



A Tradition of Stewardship
A Commitment to Service

Agenda Date: 1/12/2021

Agenda Placement: 10E

NAPA COUNTY BOARD OF SUPERVISORS Board Agenda Letter

TO: Board of Supervisors

FROM: Shelli Brobst for Jennifer Yasumoto - Director
Health & Human Services Administration

REPORT BY: JoAnn Melgar, Staff Services Analyst II - 707-253-4722

SUBJECT: Agreement with Community Health Initiative Napa County, Inc. (Medi-Cal Navigators Project)

RECOMMENDATION

Director of Health and Human Services requests approval of and authorization for the Chair to sign an Agreement with Community Health Initiative Napa County, Inc. for a maximum of \$100,000 for the term January 1, 2021 through December 31, 2021 to provide Medi-Cal Outreach, Enrollment and Retention services under the Medi-Cal Navigators Project.

EXECUTIVE SUMMARY

The purpose of today's requested action is to approve a new Agreement with Community Health Initiative Napa County, Inc. (CHI) for a maximum of \$100,000 for the term January 1, 2021 through December 31, 2021 with no provision for automatic renewal to provide Medi-Cal Outreach, Enrollment and Retention services under the Medi-Cal Navigators Project. The purpose of the Agreement is to increase the number of hard-to-reach potentially eligible Medi-Cal persons by assisting individuals with completing applications and renewals both onsite and at outreach locations.

This Agreement is funded by Revenue Agreement No. 200303B with the California Department of Health Care Services, which this Board approved in April, 2020.

CHI is a local vendor.

FISCAL & STRATEGIC PLAN IMPACT

Is there a Fiscal Impact?

Yes

Is it currently budgeted?	No
What is the revenue source?	Health & Human Services Self Sufficiency Services
Is it Mandatory or Discretionary?	Discretionary
Discretionary Justification:	This Agreement is necessary because the agreement with DHCS requires Napa County to partner with a Community Based Organization in order to effectively conduct outreach to the targeted populations.
Is the general fund affected?	No
Future fiscal impact:	This Agreement expires December 31, 2021.
Consequences if not approved:	If this Agreement is not approved, Napa County will be unable to use all of the funds available under the Medi-Cal Outreach and Enrollment allocation.
County Strategic Plan pillar addressed:	Healthy, Safe, and Welcoming Place to Live, Work, and Visit
Additional Information:	

ENVIRONMENTAL IMPACT

ENVIRONMENTAL DETERMINATION: The proposed action is not a project as defined by 14 California Code of Regulations 15378 (State CEQA Guidelines) and therefore CEQA is not applicable.

BACKGROUND AND DISCUSSION

Assembly Bill (AB) 74 (Chapter 23, Statutes 2019) authorizes Department of Health Care Services (DHCS) to manage and fund Medi-Cal outreach, enrollment, and retention services, called the Navigators Project Funding. These funds are available for State Fiscal Years 2020 and 2021.

The Navigators Project services and activities focuses on one or more of the eleven targeted populations:

- | Persons with mental health disorder needs;
- | Persons with substance use disorder needs;
- | Persons with other disabilities;
- | Aged persons;
- | Persons who are homeless;
- | Young people of color;
- | Persons who are in county jail, in state prison, on state parole, on county probation, or under post release community supervision;
- | Immigrants and families of missed immigration status;
- | Persons with limited English proficiency;
- | Low-wage workers and their families or dependents; and
- | Uninsured children and youth formerly enrolled in Medi-Cal.

Napa County HHSA, Self-Sufficiency Services Division (SSSD) has received an allocation of \$606,933 for the purpose of enrollment and retention of the aforementioned targeted population, which this Board approved on April 14, 2020 as Napa County Agreement number 200303B. The grant funding is effective through December 31,

2021. Funding was delayed due to state budget impacts of COVID-19, however full funding was restored in the Governor's Budget.

As a condition of the grant funding, the County is required to partner with one or more Community Based Organizations to develop, conduct and implement effective tools and methods to expand Medi-Cal outreach, increase Medi-Cal enrollment and contribute efforts to retention for the uninsured, target populations. Today's action will approve an Agreement in the amount of \$100,000 with Community Health Initiative Napa County, Inc. (CHI) to support the project efforts by assisting individuals with completing applicant and renewals at onsite and outreach locations, so they can be processed by SSSD Eligibility Specialists. The purpose of this Agreement is to improve and increase the outreach, enrollment and retention efforts, and to reach uninsured county residents who are Medi-Cal eligible, with a focus on the hard to reach targeted populations.

CHI is a local vendor. CHI was selected because they are already providing this service in the community and are well positioned to carry out this work in the allotted timeframe.

SUPPORTING DOCUMENTS

None

CEO Recommendation: Approve

Reviewed By: Ben Guerrieri