## Napa Sanitation District FY 2019/20 Proposed Budget

REVENUE - ALL SOURCES

| Account Description | Actual <br> FY 16/17 | Actual FY 17/18 | Adjusted FY 18/19 | Estimated <br> FY 18/19 | Proposed FY 19/20 | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 780-Operations |  |  |  |  |  |  |
| Interest: Invested Funds | 103,686 | 235,840 | 311,000 | 420,000 | 452,000 | 45.3\% |
| Rent - Building/Land | 718,251 | 725,626 | 725,000 | 427,000 | 126,000 | (82.6\%) |
| Construction/Bldg Permit Review Svcs | 154,607 | 167,564 | 193,800 | 100,000 | 102,500 | (47.1\%) |
| Hauler Fees | 150,757 | 187,705 | 180,000 | 185,000 | 191,000 | 6.1\% |
| Sewer Usage Fees | 22,501,543 | 25,806,368 | 28,156,000 | 28,166,000 | 29,856,000 | 6.0\% |
| State - Other Funding | 13,680 | 63,286 | - | - |  | - |
| Penalties on Delinquent Sewer Fees | 21,167 | 29,513 | 10,000 | 13,000 | 10,000 | - |
| Recycled Water Sales | 735,717 | 833,333 | 1,042,000 | 979,000 | 1,064,000 | 2.1\% |
| Miscellaneous | 80,472 | 386,405 | 53,000 | 55,000 | 50,000 | (5.7\%) |
| Total-Operations | 24,479,880 | 28,435,641 | 30,670,800 | 30,345,000 | 31,851,500 | 3.8\% |

781 - Capital Improvement Projects

| Interest: Invested Funds | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal Grants - USBR \& FEMA | 353,338 | 543,096 | - | - |  | - |
| Other Government Agencies | 2,694,683 | 2,535,003 | 375,000 | 375,000 | - | (100.0\%) |
| Miscellaneous | - | 6,870 | 5,000 | - | 5,000 | - |
| Bond/Loan Proceeds | - | - | 9,075,000 | 9,562,500 | 15,984,200 | 76.1\% |
| Sale of Capital Assets | 20,313 | 8,372 | 25,000 | 90,000 | 25,000 | - |
| Intrafund Transfers In | 7,737,000 | 8,080,000 | 16,150,000 | - | 14,078,000 | (12.8\%) |
| Total - Capital Improvement Projects | 10,805,334 | 11,173,341 | 25,630,000 | 10,027,500 | 30,092,200 | 17.4\% |
| 782-Expansion |  |  |  |  |  |  |
| Interest: Invested Funds | 3,405 | 10,796 | - | - | - | - |
| Capacity Charges | 5,355,828 | 6,532,806 | 4,614,600 | 5,100,000 | 5,178,000 | 12.2\% |
| Total - Expansion | 5,359,233 | 6,543,602 | 4,614,600 | 5,100,000 | 5,178,000 | 12.2\% |

