



Agenda Date: 11/22/2005
Agenda Placement: 9A

NAPA COUNTY BOARD OF SUPERVISORS Board Agenda Letter

TO: Board of Supervisors
FROM: Britt Ferguson for Nancy Watt - County Executive Officer
County Executive Office
REPORT BY: Britt Ferguson, Assistant County Executive Officer, 253-4406
SUBJECT: Agreements for FY2005/06 Tobacco Master Settlement Agreement Funds

RECOMMENDATION

County Executive Officer requests approval of and authorization for the Chair to sign the following agreements totalling \$700,000 for the term October 1, 2005 through March 31, 2007, utilizing Tobacco Master Settlement Agreement (MSA) funds to provide for physical, mental health and drug and alcohol inpatient and outpatient services including prevention, education and smoking cessation programs:

1. Agreement with Community Health Clinic Ole' for a maximum of \$108,000;
2. Agreement with Community Clinic Ole' dba Sister Ann Community Dental Clinic for a maximum of \$80,000;
3. Agreement with Family Service of Napa Valley for a maximum of \$45,000;
4. Agreement with Aldea, Inc. for a maximum of \$180,000 for the Alcohol and Other Drug Youth Services Collaborative;
5. Agreement with Community Action of Napa Valley for a maximum of \$127,000; and
6. Agreement with Aldea, Inc. for a maximum of \$160,000 for the Behavioral Health Collaborative.

EXECUTIVE SUMMARY

In March of 2001, the Board determined that Tobacco MSA funds would be used to fund "Physical, mental and drug and alcohol programs and facilities which provide outpatient services including prevention and education programs." In June of 2001, the Board determined that you would distribute \$750,000 a year from funds deposited in the Tobacco MSA Trust Account. On July 19, 2005, your Board took the following actions:

- 1 You approved allocating \$100,000 in Tobacco MSA funds for the Children's Health Initiative in FY2005/06 and \$700,000 to other agencies to be selected through a competitive process.
- 1 You approved a FY2005/06 Tobacco MSA Funding Process that included specific minimum qualifications, operating standards and funding selection standards.
- 1 You directed staff to begin a review of the Tobacco MSA distribution process for FY2006/07 and beyond.

Consistent with the Board's approved FY2005/06 Tobacco MSA Funding Process, in August of 2005 the County issued an invitation to submit applications for Tobacco MSA funding. Six applications were received and reviewed by a panel appointed by the County Executive Officer. Using the ranking criteria approved by the Board, the panel established the following ranking and made the following funding recommendations:

<u>Rank</u>	<u>Agency</u>	<u>Amount Requested</u>	<u>Amount Recommended</u>
1	Community Clinic Ole'	\$108,000	\$108,000
2	Sister Ann Community Dental Clinic	80,000	80,000
3	Family Services of Napa Valley	45,000	45,000
4	Aldea - Alcohol & Drug Services	250,000	180,000
5	Community Action of Napa Valley	150,000	127,000
6	Aldea - Behavioral Health Services	<u>210,000</u>	<u>160,000</u>
	TOTAL	\$843,000	\$700,000

It should be noted that, subsequent to the submittal of funding requests and ranking by the panel, Sister Ann Dental Clinic merged with and became part of Community Clinic Ole'.

FISCAL IMPACT

Is there a Fiscal Impact?	Yes
Is it currently budgeted?	Yes
Where is it budgeted?	County Contributions
Is it Mandatory or Discretionary?	Discretionary
Discretionary Justification:	The Board has determined that it would distribute \$700,000 in FY2005/06 from Tobacco Master Settlement Agreement (MSA) funds for physical, mental and drug and alcohol programs and facilities which provide inpatient and outpatient services, including prevention and education programs.
Is the general fund affected?	Yes
Future fiscal impact:	None
Consequences if not approved:	Services supported by these agreements will not be provided.
Additional Information:	The County's Tobacco MSA funds are kept in a trust fund. At the close of Fiscal Year 2004/05 the interest earned on Tobacco MSA trust account was \$131,183.

ENVIRONMENTAL IMPACT

ENVIRONMENTAL DETERMINATION: The proposed action is not a project as defined by 14 California Code of Regulations 15378 (State CEQA Guidelines) and therefore CEQA is not applicable.

BACKGROUND AND DISCUSSION**Tobacco Master Settlement Agreement Funding Process**

In March of 2001 your Board determined that Tobacco MSA funds would be used to fund "Physical, mental and drug and alcohol programs and facilities which provide inpatient and outpatient services, including related prevention and education programs." In June of 2001, your Board further determined that you would distribute \$750,000 per year from funds deposited in the Tobacco Settlement Trust Account and that if the annual interest in the trust account exceeds \$750,000, the entire amount of interest would be distributed. Since these initial decisions in 2001, the Board has awarded \$3 million to over 15 non-profit agencies. Funding has been used to support mental health services, health care for under-served and low income residents, alcohol and drug treatment, dental services and tobacco, education, prevention and cessation programs.

