



A Tradition of Stewardship  
A Commitment to Service

Agenda Date: 2/26/2019

Agenda Placement: 6K

## NAPA COUNTY BOARD OF SUPERVISORS Board Agenda Letter

---

**TO:** Board of Supervisors

**FROM:** Shelli Brobst for Jennifer Yasumoto - Director  
Health & Human Services Administration

**REPORT BY:** Lynn Perez, DEP DIR OF HHSA-SELF SUFF PROG - 253-4697

**SUBJECT:** Request For Authorization to Apply to the County Medical Services Program Health Systems Development Grant

---

### **RECOMMENDATION**

Director of Health and Human Services requests approval of and authorization to apply for the County Medical Services Program (CMSP) Health Systems Development Grant (HSG) for the terms July 1, 2018 through June 30, 2019, July 1, 2019 through June 30, 2020, and July 1, 2020 through June 30, 2021 for a maximum of \$100,000 per fiscal year and a total maximum of \$300,000 for funding for CMSP outreach and expansion to eligible residents of Napa County.

### **EXECUTIVE SUMMARY**

CMSP Governing Board has released its Request for Proposals (RFP) for the CMSP Health Systems Development Grant (HSG) Program. Under the HSG Program, applicants may seek one-time funding of up to \$300,000 to strengthen the overall healthcare delivery system, expand access to healthcare, and coordinate care provision within CMSP's 35 participating counties. Funding is intended to support activities that can be completed in a timeframe of 36 months.

Efforts funded by the HSG Program must target persons eligible or potentially eligible for CMSP and may additionally assist populations receiving publicly funded health coverage. Napa County is eligible to apply for this grant as a CMSP county.

The purpose of today's requested action is to seek Board permission for the Self-Sufficiency Division of Health and Human Services Agency to apply for this grant in the amount of \$100,000 over 3 fiscal years beginning in Fiscal Year 2018-2019 for a total of \$300,000. If the grant is awarded, the funds will help to reduce barriers for individuals by providing outreach and case management to potential CMSP beneficiaries and potential CMSP members, facilitate access to care for CMSP beneficiaries who are hindered by system issues, and help applicants navigate

through the CMSP eligibility process. In addition, this grant will enable more concentrated outreach up valley in both Calistoga and St. Helena, which have underserved populations.

If the County is awarded these funds there will be no need to increase SSSD staff.

### **FISCAL IMPACT**

Is there a Fiscal Impact?                      No

### **ENVIRONMENTAL IMPACT**

ENVIRONMENTAL DETERMINATION: The proposed action is not a project as defined by 14 California Code of Regulations 15378 (State CEQA Guidelines) and therefore CEQA is not applicable.

### **BACKGROUND AND DISCUSSION**

The County Medical Services Program (CMSP) was established in January 1983 when California law transferred responsibility for providing health care service to indigent adults from the State of California to California counties. This law recognized that many smaller, rural counties were not in the position to assume this new responsibility. As a result, the law also provide counties with a population of 300,000 or fewer with the option of contracting back with the California Department of Health Services (DHS) to provide health care services to indigent adults. Thirty-five counties throughout California now participate in CMSP, Napa County being one of them.

The CMSP Governing Board is seeking to support local health care systems in CMSP counties to develop and implement strategies to reduce barriers between health care providers and systems and promote collaboration and system linkages that facilitate effective delivery of health care services to enrolled CMSP members and potential CMSP members, and to additionally assist other persons receiving publicly funded health coverage.

The efforts supported by this grant include:

- | Expanding access to care for primary care, specialty care and/or behavioral health services
- | Coordinating and/or integrating health and behavioral health care service systems
- | Strengthening the overall health care delivery system in the county across a range of health and behavioral health providers

Applicants may seek one-time funding of up to \$300,000 over three years for development of health systems linkages across health care providers and/or across the health and behavior health systems serving CMSP and potential CMSP members.

Napa County Self-Sufficiency Services Division (SSSD) serves enrolled CMSP members and potential CMSP members on a daily basis. CMSP provides health benefits to those who may not be eligible to Medi-Cal due to income or documentation status. Napa County will focus its efforts on underserved communities with limited health options like Calistoga and individuals who are underemployed and do not have health care benefits through their employer.

Last year, SSSD received a \$20,000 mini grant from CMSP to facilitate access to care for CMSP beneficiaries who are hindered by systems and unable to seamlessly navigate through the CMSP eligibility process and provider availability. As a result of this grant, SSSD developed guidance and training materials and tools based on best practices to better serve CMSP beneficiaries.

Building upon the CMSP mini grant, this funding will enable SSSD to have an Eligibility Worker focus full-time on CMSP to determine eligibility by utilizing a referral process created by the mini grant. This worker will also:

- | Provide case management, assist customers in setting up appointments, take applications over the phone, provide customers with appropriate referrals
- | Focus on Calistoga and St. Helena residents
- | Educate and assist customers with accessing services and the pre-authorization process
- | Assist with CMSP bills
- | Act as a liaison and advocate for CMSP beneficiaries
- | Conduct pre/post surveys for CBO's, providers, and customers
- | Collaborate with and provide support to CBO and providers with outreach and trainings

If the County is awarded these funds there will be no need to increase SSSD staff.

#### **SUPPORTING DOCUMENTS**

None

CEO Recommendation: Approve

Reviewed By: Ben Guerrieri