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Winery Comparison Analysis

Caymus Vineyards Permit #P12-00221 Summary of Location and Operation Criteria

LOCATIONAL CRITERIA	STAFF COMMENTS
Size of Parcel	69.53
Proximity of Nearest Residence	300 feet
Number of Wineries Located Within One Mile	10
Located Within the Napa Valley Business Park (AKA	
Airport Industrial Area)	n/a
	State Route 128/29 both eastbound and westbound
Primary Road Currently or Projected to be Level of	approaches, and the eastbound approach of State
Service D or Below	Route 128/Conn Creek Road and Silverado Trail
Primary Road a Dead End	no
	The parcel is both located within the mapped 100 and
Located Within a Flood Zone	500 year flood zones.
Located Within a Municipal Reservoir Watershed	no
Located Within a State Responsibility Area or Fire	The parcel is located within the Rutherford local
Hazard Severity Zone	responsibility area.
Located Within an Area of Expansive Soils	Very High Liquefation potential
	The project is located along State Highway 128/Conn
	Creek Road and visible from Silverado Trail, both
Located Within a Protected County Viewshed	considered Viewshed roads.
Result in the Loss of Sensitive Habitat	no
OPERATIONAL CRITERIA	STAFF COMMENTS
OPERATIONAL CRITERIA Napa Green Certified or Other Related Program	n/a 1,800 acres of Napa vineyards, of which 10,200 tons
OPERATIONAL CRITERIA Napa Green Certified or Other Related Program Percentage of Estate Grapes Proposed	n/a
OPERATIONAL CRITERIA Napa Green Certified or Other Related Program Percentage of Estate Grapes Proposed Number of Proposed Variances	n/a 1,800 acres of Napa vineyards, of which 10,200 tons are purchased from 100 separate grape contracts 0
OPERATIONAL CRITERIA Napa Green Certified or Other Related Program Percentage of Estate Grapes Proposed Number of Proposed Variances Wastewater Processed On-Site	n/a 1,800 acres of Napa vineyards, of which 10,200 tons are purchased from 100 separate grape contracts 0 Yes
OPERATIONAL CRITERIA Napa Green Certified or Other Related Program Percentage of Estate Grapes Proposed Number of Proposed Variances Wastewater Processed On-Site Voluntary Greenhouse Gas Emission Reduction	n/a 1,800 acres of Napa vineyards, of which 10,200 tons are purchased from 100 separate grape contracts 0 Yes Refer to Voluntary Best Management Practices
OPERATIONAL CRITERIA Napa Green Certified or Other Related Program Percentage of Estate Grapes Proposed Number of Proposed Variances Wastewater Processed On-Site Voluntary Greenhouse Gas Emission Reduction Measures Proposed	n/a 1,800 acres of Napa vineyards, of which 10,200 tons are purchased from 100 separate grape contracts 0 Yes
OPERATIONAL CRITERIA Napa Green Certified or Other Related Program Percentage of Estate Grapes Proposed Number of Proposed Variances Wastewater Processed On-Site Voluntary Greenhouse Gas Emission Reduction Measures Proposed Vanpools, Flexible Work Shifts, Shuttles, or Other	n/a 1,800 acres of Napa vineyards, of which 10,200 tons are purchased from 100 separate grape contracts 0 Yes Refer to Voluntary Best Management Practices
OPERATIONAL CRITERIA Napa Green Certified or Other Related Program Percentage of Estate Grapes Proposed Number of Proposed Variances Wastewater Processed On-Site Voluntary Greenhouse Gas Emission Reduction Measures Proposed	n/a 1,800 acres of Napa vineyards, of which 10,200 tons are purchased from 100 separate grape contracts 0 Yes Refer to Voluntary Best Management Practices
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Napa Green Certified or Other Related Program Percentage of Estate Grapes Proposed Number of Proposed Variances Wastewater Processed On-Site Voluntary Greenhouse Gas Emission Reduction Measures Proposed Vanpools, Flexible Work Shifts, Shuttles, or Other Traffic Congestion Management Strategies Proposed	n/a 1,800 acres of Napa vineyards, of which 10,200 tons are purchased from 100 separate grape contracts 0 Yes Refer to Voluntary Best Management Practices Checklist attached with the Project Application Yes Violations have been addressed by the Final Judgment
Napa Green Certified or Other Related Program Percentage of Estate Grapes Proposed Number of Proposed Variances Wastewater Processed On-Site Voluntary Greenhouse Gas Emission Reduction Measures Proposed Vanpools, Flexible Work Shifts, Shuttles, or Other Traffic Congestion Management Strategies Proposed Violations Currently Under Investigation	n/a 1,800 acres of Napa vineyards, of which 10,200 tons are purchased from 100 separate grape contracts O Yes Refer to Voluntary Best Management Practices Checklist attached with the Project Application Yes Violations have been addressed by the Final Judgment and Amendment to Judgment
Napa Green Certified or Other Related Program Percentage of Estate Grapes Proposed Number of Proposed Variances Wastewater Processed On-Site Voluntary Greenhouse Gas Emission Reduction Measures Proposed Vanpools, Flexible Work Shifts, Shuttles, or Other Traffic Congestion Management Strategies Proposed	n/a 1,800 acres of Napa vineyards, of which 10,200 tons are purchased from 100 separate grape contracts O Yes Refer to Voluntary Best Management Practices Checklist attached with the Project Application Yes Violations have been addressed by the Final Judgment and Amendment to Judgment Yes
Napa Green Certified or Other Related Program Percentage of Estate Grapes Proposed Number of Proposed Variances Wastewater Processed On-Site Voluntary Greenhouse Gas Emission Reduction Measures Proposed Vanpools, Flexible Work Shifts, Shuttles, or Other Traffic Congestion Management Strategies Proposed Violations Currently Under Investigation	n/a 1,800 acres of Napa vineyards, of which 10,200 tons are purchased from 100 separate grape contracts O Yes Refer to Voluntary Best Management Practices Checklist attached with the Project Application Yes Violations have been addressed by the Final Judgment and Amendment to Judgment