On July 19, 2005, your Board took the following actions with regard to this program:

1. You approved allocating \$100,000 in Tobacco MSA funds for the Children's Health Initiative in FY2005/06 and \$700,000 for other agencies to be selected through a competitive process.
2. You approved a FY2005/06 Tobacco MSA Funding Process that included specific minimum qualifications, operating standards and funding selection standards (copy attached).
3. You directed staff to begin a review of the Tobacco MSA distribution process for fiscal year 2006-07 and beyond, utilizing a wide range of information related to funding priorities in the Health & Human Services area including Board direction and priorities, needs assessment and community input. The result of this process will be a new set of qualifications and grant standards that will be recommended to the Board prior to the start of the FY2006/07 funding cycle.

Consistent with your Board's approved FY2005/06 Tobacco MSA Funding Process, in August of 2005 the County issued an invitation to submit applications for Tobacco MSA funding. Six applications were received by the deadline of August 26, 2005 from the following organizations:

- 1 Community Clinic Ole' for \$108,000 to provide two additional days of primary care medical services at the Clinic's Calistoga Clinic for a total of 3 days.
- 1 Sister Ann Community Dental Clinic for \$80,000 to assist in funding the provision of dental services to those low income Napa County residents who lack dental insurance.
- 1 Family Services of Napa Valley for \$45,000 to develop a model program that addresses the mental health needs of older adults and their family caregivers.
- 1 Aldea, Inc., for \$250,000, on behalf of the Alcohol and Other Drug (AOD) Youth Services Collaborative to provide culturally and linguistically competent youth AOD services throughout Napa County.
- 1 Aldea, Inc., for \$210,000, on behalf of the Behavioral Health Collaborative, to provide psychosocial and psycho-educational services to low income residents and children with mental illness and/or attendant physical health problems.
- 1 Community Action of Napa Valley (CANV), for \$150,000 to provide a smoking cessation program for the general public and disadvantaged populations of the County.

The total amount of Tobacco MSA funding requested by all six agencies was \$843,000, or \$143,000 more than the amount available for allocation.

In addition to establishing funding criteria, your Board's FY2005/06 Tobacco MSA Funding Process provides that the County Executive Officer (CEO) will establish an Application Review Panel to rate the applications in accordance with the criteria and make a recommendation to the CEO. According to your policy, the 5 person panel is to consist of: (a) a member of the CEO staff; (b) a representative from the County's Health & Human Services Agency; (c) a representative from one other funder in Napa County; (d) an interested citizen who does not have an affiliation with any organization seeking funding; and (e) a professional in the health and social services field who does not reside in Napa County and does not have any affiliation with the County or any organization seeking funding. Based on this policy, the CEO appointed an Application Review Panel consisting of:

- | Britt Ferguson, Assistant County Executive Officer, representing the CEO staff;
- | Chuck Castellar, Behavioral Healthcare Manager, representing the County Health & Human Services Agency
- | Terrence Mulligan, President, Community Foundation of the Napa Valley, representing another funder in Napa County;
- | Fr. John Brinkle, Pastor, St. Helena Catholic Church, an interested citizen; and
- | Patrick Duterte, Director of Health & Social Services for Solano County, a health and social services professional from outside the County.

This Panel reviewed the applications individually and then met to discuss the applications. The Panel ended up ranking the applications as follows (from highest ranking to lowest):

1. Community Clinic Ole'
2. Sister Ann Community Dental Clinic
3. Family Services of Napa Valley
4. Aldea - Alcohol and Drug Services
5. Community Action of Napa Valley
6. Aldea - Behavioral Health Services

After careful review of the specific project proposals, the amount of funding requested, the amount of funding provided to some of these agencies in prior years and, in light of the above rankings, the Panel recommended that the applicants be funded as follows:

<u>Agency</u>	<u>Amount Requested</u>	<u>Amount Recommended</u>	<u>Difference</u>
Community Clinic Ole'	\$108,000	\$108,000	\$ 0
Sister Ann Community Dental Clinic	80,000	80,000	0
Family Services of Napa Valley	45,000	45,000	0
Aldea- Alcohol & Drug Services	250,000	180,000	70,000
Community Action of Napa Valley	150,000	127,000	23,000
Aldea- Behavioral Health Services	<u>210,000</u>	<u>160,000</u>	<u>50,000</u>
TOTAL:	\$843,000	\$700,000	\$143,000

The County Executive Officer concurs with these recommendations.

Proposed Tobacco MSA Funding Agreements- Project Detail

If the Board agrees with the above-recommended funding levels, six agreements with the relevant agencies are ready for approval today. Each agreement has associated performance standards which will be monitored by County staff. These standards will be reported to the County by contractors on a quarterly basis. Compensation to the contractors will be paid in three installments during the first 12 months of the contract period. The contract period is October 1, 2005 through March 31, 2007. This 18 month period is consistent with the Board's approved Funding Process and reflects the fact that, in prior years, contractors were not able to spend the entire amount of the allocation in 12 months. The retroactive start date for the agreements is consistent with what the applicants were told when the funding process began. A brief summary of the six agreements/projects is provided below.

