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Winery Comparison Analysis & Summary of Changes

Caldwell Vineyards Winery Modification Permit #P17-00074 Summary of Location and Operation Criteria

| LOCATIONAL CRITERIA | STAFF COMMENTS |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------|
| Size of Parcel | ±42.96 acres and ±40.11 acres |
| Proximity of Nearest Residence | 1,000 feet |
| Number of Wineries Located Within One Mile | FOUR (4) |
| Located Within the Napa Valley Business Park (AKA | |
| Airport Industrial Area) | N/A |
| Primary Road Currently or Projected to be Level of | |
| Service D or Below | NO |
| Primary Road a Dead End | YES |
| Located Within a Flood Zone | NO |
| Located Within a Municipal Reservoir Watershed Located Within a State Responsibility Area or Fire Hazard Severity Zone Located Within an Area of Expansive Soils Located Within a Protected County Viewshed | NO YES NO NO |
| Result in the Loss of Sensitive Habitat | NO |
| OPERATIONAL CRITERIA | STAFF COMMENTS |
| Napa Green Certified or Other Related Program Percentage of Estate Grapes Proposed | NO 100 |
| Number of Proposed Variances | 0 |
| Wastewater Processed On-Site | YES |

Caldwell Vineyards Winery Modification Permit #P17-00074 Summary of Location and Operation Criteria

| Voluntary Greenhouse Gas Emission Reduction | Voluntary best management practices proposed: |
|----------------------------------------------------|---------------------------------------------------------|
| Measures Proposed | intend to use energy conserving lighting and connect |
| | to recycled water and already do: energy star |
| | roof/living roof/cool roof; connection to recycled |
| | water; install water efficient fixtures; low impact |
| | development; water efficient landscape; recycle 75% |
| | of all waste; compost 75% food and garden material; |
| | implement a sustainable purchasing and shipping |
| | programs; site design that is oriented and designed to |
| | optimize conditions for natural heating, cooling, and |
| | day lighting of interior spaces, and to maximize winter |
| | sun exposure, such as a cave; limit the amount of |
| | grading and tree removal during construction of the |
| | required access road improvements; local food |
| | production; education to staff and visitors on |
| | sustainable practices; use 70-80% cover crop; and |
| | retain biomass removed via pruning and thinning by |
| | chipping the material and reusing it rather than |
| | burning on-site. All winery activities are conducted |
| | within an existing cave which has been oriented to the |
| | south where the portal entry is shaded trees. |
| | |
| | |
| | |
| Vanpools, Flexible Work Shifts, Shuttles, or Other | NO. |
| Traffic Congestion Management Strategies | NO |
| Proposed | |
| Violations Currently Under Investigation | |
| High Efficiency Water Use Measures Proposed | YES |
| Existing Vineyards Proposed to be Removed | NO |
| On-Site Employee or Farmworker Housing Proposed | NO |
| Site Served by a Municipal Water Supply | NO |
| Site Served by a Municipal Sewer System | NO |
| Recycled Water Use Proposed | NO |
| New Vineyards Plantings Proposed | NO |
| Hold & Haul Proposed: Temporary (Duration of | |
| Time) or Permanent | NO |
| Trucked in Water Proposed | NO |
| | • |

Caldwell Vineyard Winery Modification Permit #P17-00074 Wineries Within One Mile of APN 045-310-056

| | | | | | | | Number of | | |
|---------------------------------|-----------------------------|-----------|-----------|------------|----------|----------|-----------|-----------|---|
| | | | | | Tours/ | Weekly | Marketing | | |
| Name | Address | Bldg Size | Cave Size | Production | Tastings | Visitors | Events | Employees | |
| Porter Vineyards | 1187 Green Valley Rd, Napa | 3,000 | 21,000 | 12,000 | APPT | 0.46 | 0 | | 1 |
| Paul Hobbs-Nathan Coombs Winery | 2184 Imola Ave, Napa | 17,625 | 0 | 60,000 | APPT | 30 | 4 | | 9 |
| Griggs Winery | 1020 Third Ave, Napa | 541 | 0 | 2,000 | APPT | 0 | 0 | | 0 |
| Star Hill Winery | 1075 Shady Brook Lane, Napa | 800 | | 2,090 | APPT | 0 | 0 | | 1 |
| | | | | | | | | | |
| | | | | | | | | | |