Caymus Vineyards Permit #P12-00221

OPERATIONAL CRITERIA	STAFF COMMENTS
Site Served by a Municipal Water Supply	No
Site Served by a Municipal Sewer System	No
Recycled Water Use Proposed	Yes
New Vineyards Plantings Proposed	
Hold & Haul Proposed: Temporary (Duration of	
Time) or Permanent	Approved Hold & Haul under Minor Mod P8-00519
Trucked in Water Proposed	None

Caymus Vineyard Permit #P12-00221 Wineries Within One Mile of APN 030-200-066

					Tours/	Weekly	Number of Marketing	
Name	Address	Bldg Size	Cave Size	Production	Tastings		Events	Employees
Dakota Shy Winery	771 Sage Canyon Rd	6060	0	14000	Appt	0	2	10
Conn Creek Winery	8711 Silverado Trl	30055	0	850000	Public	500	0	15
Mumm Napa Valley	8445 Silverado Trl	140834	0	850000	Public	2900	137	87
ZD Wines	8383 Silverado Trl	22956	0	70000	Public	200	6	10
Honig Cellars	850 Rutherford Rd	33837	0	300000	Appt	700	8	30
Frogs Leap Winery	8815 Conn Creek Rd	38568	0	240000	Appt	350	36	19
Pina Cellars	8050 Silverado Trl	3000	0	20000	Appt	30	0	2
Martin Estate	8780 Conn Creek Rd	5420	0	20000	Appt	25	16	1
Round Pond Winery	875 Rutherford Rd	33755	0	100000	Appt	360	30	12

Pending Winery Use Permit Modifications

Name	Address
Frogs Leap Winery	8815 Conn Creek Road
Frank Family Vineyards Rutherford	8895 Conn Creek Road

Caymus Vineyards Permit #P12-00221

Winery Comparison (550,000 - 1.8M Gallons)

BY APPOINTMENT WINERIES

BY APPOINTMENT WINERIES											
							Annual	Number of			
					Weekly	Annual	Marketing	Marketing	Annual		
Name	_		Production		Visitors	Visitors	Visitors	Events	Visitation	Acres	Location
Cardinale Winery	172060	0									valley flr
Round Hill Cellars (Rutherford Ranch)	29685	0									hillside
William Hill Winery	102490	30000			250			_			
Laird Family Estates	147356	0	900000	200	600	31200	5360	110	36560	40.06	valley flr
AVERAGE CALCULATION	112898	30000	975000	140	713	37050	2980	58	38540	72.09	
								1			
MEDIAN CALCULATION	124923	30000	950000	120	550	28600	2980	58	36560	40.06	
Caymus Vineyards U-438788 (APPROVED)	98000	0	110000	0	180	9360	0		9360	69.53	STH
2009 (EXISTING)	98000	0	657938			163800					
2011 (EXISTING)	98000					163800	_				
2012 (EXISTING)	98000	0	2500000			163800					
2012 (PROPOSED)	98000	0	660000			163800					
	10000		33333	.50			.,550			03.55	

Caymus Vineyards Permit #P12-00221 Winery Comparison (550,000 - 1.8M Gallons)

