NAPA COUNTY BOARD OF SUPERVISORS
Board Agenda Letter

TO: Board of Supervisors

FROM: Jon Gjestvang for Bennett Wilson - Chief Information Officer
                   Information Technology Services

REPORT BY: SERENA PEARSON, STAFF SERVICES ANALYST I , 707-259-8666

SUBJECT: Purchase and Implementation of Postini Perimeter Manager Enterprise

RECOMMENDATION

Chief Information Officer requests approval of and authorization for the Chair to sign an agreement with Postini, Inc. for a maximum of $40,002 for the term June 12, 2007 through June 30, 2009 for Postini Perimeter Manager software.

EXECUTIVE SUMMARY

The purchase of Postini Perimeter Manager software will help block spam, or junk mail, from entering the County email system. Postini provides improved spam protection and management over our current solution, Sonic Wall. Postini also provides improved virus protection for County email.

FISCAL IMPACT

Is there a Fiscal Impact?	Yes
Is it currently budgeted?	Yes
Where is it budgeted?	Information Technology Services (ITS) $21,252 in Fiscal Year 2006/2007 and $18,768 in Fiscal Year 2007/2008 which includes a discount for prepayment
Is it Mandatory or Discretionary?	Discretionary
Discretionary Justification:	Postini will improve spam and virus protection. Postini also alleviates approximately 8 hours of administration time each week allowing the email administrator to work on other duties. ITS tested two other spam filters that were either less effective, more time consuming to manage or much more costly.

Is the general fund affected?	No
Future fiscal impact:	Future years maintenance costs will be budgeted in Information Technology Services and built into the Technology Cost Allocation Plan.
Consequences if not approved:	Spam is a serious problem as it can deliver virus, malware and spyware to County computers. Spam protection stops over 2,000,000 spam messages per month from flooding the Napa County email system.

Additional Information:

ENVIRONMENTAL IMPACT

ENVIRONMENTAL DETERMINATION: The proposed action is not a project as defined by 14 California Code of Regulations 15378 (State CEQA Guidelines) and therefore CEQA is not applicable.

BACKGROUND AND DISCUSSION

Spam, or junk mail, is one of the biggest threats to the County computer systems. The purchase of Postini Perimeter Manager software (Postini) helps block spam or junk mail from entering the County email system. Spam protection helps Information Technology Services (ITS) maintain a more secure and reliable computer network for County departments. Using a service like Postini offers the County redundant protection over the usual County installed spam filter.

Postini provides improved spam protection and management over our current solution, Sonic Wall. The Sonic Wall contract expired in May 2007. ITS tested two other spam filters that were either less effective, more time consuming to manage or much more costly. Postini alleviates approximately 8 hours of administration time each week allowing the email administrator to work on other duties. Postini also provides improved virus protection for County email. Postini is a leading provider of spam filtering and they have contracts with over 35,000 companies worldwide.

SUPPORTING DOCUMENTS

None

CEO Recommendation: Approve

Reviewed By: Karen Gratton