Caldwell Vineyards Permit #17-00074 Winery Comparison (30,000-35,000 Gallons)

BY APPOINTMENT WINERIES

| BY APPOINTMENT WINERIES | | | | | | | | | | | |
|---------------------------------------|----------------|--------|------------|------|----------|----------|-----------|-----------|--------|--------|---------------|
| | | | | - ·· | | | Annual | Number of | | | |
| | 5 11 6: | | | | Weekly | Annual | Marketing | Marketing | Annual | | |
| Name | Bldg Size | | Production | | Visitors | Visitors | Visitors | Events | | Acres | Location |
| CASTELLUCCI FAMILY WINERY | 12376 | 0 | | | | | | | | | valley floor |
| HILLVIEW VINEYARD | 7700 | 0 | | | | | | | | | valley floor |
| YOUNTVILLE WASHINGTON STREET WINERY | 5264 | | 30000 | | | | | | | | valley floor |
| YOUNTVILLE WASHINGTON STREET WINERY | 5264 | | 30000 | | 175 | | | 11 | | | valley floor |
| FANTESCA ESTATE | 4700 | 6900 | | | | | | 43 | | | hillside |
| JUDD'S HILL WINERY | 7108 | 0 | 30000 | | 28 | | | 0 | | | valley floor |
| CHATEAU LANE WINERY | 10548 | 0 | | | 147 | | | | | 11.37 | |
| FONTANELLA WINERY | 7569 | 0 | 30000 | | 10 | | | | | | hillside |
| H and L WINERY | 5000 | 0 | 30000 | | | | | 11 | | | valley floor |
| DAVIS ESTATES | 26445 | 15445 | 30000 | | | | | 4 | | | hillside |
| WALLIS FAMILY ESTATE | 11711 | 0 | 30000 | | 108 | | | 3 | | | hillside |
| EAGLE EYE WINERY | 8800 | 0 | 30000 | 16 | 112 | 5824 | 1452 | 53 | 7276 | 13.16 | Gordon Valley |
| NAPA CUSTOM CRUSH / CAVES AT SODA CYN | 0 | 16000 | 30000 | 20 | 70 | 3640 | 1320 | 18 | 4960 | | Soda Canyon |
| VIADER VINEYARDS | 4714 | 14100 | 32000 | | | 288 | | 3 | | 45.84 | hillside |
| PALMAZ WINERY | 0 | 55000 | 35000 | 50 | 350 | 18200 | 130 | 3 | 18330 | 122.12 | hillside |
| NEAL WINERY | 8150 | 7132 | 35000 | 15 | 35 | 1820 | 300 | 7 | 2120 | 12.71 | Angwin |
| ROCKY RIDGE WINERY | 18280 | 16600 | 35000 | 8 | 40 | 2080 | 970 | 28 | 3050 | 20 | Angwin |
| MADRIGAL VINEYARDS | 7617 | 0 | 36000 | 4 | 20 | 1040 | 170 | 7 | 1210 | 10.16 | valley floor |
| STAGLIN WINERY | 28108 | 28483 | 36000 | 10 | 100 | 5200 | 740 | 9 | 5940 | 10.05 | valley floor |
| HARTWELL WINERY | 8000 | 5000 | 36000 | 24 | 120 | 6240 | 465 | 8 | 6705 | 29.81 | valley floor |
| NAPA HARVEST WINERY | 5120 | 7440 | 36000 | 20 | 50 | 2600 | 140 | 4 | 2740 | 10.81 | Wooden Valley |
| DEL BONDIO WINERY | 7000 | | 38000 | | 3 | 156 | 0 | 0 | 156 | 31.1 | valley floor |
| | | | | | | | | | | | |
| AVERAGE CALCULATION | 9067 | 9058 | 32227 | 18 | 103 | 5386 | 270 | 13 | 5904 | 29.00 | |
| MEDIAN CALCULATION | 7593 | 5000 | 30000 | 18 | 104 | 5408 | 350 | 9 | 5401 | 16.36 | |
| | 1 . | 40.533 | 22.000 | _ | | | -10 | | | 42.22 | A 46T |
| CALDWELL VINEYARDS (Approved) | 0 | 18,438 | | | | | | 2 | · - | | |
| CALDWELL VINEYARDS (Proposed) | 0 | 21,865 | 35,000 | 60 | 420 | 21,840 | 1,040 | 19 | 22,880 | 42.96 | MST |

