



A Tradition of Stewardship  
A Commitment to Service

Agenda Date: 5/5/2020

Agenda Placement: 6I

## NAPA COUNTY BOARD OF SUPERVISORS Board Agenda Letter

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**TO:** Board of Supervisors  
**FROM:** Shelli Brobst for Jennifer Yasumoto - Director  
Health & Human Services Administration  
**REPORT BY:** JoAnn Melgar, Staff Services Analyst II - 707-253-4722  
**SUBJECT:** Agreement with Kings View Corporation

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### **RECOMMENDATION**

Director of Health and Human Services requests approval of and authorization for the Chair to sign an Agreement with Kings View Corporation for an annual maximum of \$115,000 for the term May 5, 2020 through June 30, 2020 and each subsequent renewal thereof with the final renewal period concluding June 30, 2024 in order to provide telepsychiatry services to clients of the Health and Human Services Agency.

### **EXECUTIVE SUMMARY**

Approval of this new agreement with Kings View Corporation will allow the Health and Human Services Agency's (HHS) Mental Health Division to add telepsychiatry as a new service modality in its medication clinic. Adding this service will reduce wait times for clients in need of medication services. HHS's Mental Health Division has consistently operated its medication clinic with a shortage of staff psychiatrists. This new service will also reduce the need to contract with difficult and hard to find temporary locum tenen psychiatrists. In addition, adding telepsychiatry as a service option will increase access to medication support services to residents who have difficulty finding transportation to the clinic.

The annual maximum of this Agreement is \$115,000 for the term May 5, 2020 through June 30, 2020 with four additional automatic renewals concluding June 30, 2024.

Kings View Corporation is not a local vendor.

### **FISCAL & STRATEGIC PLAN IMPACT**

Is there a Fiscal Impact? Yes

Is it currently budgeted?	Yes
Where is it budgeted?	Health & Human Services Mental Health
Is it Mandatory or Discretionary?	Mandatory
Is the general fund affected?	No
Future fiscal impact:	This Agreement contains a provision for automatic annual renewal. Appropriations have been included in the approved Fiscal Year 2019-2020 budget and future fiscal years will be budgeted accordingly.
Consequences if not approved:	If this contract is not approved the Mental Health division may not have the psychiatric capacity to serve the population in the medication clinic; especially those individuals who have difficulty accessing our services on site. This could result in fines and penalties from the Department of Health Care Services.

County Strategic Plan pillar addressed: Healthy, Safe, and Welcoming Place to Live, Work, and Visit

Additional Information:

### **ENVIRONMENTAL IMPACT**

ENVIRONMENTAL DETERMINATION: The proposed action is not a project as defined by 14 California Code of Regulations 15378 (State CEQA Guidelines) and therefore CEQA is not applicable.

### **BACKGROUND AND DISCUSSION**

Kings View Corporation ("Contractor") has over 20 years of experience providing telepsychiatry services to patients in small counties throughout the state of California. The Contractor, based in Fresno, California, operates a seamless telepsychiatry service, which includes psychiatrists, a telepsychiatry coordinator, and Internet Technology ("IT") staff. All of the Contractor's psychiatrists are Board Certified in their psychiatric specialty.

Telepsychiatry services are provided through a state-of-the-art IT medical grade system that has been vetted for privacy and security. The Contractor's platform allows access to high-definition, quality telehealth video through a T-1 line, which provides a direct connection to the Internet; a Digital Subscriber Line ("DSL") which provides high speed bandwidth connection from a phone wall jack on an existing telephone network; or through broadband cable. All services are encrypted and are compliant with the Health Insurance Portability and Accountability Act ("HIPAA").

Telehealth video traffic is monitored to ensure clear and smooth telehealth video transmissions, which minimizes dropped calls, improves productivity and minimizes revenue loss due to 'down time' related to poor connections or dropped calls.

Telepsychiatry services will be provided at the Health and Human South Campus and at an Up Valley location to be

determined.

The annual maximum of this Agreement is \$115,000 for the term May 5, 2020 through June 30, 2020 with four additional automatic renewals concluding June 30, 2024. The Contractor is not a local vendor.

**SUPPORTING DOCUMENTS**

None

CEO Recommendation: Approve

Reviewed By: Ben Guerrieri