Community Health Clinic Ole' - \$108,000

This agreement will pay for additional staff to expand primary and preventive healthcare services to low income, uninsured patients being served in Calistoga. Specifically, the additional staff will allow Clinic Ole' to add two additional days of service in Calistoga for a total of three full days per week and provide for increased outreach to the Hispanic community. Since Clinic Ole' began providing services in Calistoga in 1999, demand has grown significantly. Clinic Ole' estimates that, with this agreement, patient visits in Calistoga will increase from the current average of 80 per month to approximately 240 per month.

Community Clinic Ole' dba Sister Ann Community Dental Clinic - \$80,000

This agreement will provide funding for the Sister Ann Community Dental Clinic, which is now a part of Clinic Ole' (subsequent to the submittal of funding applications, Sister Ann Clinic merged with and became a part of Clinic Ole'). This agreement will increase access to oral health services for seniors, developmentally delayed individuals and children ages 6 to 18. Specifically, the agreement will help fund the creation of a referral network of private dentists to provide time-consuming services (such as dentures and crowns) for seniors and developmentally delayed adults. The agreement will also fund additional dentist, dental assistant and support staff time to increase the Clinic's senior and childrens caseloads. Sister Ann Dental Clinic estimates that 50 seniors and 10 developmentally delayed adults or children will receive services through the proposed referral network and 150 seniors and 300 children will be added to the Clinic's caseload.

Family Services of Napa Valley - \$45,000

This agreement will fund a collaboration between Family Services of Napa Valley and Adult Day Services of Napa Valley, a division of Hospice of Napa Valley, to develop a model program that addresses the mental health needs of older adults and their family caregivers. Specifically, the agreement will fund part of a therapist and certain other costs to provide therapeutic counseling for 12 seniors with mental health issues and counseling for 20 family caregivers, the majority of whom are older adults, who are having problems coping with the burdens associated with the mental decline of family members.

Aldea, Inc.(Alcohol and Other Drug Services) - \$180,000

This agreement with Aldea, Inc, will fund services provided by a number of different agencies, including Aldea/Nuestra Eperanza, Aldea/Wolfe Center, Alternatives for Better Living and Boys and Girls Club of Napa County. Specific services being funded through this agreement include: drug and alcohol prevention services for 36 Latino youth through the CLARO (Challenging Latinos to Access Resources and Opportunities) program, including the expansion of CLARO services to American Canyon, St. Helena and Calistoga; Aldea/Wolfe Center services for up to 180 youth and their families; maintain and expand community based adolescent treatment programs at Napa, Vintage, Liberty and Valley Oak High Schools and Creekside Middle School and expand access

to American Canyon; and provide a SMART Moves Program Coordinator to provide prevention services to 216 elementary school children.

Community Action of Napa Valley (CANV) - \$127,000

This agreement will fund a number of tobacco cessation services, including free cessation classes for teens, adults and seniors and technical assistance to healthcare and nonprofit entities designed to integrate tobacco interventions within the context of health and human services delivery. Specifically, CANV will conduct 4 adult cycles of 4 cessation classes each and a new cessation class for teens.

Aldea, Inc. (Behavioral Health Services) - \$160,000

This agreement with Aldea, Inc. will fund mental health treatment or support services provided by six behavioral health agencies: Aldea Children and Family Services, Calistoga Family Center, Cope Family Center, Family Service of Napa Valley, Hospice of Napa Valley and ParentsCAN. Services will be provided for uninsured children and families who do not qualify for categorical funds throughout Napa County, and will range from crisis intervention and grief work to mental health services and bilingual/bicultural services for the Latino community. The agreement includes funding for therapists and other staff as well as certain operating costs. Specific services include conducting grief groups in schools, providing home visitation services to 30 families, serving 30 Spanish-speaking parents with children with mental health and related special needs, coordinating mental health and other family support services for children served by Aldea Family Services and Family Health Services of Napa Valley.

Highlights of 2004/05 Funding Cycle

The following are some highlights of the outcomes reported by agencies receiving Tobacco MSA funds in FY2004/05.

- | Tobacco MSA dollars funded 19,090 visits by 988 patients at the Sister Ann Community Dental Clinic.
- | Tobacco MSA dollars funded Matrix Parent Network services to 40 families, with 92.4% of the families being Spanish-speaking.
- | The Behavioral Health Collaborative, under the auspices of Aldea, Inc, served 493 clients using Tobacco MSA funding.
- | The Alcohol and Other Drug Youth Services Collaborative, also under the auspices of Aldea, Inc, served 262 clients using Tobacco MSA funding.

SUPPORTING DOCUMENTS

A . Tobascco Master Settlement Agreement Table

CEO Recommendation: Approve

Reviewed By: Maiko Klieman