



Agenda Date: 2/27/2007
Agenda Placement: 6T

NAPA COUNTY BOARD OF SUPERVISORS Board Agenda Letter

TO: Board of Supervisors
FROM: Bennett Wilson - Chief Information Officer
Information Technology Services
REPORT BY: Kevin Olson, Information Systems Manager II, 253-4157
SUBJECT: Agreement with Dell for VMware training

RECOMMENDATION

Chief Information Officer requests approval of and authorization for the Chair to sign an agreement with Dell Computer Corporation for a maximum of \$15,420 for the term February 27, 2007 through August 30, 2007 for software and training.

EXECUTIVE SUMMARY

The proposed agreement is for Dell Computer Corporation to install and conduct training at a County facility for County employees on VMware Infrastructure software.

FISCAL IMPACT

Is there a Fiscal Impact?	Yes
Is it currently budgeted?	Yes
Where is it budgeted?	Information Technology Services
Is it Mandatory or Discretionary?	Discretionary
Discretionary Justification:	VMware onsite training for ITS Administrators will provide knowledge transfer of industry best practices and is tailored to our specific environment. The training will aid in a successful implementation. VMware virtual infrastructure will allow ITS to utilize server hardware more efficiently lowering ongoing hardware costs.
Is the general fund affected?	No
Future fiscal impact:	None.

Consequences if not approved: If the agreement is not approved, VMware will be difficult to implement successfully and full benefits of the new technology will not be realized in as timely a manner.

Additional Information:

ENVIRONMENTAL IMPACT

ENVIRONMENTAL DETERMINATION: The proposed action is not a project as defined by 14 California Code of Regulations 15378 (State CEQA Guidelines) and therefore CEQA is not applicable.

BACKGROUND AND DISCUSSION

The proposed agreement with Dell Computer Corporation (Dell) provides software conversion tools and a 'Jumpstart' training package for VMware. VMware allows more software to run on each server saving money on server purchases over time. VMware also enhances business continuity and disaster recovery processes. VMware 'Jumpstart' training offers hands on training in the County environment for a faster implementation of this product utilizing industry best practices.

Dell offered this training under the WSCA Contract with the State of California. Dell assigns a certified VMware instructor for this training.

SUPPORTING DOCUMENTS

None

CEO Recommendation: Approve

Reviewed By: Karen Gratton