



A Tradition of Stewardship
A Commitment to Service

Agenda Date: 3/12/2019

Agenda Placement: 6C

NAPA COUNTY BOARD OF SUPERVISORS Board Agenda Letter

TO: Board of Supervisors

FROM: Shelli Brobst for Jennifer Yasumoto - Director
Health & Human Services Administration

REPORT BY: JoAnn Melgar, Staff Services Analyst II - 707-253-4722

SUBJECT: Amendment No. 3 to Agreement with Abode Services, Inc. (Homeless Services)

RECOMMENDATION

Director of Health and Human Services requests approval of and authorization for the Chair to sign Amendment No. 3 to Agreement No. 170870B with Abode Services, Inc. reducing the amount by \$278,036 for a new annual maximum of \$2,780,351 commencing in Fiscal Year 2018-2019, incorporating Addendum 2 to Exhibit A to remove incentive and outcome payments and responsibility for the operation of the Family Shelter, incorporating Addendum 3 to Exhibit B to revise the Compensation provisions and incorporate a new budget for operation of the Napa County homeless shelter and supportive housing system.

EXECUTIVE SUMMARY

The amendment to the Agreement with Abode Services, Inc. (Abode) is for operation of the South Napa Shelter, Winter Shelter and day use center and is funded from local, State and Federal sources. This Amendment updates the budget and funding sources for FY 2018-2019, adds language clarifying Abode's responsibilities to provide morning and evening meals for clients and removes performance incentive and outcome language.

The primary reasons for the decrease in the annual contract maximum are as follows:

- | It incorporates a 12-month rather than 18-month budget
- | Incentive and outcome payments have been removed
- | Funds to operate the Family Shelter will be allocated to a contract with Catholic Charities
- | A grant from Partnership Health Plan is now given directly to Abode Services, Inc. (Abode) rather than being first paid to the County and then to Abode.
- | It aligns State Emergency Solutions Grant amounts with those awarded to Napa County by the State.

Abode Services, Inc. is not a local vendor. Abode was selected through a formal Request for Proposals.

FISCAL IMPACT

Is there a Fiscal Impact?	Yes
Is it currently budgeted?	Yes
Where is it budgeted?	HHSA Whole Person Care (20008-02) HHSA Homeless & Housing (20008-01)
Is it Mandatory or Discretionary?	Discretionary
Discretionary Justification:	Approval of the requested action is discretionary in that there is no mandate to contract Whole Person Care, ESG, ESG-C, PSHI, PSHII and Home To Stay funding to Abode Services. Contracting these funds will allow for Abode Services to provide outreach, engagement and housing support services for persons who are homeless or at risk of homelessness in the Napa community.
Is the general fund affected?	No
Future fiscal impact:	This contract will automatically renew indefinitely until amended.
Consequences if not approved:	Abode was the only vendor to respond to the RFP to operate the Napa County Shelter system. If not approved, the County of Napa will be required to find replacing agencies to fulfill the tasks associated with the Whole Person Care program, ESG, ESG-C, PSHI, PSHII and Home To Stay funds.
Additional Information:	

ENVIRONMENTAL IMPACT

ENVIRONMENTAL DETERMINATION: The proposed action is not a project as defined by 14 California Code of Regulations 15378 (State CEQA Guidelines) and therefore CEQA is not applicable.

BACKGROUND AND DISCUSSION

In October of 2015, the City and County of Napa formally began a process of transforming the way systems respond to and address homelessness throughout the county. These efforts began with the City and the County of Napa jointly hiring consultants from the Corporation for Supportive Housing (CSH) and the National Alliance to End Homelessness (NAEH) with the charge to examine and make recommendations for the improvement of both the “back door” systems that support housing and homeless services, as well as the “front door” operations of the shelter system in Napa County.

In March 2016, CSH and NAEH jointly issued a report on the state of the housing and homeless services delivery system in Napa County. The report found that Napa’s current ad hoc homeless response system, which requires vulnerable individuals to navigate a complex and restrictive continuum, is not effective in ending homelessness for the growing population of vulnerable individuals. The NAEH/CSH recommended, among other things, issuing a Request For Proposals (RFP) to select a Shelter Operator and a non-profit to manage the Flexible Housing Subsidy Pool and provide supportive housing services. In September 2016 staff released an RFP and selected

Abode to bring those critical services online in Napa County.

The County entered into an agreement with Abode in July of 2017 as a result of a Request for Proposals which was issued to address the redesign of the homeless services system.

Pursuant to this agreement, Abode:

- | Provides Outreach Services to homeless individuals located on streets, in encampments, under bridges and freeways, in the jail, and in residential treatment centers to connect them with available services;
- | Provides Housing Navigation Services to assist homeless clients with needed services and affordable housing;
- | Operates the South Napa Shelter and Winter Shelter;
- | Operates and serves as the Administrator of the Flexible Housing Funding Pool to efficiently implement and manage housing resources; and
- | Acts as the Primary Housing Landlord Liaison which is a crucial component of the Coordinated Entry System.

Abode is not a local vendor.

SUPPORTING DOCUMENTS

None

CEO Recommendation: Approve

Reviewed By: Ben Guerrieri