



Agenda Date: 12/6/2005
Agenda Placement: 6C

NAPA COUNTY BOARD OF SUPERVISORS Board Agenda Letter

TO: Board of Supervisors
FROM: Shelli Brobst for Randolph F. Snowden - Director
Health & Human Services
REPORT BY: Shelli Brobst, Contracts Analyst, 253-4720
SUBJECT: Amendment No. 2 to Agreement with Staff Care, Inc.

RECOMMENDATION

Director of Health and Human Services requests approval of and authorization for the Chair to sign Amendment No. 2 to Agreement No. 4317 with Staff Care, Inc., incorporating a revised Scope of Work and increasing the amount by \$120,000 for a new maximum of \$220,000 to provide temporary or permanent psychiatrist placement services for the Mental Health Program.

EXECUTIVE SUMMARY

Staff Care is one of the companies with which HHSA contracts to provide recruitment services for temporary and/or permanent placements of licensed psychiatrists into vacant staff psychiatrist positions, as needed. Napa County is obligated to maintain appropriate staffing levels to provide necessary psychiatric services to children and adults in accordance with the terms of the agreement the County has with the State Department of Mental Health.

FISCAL IMPACT

Is there a Fiscal Impact?	Yes
Is it currently budgeted?	Yes
Where is it budgeted?	Mental Health- Average billing revenue and matching realignment dollars make up approximately 45% of the locum tenens costs. The remaining 55% is budgeted county general fund dollars.
Is it Mandatory or Discretionary?	Mandatory
Is the general fund affected?	Yes
Future fiscal impact:	Although the agreement terminates June 30, 2006, the agreement contains an automatic renewal, which allows the County the option to continue these

services into the next fiscal year. Appropriations will be budgeted accordingly.

Consequences if not approved: Mandatory services will not be provided.

Additional Information: Contract services are funded by a combination of salary savings from vacant staff psychiatrist positions, billing revenues, and county general fund dollars in the Mental Health budget.

ENVIRONMENTAL IMPACT

ENVIRONMENTAL DETERMINATION: The proposed action is not a project as defined by 14 California Code of Regulations 15378 (State CEQA Guidelines) and therefore CEQA is not applicable.

BACKGROUND AND DISCUSSION

Staff Care provides psychiatrists for HHSA's mental health programs on an as-needed basis when staff vacancies occur. The contractor employs professionally licensed staff to provide direct medication services to clients of the Children's Behavioral Health program and the Adult Mental Health program on the HHSA campus. In addition, the psychiatrists provide consultation to non-medical staff regarding medical issues involving specific clients, participate in interdisciplinary staff case conferences, and represent the medical discipline in administrative oversight activities mandated by mental health or Medi-Cal regulation, including Quality Assurance and Professional Practice reviews.

While HHSA is required to provide these psychiatry services, these temporary (locum tenens) services are costly (approximately \$950 per day) and are only utilized when there are not enough staff psychiatrists to cover HHSA's caseload. If HHSA hires a Staff Care doctor into a staff position, there also is a finder's fee of \$30,000. It thus is highly preferable to hire staff psychiatrists. However, because of the State mandate, when staff vacancies exist, HHSA must have the option of hiring temporary psychiatrists.

The agreement is being amended to incorporate a revised Scope of Work, which includes new compliance language, and an increased contract maximum to support the temporary placement of psychiatrists for the remainder of the current fiscal year, if necessary. The contract maximum also includes the finder's fee, in case HHSA hires one of the locum tenens psychiatrists into a permanent staff position. The cost to the agency will be offset by Medi-Cal billing revenues for eligible services, salary savings from vacant staff psychiatrist positions, and county general fund dollars in the Mental Health budget.

The department has an executed Business Associate agreement on file with this provider.

SUPPORTING DOCUMENTS

None

CEO Recommendation: Approve

Reviewed By: Lorenzo Zialcita