Caldwell Vineyards Winery Permit #P17-00074 Winery Comparison (30,000 -35,000 Gallons)

PRE-WDO WINERIES

| | | | | Daily | Weekly | Annual | | Number of Marketing | Annual | | |
|-------------------------------|-----------|-----------|-------|----------|----------|----------|----------|------------------------|------------|-------|--------------|
| Name | Bldg Size | Cave Size | | Visitors | Visitors | Visitors | Visitors | Events | Visitation | Acres | Location |
| PARADIGM WINERY | 4616 | 0 | 30000 | 10 | 15 | 780 | 30 | 1 | 810 | 26.25 | valley floor |
| STAR VINEYARDS | 2800 | 0 | 30000 | 0 | 20 | 1040 | 0 | 0 | 1040 | 1.44 | valley floor |
| GOOSECROSS CELLARS | 7151 | 0 | 30000 | 50 | 350 | 18200 | 710 | 15 | 18910 | 11.31 | valley floor |
| PESTONI FAMILY | 7900 | 0 | 35000 | 20 | 150 | 7800 | 0 | 0 | 7800 | 5.47 | valley floor |
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| AVERAGE CALCULATION | 5617 | 0 | 31250 | 20 | 134 | 6955 | 185 | 4 | 7140 | 11.12 | |
| | | | | | | | | | | | |
| MEDIAN CALCULATION | 5884 | 0 | 30000 | 15 | 85 | 4420 | 15 | 1 | 7800 | 5.47 | |
| | | | | | | | | | | | |
| CALDWELL VINEYARDS (Approved) | 0 | 18438 | 25000 | 8 | 40 | 2080 | 270 | 13 | 2350 | 42.96 | MST |
| CALDWELL VINEYARDS (Proposed) | 0 | 21865 | 35000 | 60 | 420 | 21840 | 1040 | 19 | 22880 | 42.96 | MST |

CALDWELL VINEYARDS WINERY MODIFICATION #P17-00074 SUMMARY OF CHANGES

| Existisng Conditions | Proposed Request | Net Change Analyzed |
|--------------------------------------------------|--------------------------------------------|----------------------------------------------|
| | | |
| Visitation: | | |
| 8 Visitors/Day | 60 Visitors/Day | Net increase of 52 Visitors/Day |
| 40 Visitors/Week | 420 Visitors/Week | Net increase of 380 Visitors/Week |
| 2080 Visitors/Year | 21,840 Visitors/Year | Net increase of 19,760 Visitors/Year |
| | | |
| Marketing Program | | |
| 10 promotional Events/year @ max. 10 guests | 12 small events/year @ 28 guests | |
| Two(2) Release Events/year @ max. 60 guests | 3 small events/year @ max. 68 guests | |
| One (1) wine auction event/year @ max. 50 guests | 3 medium events/year @ max. 100 guests | |
| | One (1) large event/year @ max. 200 guests | |
| 13 Total Events | 19 Total Events | Net increase 6 Total Events |
| 270 Total Marketing Guests/Year | 1040 Guests/year | Net increase 770 guests |
| Two (2) full-time employees | six (6) full time employees | Net increase of four (4) full-time employees |
| Two (2) part-time employees | six (6) part-time employees | Net increase of four (4) full-time employees |