NAPA COUNTY BOARD OF SUPERVISORS
Board Agenda Letter

TO: Board of Supervisors
FROM: Steven Lederer - Director of Public Works
       Public Works
REPORT BY: Sonja El-Wakil, Associate Engineer - (707) 259-8383
SUBJECT: Zinfandel Lane Paving Project, RDS 19-05 Award of Contract and Budget Transfer and Agreement with Raymond Vineyard & Cellar, Inc.

RECOMMENDATION

Director of Public Works requests the following:

1. Award of the contract for the Zinfandel Lane Paving Project, RDS 19-05 to Ghilotti Construction Company of Santa Rosa, California for their low base bid of $822,297.40 with Additive Alternate No. 3 of $331,834, for a total contract cost of $1,154,131.40 and authorization for the Chair to sign the construction contract; and
2. Authorize an Agreement with Raymond Vineyard & Cellar, Inc. until June 30, 2022, for a not-to-exceed amount of $372,617.40; and
3. Approval of Budget Transfer No. DPW043 for the following (4/5 vote required):
   a. Increase appropriations by $1,204,841 in the Measure T Non-Operating Special Revenue Fund to transfer to Program 20041 offset by use of its available fund balance; and
   b. Increase appropriations by $1,377,458 in Program 20041 (Zinfandel Lane Project) budget offset by an increase in revenue from the transfer from the Measure T SRF budget ($1,004,841) and the Agreement between Napa County and Raymond Vineyard & Cellar, Inc. ($372,617.40); and
   c. Increase appropriations by $200,000 in Program 20041 (Zinfandel Lane Project) budget offset by an increase in revenue from the transfer from the Measure T SRF budget ($200,000) for the pre-construction work Roads Operations completed.

EXECUTIVE SUMMARY

Zinfandel Lane Paving Project, RDS 19-05 (Project), will install new rubberized hot mix asphalt surfacing on Zinfandel Lane between the intersections of Silverado Trail and State Route 29 to improve and maintain the road surfacing. On March 17, 2020, the Board of Supervisors (Board) approved plans and specifications for the Zinfandel Lane Paving Project, RDS 19-05 and authorized the advertisement of the project.
Bids were opened on April 16, 2020, with the successful low bidder being Ghilotti Construction Company (GCC) of Santa Rosa, California. Therefore, Public Works is requesting the Board award a construction contract to GCC for their low bid of $1,154,131,40 (Construction Bid $822,297.40 + Additive Alternate #3 $331,834). Additionally, Public Works requests the Board approve the proposed budget transfer from the Measure T available fund balance to fully fund the Project.

Public Works also included in the Project additional roadway improvements that are required to be installed by Raymond Vineyard & Cellar, Inc. (Raymond) located at 849 Zinfandel Lane. That work is a separate cost item in the construction contract (Additive Alternate #3) to be funded by Raymond. Public Works prepared the proposed agreement for the Board's authorization today allowing Raymond to fund the improvements identified in Additive Alternate #3.

**FISCAL & STRATEGIC PLAN IMPACT**

<table>
<thead>
<tr>
<th>Question</th>
<th>Answer</th>
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<tbody>
<tr>
<td>Is there a Fiscal Impact?</td>
<td>Yes</td>
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<tr>
<td>Is it currently budgeted?</td>
<td>No</td>
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<tr>
<td>What is the revenue source?</td>
<td>On February 26, 2019, the Board of Supervisors (Board) approved a Budget Transfer of $40,000 from the SB1 Special Revenue Funds Zinfandel Lane Project to the Roads Capital Improvement CIP budget – Fund 2040, Subdivision 2040500, Program 19012. On March 17, 2020, the Board approved a Budget Transfer to complete the design phase from the Measure T Special Revenue Funds Zinfandel Lane Project to the Roads Capital Improvement CIP budget - Fund 2040, Subdivision 2040500, Program 20041. The new Program 20041 was established separately from Program 19012 to track the Measure T funded remaining project costs. Additional funds are requested at this time using Measure T Special Revenue Fund category for all remaining project costs through the end of construction, with the exception of the costs associated with Additive Alternate #3. Additive Alternate #3 costs will be the responsibility of Raymond Vineyard &amp; Cellar, Inc (Raymond). An agreement between the County and Raymond, presented herein for approval today, will provide the funds to complete the Raymond’s work in cooperation with the Zinfandel Lane Paving Project, RDS 19-05, not to exceed $372,617.40. Also, on April 9, 2020, CalRecycle awarded a grant to Napa County for a maximum reimbursement of $138,765. Ghilotti Construction Company’s deductive bid for that item is $33,270, therefore the reimbursement from CalRecycle will only be $33,270.</td>
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<tr>
<td>Is it Mandatory or Discretionary?</td>
<td>Discretionary</td>
</tr>
<tr>
<td>Discretionary Justification:</td>
<td>The proposed project will improve the road surfacing on Zinfandel</td>
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</table>
Lane. The requested approvals will allow for the construction phase of the project.

Is the general fund affected?
No

Future fiscal impact:
Remaining budget from Fiscal Year 2019-2020 will be carried over to the Fiscal Year 2020-2021 budget.

Consequences if not approved:
If not approved, the proposed overlay project will not be completed, the condition of the existing pavement will continue to deteriorate.

County Strategic Plan pillar addressed:
Livable Economy for All - Improve and maintain the existing transportation and roads system to safely accommodate all users.

