NAPA COUNTY BOARD OF SUPERVISORS
Board Agenda Letter

TO: Board of Supervisors
FROM: DINA JOSE - Director
Corrections
REPORT BY: Anabel Silva, Staff Services Analyst I - 253-4611
SUBJECT: Securus Technologies Amend 3 to A-170629B for Inmate Telephone Services and Amend No. 2 to former A-8054 for Inmate Video Visitation Services

RECOMMENDATION

Director of Corrections requests approval of and authorization for the Chair to sign the following amendments with Securus Technologies, Inc. to extend the term through December 31, 2019:

1. Amendment No. 2 to an Agreement (formerly Agreement No. 8054) to provide video visitation between Corrections' inmates and their minor children in the care of Child Welfare Services extended from January 6, 2019; and
2. Amendment No. 3 to Agreement No. 170629B to provide telephone services to Corrections' inmates and Juvenile Hall youth extended from December 31, 2018.

EXECUTIVE SUMMARY

Securus Technologies, Inc. has provided both Napa County Department of Corrections (Corrections) and Napa County Juvenile Hall (Juvenile Hall) with phone and video visitation services to inmates and youth of Napa County since 2004.

Staff is currently reviewing other service providers and could possibly issue a Request for Proposal (RFP) for future services. Amending the current agreements through December 31, 2019 will allow staff time to determine future needs and issue an RFP, if necessary. Approval of the proposed amendments will allow Corrections and Juvenile Hall to continue to provide uninterrupted phone and video visitation services to the inmates and youth of Napa County. All other terms and conditions of the agreements will remain unchanged.

Securus Technologies is not a local vendor.
**FISCAL IMPACT**

Is there a Fiscal Impact?  Yes

Is it currently budgeted?  Yes

Where is it budgeted?  Corrections - Inmate Welfare Fund (Subdivision - 2060000)

These agreements generate revenue from phone and video visitation commissions; budgeted in account 46800 (Charges for Services).

Is it Mandatory or Discretionary?  Mandatory

Is the general fund affected?  No

Future fiscal impact:  These services are provided at no cost to the County. The commission revenue earned is and will continue to be budgeted for future fiscal years in the Inmate Welfare Fund and Juvenile Hall subdivisions.

Consequences if not approved:  If not approved, the current agreements will expire, leaving Corrections and Juvenile Hall little time to find another qualified vendor for these services. The Departments would also be unable to utilize the technology currently in place, resulting in further consequences:

- a delay in services which would create a hardship for inmates and may cause Corrections to violate Section 851.5 of the California State Penal Code which entitles inmates, immediately upon being booked and no later than 3 hours after being arrested, three complete phone calls;
- an inability of Corrections to offer the flexibility in visitation schedules allowed by video visitation;

Additional Information:

**ENVIRONMENTAL IMPACT**

ENVIRONMENTAL DETERMINATION: The proposed action is not a project as defined by 14 California Code of Regulations 15378 (State CEQA Guidelines) and therefore CEQA is not applicable.

**BACKGROUND AND DISCUSSION**

Securus Technologies Inc. (formerly T-Netix) is the provider of inmate telephone and video visitation services for both Napa County Department of Corrections (Corrections) and Napa County Juvenile Hall (Juvenile Hall). Securus Technologies, Inc. (Securus) has provided the County with consistently reliable inmate telephone and video visitation services and technology since 2004. As part of the agreement, Corrections and Juvenile Hall have access to the Securus Secure Call Platform, a centralized digital network. The Call Platform offers many advantages, including greater control over investigations, communications and inmate activities. Additionally, Securus provides Automated Information Services (AIS) to Corrections at no cost to the County. The AIS application
integrates with Corrections’ current jail management system and is designed to automate internal and external inquiries from the public and in-custody individuals regarding relevant in-custody information.

Under the current agreement, commission revenue is earned at a rate up to 53% of applicable revenue. All commission revenue received from the Securus agreement must be deposited into the Inmate Welfare Fund (IWF). Operation of the IWF is mandated by California Penal Code Section 4025 and shall provide services essential to the benefit, welfare and educational needs of inmates. For Fiscal Year 2018-2019, the IWF is estimated to receive $75,000 in commission revenue related to the Securus system. Phone and video visitation commission revenue is one of the primary revenue sources for the IWF and enables Corrections to continue providing essential services.

Staff is currently researching additional telephone and video visitation providers and could possibly issue a Request for Proposal (RFP) for future services. Amending the current agreements through December 31, 2019 gives staff time to determine if an RFP is necessary. Approval of the proposed amendments will allow Corrections and Juvenile Hall to continue to provide uninterrupted phone and video visitation services to the inmates and youth of Napa County. All other terms and conditions of the agreements will remain unchanged.

Securus Technologies, Inc. is not a local vendor. There are no local providers of these services.

SUPPORTING DOCUMENTS

None

CEO Recommendation: Approve
Reviewed By: Susan Kuss