



A Tradition of Stewardship
A Commitment to Service

Agenda Date: 4/4/2017

Agenda Placement: 6A

NAPA COUNTY BOARD OF SUPERVISORS Board Agenda Letter

TO: Board of Supervisors

FROM: Paul Reyes for Lenard Vare - Director
Corrections

REPORT BY: Paul Reyes, Supervising Staff Services Analyst - 707-299-1784

SUBJECT: Approval of Amendment No. 1 to Agreement No. 170629B with Securus Technologies for Inmate Telephone Services

RECOMMENDATION

Director of Corrections requests approval of and authorization for the Chair to sign Amendment No. 1 to Agreement No. 170629B with Securus Technologies extending the term to March 31, 2018 to provide telephone services to inmates of the Napa County Department of Corrections and wards of Juvenile Hall.

EXECUTIVE SUMMARY

Securus Technologies, Inc. (formerly T-Netix) has provided both Napa County Department of Corrections and the Napa County Juvenile Hall with consistently reliable phone services to inmate and wards of Napa County since 2004.

The agreement, which provides for a commission of 53% of the revenue billed at each location, expired March 15, 2017. Staff is requesting an amendment extending the term to March 31, 2018, during which time a Request for Proposals will be issued. If approved, the proposed amendment will allow the Napa County Department of Corrections and Napa County Juvenile Hall to continue to receive uninterrupted phone services and commissions of 53% of the revenue billed at each location. All other terms and conditions will remain unchanged.

Securus Technologies is not a local vendor.

FISCAL IMPACT

Is there a Fiscal Impact? Yes

Is it currently budgeted?	No
What is the revenue source?	Commissions on the gross revenue billed for collect phone calls placed by inmates (53% commission rate) at the Napa County Department of Corrections and Napa County Juvenile Hall.
Is it Mandatory or Discretionary?	Mandatory
Is the general fund affected?	No
Future fiscal impact:	None, as it is not a County budgeted item as proceeds from this revenue source are deposited in the Inmate Welfare Fund and the Juvenile Hall subdivision.
Consequences if not approved:	If not approved, the Napa County Department of Corrections and Juvenile Hall will have to conduct a search to find a different firm to contract for services., The Department would not have the ability to utilize the technology currently in place and cause the following: <ul style="list-style-type: none"> a delay in realizing revenue related to these phone services a decrease in the amount of available revenue to use within the Inmate Welfare Fund a delay in service which would create a hardship and may cause the Department of Corrections to violate section 851.5 of the California State Penal Code which entitles inmates immediately upon being booked and no later than 3 hours after being arrested three complete phone calls.

Additional Information:

ENVIRONMENTAL IMPACT

ENVIRONMENTAL DETERMINATION: The proposed action is not a project as defined by 14 California Code of Regulations 15378 (State CEQA Guidelines) and therefore CEQA is not applicable.

BACKGROUND AND DISCUSSION

Securus Technologies Inc. is the provider of inmate telephone services for both the Napa County Department of Corrections and the Napa County Juvenile Hall. Securus has provided the County with consistently reliable inmate telephone services and technology. As part of the agreement, the Departments have access to the Securus Secure Call Platform, a centralized digital network that offers a multitude of advantages including greater control over investigations, communications and inmate activities; increased efficiencies as the system can be managed from one single point of access; and disaster recovery abilities. Additionally, Securus provides Automated Information services to the Department of Corrections at no cost to the County. The AIS application integrates with the Department of Corrections current jail management system and is designed to automate internal and external inquiries from the public and in-custody individuals regarding relevant in custody information.

Under the current agreement the Inmate Welfare Fund (IWF) earns commission revenue at a commission rate of 53% of the applicable revenue. For Fiscal Year 2016-2017, the Inmate Welfare Fund is estimated to receive

approximately \$67,000 in commission revenue related to the Inmate Telephone System.

The agreement also provides Juvenile Hall with a small amount of commission revenue. For Fiscal year 2016-2017 Juvenile Hall is estimated to receive approximately \$500 in telephone commission revenue

Under California Penal Code Section 4025, an Inmate Welfare Fund is mandated to provide services essential to the benefit, education and welfare of inmate. All revenues received from the proposed agreement with Securus shall be deposited within the Inmate Welfare Fund. These revenues shall fund inmate programs which better prepare inmates to become positive members of society upon release, as well as purchasing other materials such as library books, periodicals, and card or board games. Phone commission revenue is one of the primary revenue sources for the Inmate Welfare Fund, which enables the Department of Corrections to continue to provide the services currently offered to Inmates.

The term of the contract expired March 15, 2017, and today's action is a request to extend the term through March 31, 2018. Staff will issue a Request for Proposals and will return to the Board with a recommendation prior to termination.

SUPPORTING DOCUMENTS

None

CEO Recommendation: Approve

Reviewed By: Helene Franchi