

Agenda Date: 3/15/2005

Agenda Placement: 6A

NAPA COUNTY BOARD OF SUPERVISORS **Board Agenda Letter**

TO: Board of Supervisors

FROM: Alice Hughey for Randolph F. Snowden - Director

Health & Human Services

REPORT BY: Shelli Brobst, Contracts Analyst, 253-4720

SUBJECT: Amendment No. 2 to Agreement with RedPhantom, Enterprises, Inc.

RECOMMENDATION

Director of Health and Human Services requests approval of and authorization for the Chair to sign Amendment No. 2 to Agreement No. 6362 with RedPhantom Enterprises, Inc., increasing the amount by \$63,000 for a new maximum of \$185,000 to provide transportation for clients to psychiatric hospitals and to provide security guard services to staff and clients of the Health and Human Services Agency.

EXECUTIVE SUMMARY

The contractor provides transportation services for indigent and uninsured children and adults who have been detained involuntarily from the Agency's emergency response unit to a psychiatric inpatient facility and provides security services for HHSA's emergency response unit. The amendment increases the maximum dollar amount of the agreement to allow the contractor to be compensated for additional services required this year, including services provided for a specific client.

FISCAL IMPACT

Is there a Fiscal Impact? Yes
Is it currently budgeted? No

What is the revenue source? Approximately one-third of the cost of this amendment will be paid by the

federal share of the Child Welfare Services allocation. The department will absorb the remaining cost within the existing budgeted county dollar.

Is it Mandatory or Discretionary? Discretionary

Discretionary Justification: This contractor provides necessary security and transportation services for the

County's Health and Human Services Agency to help ensure the safety of the

clients and staff during emergency response situations in the Mental Health Crisis Unit. This amendment reflects expenditures for additional security

services that are required this year.

Is the general fund affected? Yes

Future fiscal impact: Although the agreement terminates June 30, 2005, the agreement contains an

automatic renewal, which allows the county the option to continue all of RedPhantom's transport and security services for the Agency into the next

fiscal year.

Consequences if not approved: The contract maximum will not reflect additional required expenditures for

security services that will be incurred this year.

Additional Information: None.

ENVIRONMENTAL IMPACT

There is no Environmental Impact for this item.

BACKGROUND AND DISCUSSION

This contract was initiated to provide secure transportation services for indigent and uninsured individuals (children and adults) who have been detained involuntarily from the Agency's emergency response unit to a psychiatric inpatient facility. The contractor provides transportation services along with security guards to accompany the individual who is being hospitalized. Although costs must be covered by general fund dollars, this is a more cost-effective transportation method than local ambulances. The contractor also provides the county with security guard services, which have been utilized in high-risk psychiatric emergency situations to ensure the safety of both clients and staff.

The agreement is being amended to increase the maximum dollar amount to reimburse the contractor for additional security guard services required this year, including services provided to a specific client of the Child Protective Services program. The amendment also includes an addendum to allow the HHSA director to negotiate with RedPhantom a reduced rate for that client. The reduced rate for this client will be effective only with the prior written consent of both parties, and the addendum must be filed with the Clerk of the Board of Supervisors.

The department has an executed Business Associate agreement on file with this provider.

SUPPORTING DOCUMENTS

None

CEO Recommendation: Approve

Reviewed By: Meegan Condon