Additional Information:

ENVIRONMENTAL IMPACT

Consideration and possible adoption of a Categorical Exemption Class 1: It has been determined that this type of project does not have a significant effect on the environment and is exempt from the California Environmental Quality Act. [See Class 1 (“Existing Facilities”) which may be found in the guidelines for the implementation of the California Environmental Quality Act at 14 CCR §15301; see also Napa County’s Local Procedures for Implementing the California Environmental Quality Act, Appendix B.]

BACKGROUND AND DISCUSSION

The Zinfandel Lane Paving Project, RDS 19-05 will install new rubberized hot mix asphalt concrete surfacing on Zinfandel Lane between Silverado Trail and State Route 29. The Project goal is to maintain the integrity of the road surfacing, resulting in a safer travel way for the public. On March 17, 2020, the Board of Supervisors (Board) approved plans and specifications for the Project and authorized the Director of Public Works to advertise and open bids for the project pursuant to Section 20150.8 of the Public Contract Code.

The County Roads Division completed necessary preparatory pavement patching work on the Zinfandel Lane roadway in April 2020, to facilitate the construction contractor placing new material over a properly prepared base with minimal cracking. This method prevents existing cracks from propagating through new material. The $200,000 requested today is to fund the County Roads Division effort.

On September 24, 2019, the Board of Supervisors issued Resolution No. 2019-117, authorizing the Director of Public Works to apply for and execute a CalRecycle grant for the increased cost difference between regular Type A hot mix asphalt and rubberized gap-graded hot mix asphalt. On April 9, 2020, CalRecycle awarded a grant to Napa County for the cost difference between the two kinds of asphalt, with a maximum reimbursement of $138,765. The Project plans and specifications included a cost differential in the bid form (Deductive Alternate #1). Deductive Alternate #1 is not recommended to be awarded, but the bid is used for the purpose of the grant reimbursement; Ghilotti Construction Company’s bid for that item is $33,270, therefore the reimbursement from CalRecycle will be $33,270. Additive Alternate #2 provided for the possibility of performing the work at night. Staff does not recommend night work in this
case given the very light existing daytime traffic due to the COVID 19 Shelter in Place order, but this provides useful information as to the relative cost of night work on future projects (such as Silverado Trail).

On April 16, 2020, the following bids were received:

<table>
<thead>
<tr>
<th>Bidders</th>
<th>Base Bid</th>
<th>Deductive Alternate #1</th>
<th>Additive Alternate #2</th>
<th>Additive Alternate #3</th>
</tr>
</thead>
<tbody>
<tr>
<td>GHILOTTI CONSTRUCTION COMPANY</td>
<td>$822,297.40</td>
<td>($33,270)</td>
<td>$48,000</td>
<td>$331,834</td>
</tr>
<tr>
<td>GRANITE CONSTRUCTION COMPANY</td>
<td>$860,522.14</td>
<td>($30,674.94)</td>
<td>$50,000</td>
<td>$275,605</td>
</tr>
<tr>
<td>MARTIN BROTHERS CONSTRUCTION</td>
<td>$903,116.40</td>
<td>($33,270)</td>
<td>$27,500</td>
<td>$218,210</td>
</tr>
<tr>
<td>ARGONAUT CONSTRUCTORS</td>
<td>$938,241.15</td>
<td>$46,700</td>
<td>$46,700</td>
<td>$381,885</td>
</tr>
<tr>
<td>GHILOTTI BROTHERS, Inc.</td>
<td>$940,792.40</td>
<td>($496,554.75)</td>
<td>$14,000</td>
<td>$235,329.50</td>
</tr>
<tr>
<td>TEAM GHILOTTI, Inc.</td>
<td>$1,132,959.90</td>
<td>($33,270)</td>
<td>$82,865</td>
<td>$543,961</td>
</tr>
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</table>

Staff recommends award of a construction contract to Ghilotti Construction Company for their low base bid of $822,297.40 with Additive Alternate No. 3 of $331,834, for a total contract cost of $1,154,131.40. Additive Alternate #3 is road widening work to install a left turn lane for Raymond Vineyards, operated by Raymond Vineyard & Cellar, Inc. (Raymond) in the same project area. The agreement for authorization today allows the base bid work and the Raymond work to be conducted simultaneously, with cost of the left turn lane to be paid for by Raymond. The cooperation between the County and Raymond will result in a single paved road section, without cuts, and it will consolidate roadway disruption to the local community.

Ghilotti Construction Company is not a local vendor. However, the Public Contract Code requires that the construction contract be awarded to the lowest responsible bidder regardless of whether the low bidder is local or not. As a result of the bid openings, the Director of Public Works is recommending award to the successful low bidder and authorization for the Board to sign the construction contract for the project.

The current total project cost including design, construction and construction engineering is $1,461,585 including the low bidder's proposal and funds for engineering time and contingencies.

This project is funded with a mixture SB1 and Measure T funding. Staff reached out to the local construction contractor community by advertising the request for bids in the Napa Valley Register, the Solano-Napa Builder's Exchange and by posting on the County website. Staff also sent "Notices to Contractors" to the local construction community. Once the construction contract is awarded the County will contact the Napa County Workforce Investment Board (WIB) and will require the successful contractor to contact the WIB to let the WIB know of its hiring needs.

**SUPPORTING DOCUMENTS**

A. Zinfandel 19-05 Budget

CEO Recommendation: Approve

Reviewed By: Susan Kuss