PRE-WDO WINERIES

PRE-WDO WINERIES											
							Annual	Number of			
				Daily	Weekly	Annual	Marketing	Marketing	Annual		
Name		Cave Size	Production	Visitors	Visitors	Visitors	Visitors	Events	Visitation	Acres	Location
Beaulieu Vineyards	284940	0						0			valley flr
Artesa Winery	121081	0									carneros
Conn Creek Winery	30055										valley flr
Hall Winery	179787	0	1260000	500	3500	182000			189380		valley flr
Franciscan Winery	118694	0	1200000	500	3500	182000	36040	4612	218040	19.73	valley flr
Hess Family Vineyards	92369	0	1000000	0	610	31720	3220	503	34940	249.68	hillside
Mumm Napa Valley	140834	0	850000	0	2900	150800	4450	137	155250	73.16	valley flr
Cardinale Winery	172060	0	1280000	120	500	26000	600	6	26600	71.95	valley flr
Raymond Vineyards and Cellar	125179	0	750000	400	2800	145600	9170	493	154770	59.9	valley flr
Round Hill Cellars (Rutherford Ranch)	29685	0	1000000	0	1500	78000	0	0	78000	17.37	hillside
Rutherford Hill Winery	72522	38100	640000	510	0	48000	4955	721	52955	29.14	hillside
Sterling Vineyards	120362	41000	1500000	0	0	250000	6700	547	256700	84.8	valley flr
William Hill Winery	102490	30000	720000	100	250	13000	0	0	13000	158.96	MST
AVERAGE CALCULATION	122312	36367	1057692	354	1905	106763	10475	985	114821	73.06	
MEDIAN CALCULATION	120362	38100	1000000	425	1750	91000	7040	503	78000	59.90	
											1
Caymus Vineyards U-438788 (APPROVED)	98000	0	110000	0	180	9360	0	0	9360	69.53	STH
2009 (EXISTING)	98000	0	657938	450		163800	4350	64	168150	69.53	STH
2011 (EXISTING)	98000	0	1200000	450		163800	4350	64	168150	69.53	STH
2012 (EXISTING)	98000	0	2500000	450		163800	4350	64	168150	69.53	STH
2012 (PROPOSED)	98000	0	660000	450		163800	4350	64	168150	69.53	STH

Caymus Vineyards Permit #P12-00221

Winery Comparison (550,000 - 1.8M Gallons)

NAPA VALLEY BUSINESS PARK (AKA AIRPORT INDUSTRIAL AREA) WINERY PERMITS SMALL WINERY EXEMPTION PERMITS

								Annual	Number of			
				Tours/	Daily	Weekly	Annual	Marketing	Marketing	Total		
Name	Bldg Size	Cave Size	Production	Tastings	Visitors	Visitors	Visitors	Visitors	Events	Visitors	Acres	Location
Suscol Creek Winery	73838	0	600000	APPT	25	100	5200	2600	208	7800	10.32	industrial
Gateway Winery	261000	0	600000	APPT	30	200	10400	9000	36	19400	11.06	industrial
Rombauer Vineyards Airpark 1	91759	0	880000	NO	0	0	0	0	0	0	5.95	industrial
Rang Dong Winery	70418	0	600000	Public	20	50	2600	600	3	3200	7.22	industrial
Caymus Vineyards U-438788 (APPRO	98000	0	110000		0	180	9360	0	0	9360	69.53	STH
2009 (EXISTING)	98000	0	657938		450		163800	4350	64	168150	69.53	STH
2011 (EXISTING)	98000	0	1200000		450		163800	4350	64	168150	69.53	STH
2012 (EXISTING)	98000	0	2500000		450		163800	4350	64	168150	69.53	STH
2012 (PROPOSED)	98000	0	660000		450		163800	4350	64	168150	69.53	STH

Caymus Vineyards Permit #P12-00221 Winery Comparison (450+ daily visitation)

WINERIES with visitation >450/day

WINERIES with visitation >450/day											
							Annual	Number of			
				Daily	Weekly	Annual	Marketing	Marketing	Annual		
Name	Bldg Size	Cave Size	Production	Visitors	Visitors	Visitors	Visitors	Events	Visitation	Acres	Location
Beaulieu Vineayrds	284940								163800		valley flr
Cakebread Cellars	61173										valley flr
Domaine Carneros	71426	0									carneros
Hall Winery	179787										valley flr
Franciscan Winery	118694	0						4612	218040		valley flr
Grgich Hills Cellars	46083	0	250000	572	4004	208208	20590	385	228798	13.24	valley flr
Rutherford Hill Winery	72522	38100	640000	510	0	48000	4955	72:	52955		hillside
Sattui Winery	37650	0	96000	2625	8544	444288	95400	437	539688	21.66	hillside
Silver Oak Wine Cellars	75000	0	210000	500	3000	156000	18280	312	174280	22.54	valley flr
Madison Vineyards	56215	0	3700000	600	2000	104000	14700	74	118700	69	hillside
AVERAGE CALCULATION	100349	38100	1008800	744	3593	172956	26340	829	196661	39.01	
						•		•	•	•	
MEDIAN CALCULATION	71974	38100	570000	505	3240	166130	18280	38!	189380	22.54	
Caymus Vineyards U-438788 (APPROVED)	98000	0	110000	0	180	9360	0		9360	69.53	STH
2009 (EXISTING)	98000	0	657938	450		163800	4350	64	168150	69.53	STH
2011 (EXISTING)	98000	0	1200000	450		163800	4350	64	168150	69.53	STH
2012 (EXISTING)	98000	0	2500000	450		163800	4350	64	168150	69.53	STH
2012 (PROPOSED)	98000	0	660000	450		163800	4350			69.53	STH