14 California Code of Regulations 15378 (State CEQA Guidelines) and therefore CEQA is not applicable.

BACKGROUND AND DISCUSSION

In 2015, HHSA staff issued a formal Request for Proposals to solicit responses to assist with system change and provide policy development recommendations in the area of homelessness services delivery. Staff received several proposals and the Corporation for Supportive Housing (CSH) was selected. CSH, founded in 1991, has extensive experience in helping local governments across the country identify new strategies to refocus existing

resources and develop new resources to end homelessness.

CSH engages government leaders and public agencies through systems realignment, policy collaboration and advocacy. Staff has been working closely with CSH since October 2015 to develop new strategies to address homelessness and housing issues in Napa County including: the formation of a Funders Collaborative, the formation of a Flexible Housing Subsidy Pool (FHSP), and exploration of funding opportunities presented by the Medi-Cal 2020 Waiver.

Pursuant to today's amendment, the contract maximum will be reduced to reflect a shift in services. In order to increase efficiency and effectiveness of Napa's homeless crisis response system, including maximizing homeless housing and services funding, CSH will work to complete the following tasks:

- | Finalize the region's Homeless Plan Update, a requirement of the No Place Like Home (NPLH) Program,
- | Provide technical assistance to the City of Napa and County and their community partners to access NPLH capital and operating funding for supportive housing,
- | Provide technical assistance to secure stable services funding for supportive housing, and
- | Provide general funding and policy updates and technical assistance to expand homeless housing and services for the region.

CSH is not a local vendor.

SUPPORTING DOCUMENTS

None

CEO Recommendation: Approve

Reviewed By: Ben Guerrieri