



A Tradition of Stewardship
A Commitment to Service

Agenda Date: 10/22/2019

Agenda Placement: 6E

NAPA COUNTY BOARD OF SUPERVISORS Board Agenda Letter

TO: Board of Supervisors

FROM: Kim Henderson for JOHN ROBERTSON JR. - Sheriff-Coroner
Sheriff

REPORT BY: Kim Henderson, Sheriff's Administrative Manager - 259-8674

SUBJECT: Amendment No. 2 to Agreement No. 170308B with WATTCO Equipment, Inc.

RECOMMENDATION

Sheriff and Public Works Director requests approval of the following actions related to equipment purchases, installation and removal of technical equipment for the Sheriff's Office patrol vehicles:

1. Authorization for the Chair to sign Amendment No. 2 to Agreement No. 170308B with WATTCO Equipment, Inc., increasing the maximum amount by \$100,000 for a new maximum of \$300,000; and
2. Approval of Budget Transfer No. DPW015 increasing appropriations in the Public Works Fleet budget with offsetting revenues from the Sheriff's Office in the amount of \$95,000 and establishment of a fixed asset in the amount of \$95,000. (4/5 vote required)

EXECUTIVE SUMMARY

The County signed an agreement with WATTCO Equipment, Inc. on July 1, 2012 to obtain equipment purchases and for the installation & removal of technical equipment for Sheriff's Office vehicles. Due to the Sheriff's Office patrol vehicle fleet replacement program, replacement vehicles such as the 2020 Ford Explorer Police Interceptor and 2020 Chevy Tahoe Police Pursuit Vehicle will require new technical equipment to be installed to meet patrol vehicle specifications. Amendment No. 2 to Agreement No. 170308B with WATTCO Equipment, Inc. will provide for an increase in the agreement payments to ensure the proper vehicle equipment is acquired and installed on the new Sheriff's Office patrol vehicles.

Over the years, WATTCO Equipment, Inc. has established themselves as a sole source vendor for the Sheriff's Office vehicle technical equipment installation and service. They have continued to provide consistent and quality vehicle builds through constant employee training on new equipment. In addition, WATTCO completes a background check and regular drug testing on each of their employees to ensure their reliability. Priority is often given to Sheriff's Office vehicles over other law enforcement agencies, and they are willing to travel to the Sheriff's

Office to troubleshoot a vehicle or do so via telephone.

FISCAL & STRATEGIC PLAN IMPACT

Is there a Fiscal Impact?	Yes
Is it currently budgeted?	Yes
Where is it budgeted?	Sheriff and Public Works Fleet
Is it Mandatory or Discretionary?	Mandatory
Is the general fund affected?	Yes
Future fiscal impact:	This is an ongoing expense, appropriations will be budgeted accordingly in future fiscal years.
Consequences if not approved:	If this amendment is not approved, replacement vehicles will not be able to function as patrol vehicles. Without specialized equipment like radios, lights and computer data equipment, deputies would experience difficulty in performing their duties.
County Strategic Plan pillar addressed:	Healthy, Safe, and Welcoming Place to Live, Work, and Visit
Additional Information:	In anticipation of cost increases to up fit patrol vehicles due to Ford changing the body style, the FY 19-20 approved Sheriff's budget included an increase in appropriations in the Fleet account line. Because the Internal Revenue Fund Budgets are done far in advance, the Public Works Fleet budget only included the normal annual amount for the up fit of \$185,000. Approval of Budget Transfer No. DPW015 in the amount of \$95,000 will increase the Public Works Fleet budget for a total appropriation of \$280,000. The remaining \$20,000 of the Wattco Contract is already appropriated in the Sheriff's budget to cover the cost to strip out equipment of the vehicles being replaced.

ENVIRONMENTAL IMPACT

ENVIRONMENTAL DETERMINATION: The proposed action is not a project as defined by 14 California Code of Regulations 15378 (State CEQA Guidelines) and therefore CEQA is not applicable.

BACKGROUND AND DISCUSSION

WATTCO Equipment, Inc. is used for the building and decommissioning of law enforcement vehicles. This company orders and installs technical equipment (light bars, center consoles, gun racks, prisoner seats, partitions, radios, Mobile Data Computers, cameras, etc.). The company also evaluates the condition of each vehicle's equipment as needed to determine if the current equipment is no longer serviceable or a potential hazard.

Over the years, WATTCO Equipment, Inc. has established themselves as a sole source vendor for the Sheriff's

Office vehicle technical equipment installation and service. They have continued to provide consistent and quality vehicle builds through constant employee training on new equipment. In addition, WATTCO completes a background check and regular drug testing on each of their employees to ensure their reliability. Priority is often given to Sheriff's Office vehicles over other law enforcement agencies, and they are willing to travel to the Sheriff's Office to troubleshoot a vehicle or do so via telephone.

The current Sheriff's Office patrol vehicle is the Ford Explorer Interceptor, which has been in service since 2012. The last of the Ford Explorers going into service have been completely redesigned for model year 2020. The redesign by Ford has changed the dimensions of the interior and exterior of the Interceptor, which creates equipment compatibility issues.

Once the Sheriff's Office receives the last of the Ford Explorer Interceptors, we will begin to explore replacement of the older patrol vehicles with the new Chevy Tahoe Police Pursuit Vehicle (PPV) through the fleet replacement process. The Chevy PPV was chosen to replace the Ford Explorer Interceptor because its price point is the same as the Interceptor, but it offers a larger fuel tank, cargo space, and an on scene incident command platform. The Chevy PPV's unique features increases patrol time, range, and ability to carry today's required equipment.

Current vehicle equipment is not interchangeable with either the 2020 Ford Explorer Interceptor or the Chevy PPV, and as a result, as vehicles are replaced all technical equipment will need to be purchased new and installed including center partition (cage, front and back), trunk tray foot plate that the center console sits on, plastic back seat, light bars, wiring harness, etc. As the equipment can no longer be transferred between patrol vehicles, the cost for upfitting each new vehicle has increased and the contract amount with WATTCO needs to be increased. The Sheriff's Office anticipates costs between \$250,000 and \$300,000 annually for the next several years as the fleet is fully replaced with new vehicles. After that time, equipment can be exchanged between the new standard Chevy PPV's.

This type of service is mandatory for the Sheriff's Office to maintain its vehicles and provide service to the community. There is no local vendor that can provide this service.

SUPPORTING DOCUMENTS

None

CEO Recommendation: Approve

Reviewed By: Helene Franchi