## Napa Sanitation District FY 2019/20 Budget

## OPERATING EXPENDITURES - ALL ACCOUNTS

| Account | Account Description | Actual FY 16/17 | $\begin{gathered} \text { Actual } \\ \text { FY } 17 / 18 \end{gathered}$ | Adj. Budget FY 18/19 | Estimated <br> FY 18/19 | Proposed FY 19/20 | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 51100 | Salaries and Wages | 4,819,100 | 4,960,558 | 5,287,750 | 5,044,750 | 5,418,100 | 2.5\% |
| 51115 | Overtime | 271,537 | 225,426 | 180,100 | 206,200 | 197,000 | 9.4\% |
| 51120 | Holiday Pay | 13,758 | 6,453 | 10,050 | 7,150 | 7,550 | (24.9\%) |
| 51130 | Vacation Payout | 36,045 | 10,228 | 5,000 | 5,100 | - | (100.0\%) |
| 51200 | 457B Employer Contribution | 74,706 | 78,071 | 85,200 | 85,200 | 85,200 | 0.0\% |
| 51205 | Cell Phone Allowance | 7,227 | 7,350 | 8,800 | 8,800 | 8,800 | 0.0\% |
| 51210 | Director Pay | 29,452 | 26,380 | 30,350 | 28,350 | 28,350 | (6.6\%) |
| 51300 | Medicare | 75,565 | 76,269 | 74,900 | 75,500 | 78,500 | 4.8\% |
| 51305 | F.I.C.A. / Social Security | 1,677 | 1,311 | 1,900 | 1,450 | 1,450 | (23.7\%) |
| 51400 | Employee Insurance - Premiums | 966,973 | 888,812 | 1,038,150 | 1,035,650 | 1,033,700 | (0.4\%) |
| 51405 | Workers Compensation | 127,625 | 79,420 | 110,450 | 90,752 | 106,350 | (3.7\%) |
| 51410 | Unemployment Compensation | - | 3,935 | - | 2,250 | 500 | - |
| 51600 | Retirement | 2,068,426 | $(245,459)$ | 2,136,700 | 2,135,250 | 2,277,800 | 6.6\% |
| 51605 | Other Post Employment Benefits | 302,510 | 816,652 | 891,750 | 891,750 | 918,450 | 3.0\% |
| 51990 | Other Employee Benefits | 113,311 | 109,704 | 100,250 | 100,250 | 96,850 | (3.4\%) |
| Subtotal S | laries \& Benefits | \$8,907,912 | \$7,045,111 | \$9,961,350 | \$9,718,402 | \$10,258,600 | 3.0\% |
| 52115 | Property Tax/Assessment Admin | 12,297 | 12,333 | 12,500 | 12,400 | 12,500 | 0.0\% |
| 52125 | Accounting/Auditing Services | 56,289 | 59,940 | 59,800 | 67,000 | 71,000 | 18.7\% |
| 52130 | Information Technology Services | 337,007 | 290,987 | 298,650 | 298,650 | 346,950 | 16.2\% |
| 52140 | Legal Services | 134,554 | 84,438 | 266,500 | 103,700 | 231,150 | (13.3\%) |
| 52145 | Engineer Services | 2,767 | - | - | - | - | - |
| 52150 | Temporary/Contract Help | 98,826 | 92,224 | 119,800 | 55,773 | 132,600 | 10.7\% |
| 52205 | Actuarial Services | 1,950 | 6,750 | 1,100 | 1,050 | 1,100 | 0.0\% |
| 52220 | Medical/Laboratory Services | 43,390 | 35,874 | 39,100 | 37,680 | 41,150 | 5.2\% |
| 52305 | Training Services | 19,358 | 14,588 | 9,750 | 7,000 | 14,800 | 51.8\% |
| 52310 | Consulting Services | 269,847 | 397,734 | 680,900 | 301,550 | 369,600 | (45.7\%) |
| 52325 | Waste Disposal Services | 51,758 | 51,927 | 45,550 | 46,700 | 58,050 | 27.4\% |
| 52330 | Hazardous Waste Disposal Services | 1,894 | 5,431 | 8,000 | 8,500 | 9,500 | 18.8\% |
| 52335 | Security Services | 12,665 | 14,016 | 14,000 | 14,400 | 14,400 | 2.9\% |
| 52340 | Landscaping Services | 15,150 | 23,025 | 25,200 | 17,700 | 25,800 | 2.4\% |
| 52345 | Janitorial Services | 61,389 | 66,517 | 79,250 | 77,100 | 81,350 | 2.6\% |
| 52490 | Other Professional Services | 90,408 | 185,212 | 326,700 | 216,800 | 321,850 | (1.5\%) |
| 52500 | Maintenance - Equipment | 144,763 | 128,332 | 185,850 | 179,611 | 188,750 | 1.6\% |
| 52505 | Maintenance - Bldgs/Improvements | 56,794 | 66,647 | 154,800 | 204,898 | 155,650 | 0.5\% |
| 52515 | Maintenance - Software | 93,316 | 75,648 | 96,000 | 98,905 | 99,650 | 3.8\% |
| 52520 | Maintenance - Vehicles | 148,500 | 115,119 | 113,300 | 89,650 | 126,600 | 11.7\% |
| 52600 | Rents and Leases - Equipment | 123,346 | 74,238 | 66,200 | 79,485 | 78,950 | 19.3\% |
| 52605 | Rents and Leases - Buildings/Land | 1,202 | 1,227 | 1,450 | 1,450 | 1,450 | 0.0\% |
| 52705 | Insurance - Premiums | 176,721 | 199,327 | 210,500 | 218,700 | 225,200 | 7.0\% |
| 52710 | Insurance - Claims | 14,650 | 7,565 | 15,000 | 15,000 | 15,000 | 0.0\% |
| 52800 | Communications/Telephone | 39,416 | 39,988 | 40,850 | 43,240 | 44,150 | 8.1\% |
| 52810 | Advertising/Marketing | 32,163 | 28,208 | 60,700 | 40,300 | 34,400 | (43.3\%) |
| 52820 | Printing and Binding | 9,612 | 3,708 | 3,600 | 3,750 | 3,800 | 5.6\% |
| 52825 | Bank Charges | 1,260 | 584 | 1,450 | 1,200 | 1,450 | 0.0\% |
| 52830 | Publications and Legal Notices | 4,198 | 4,473 | 5,900 | 4,800 | 5,950 | 0.8\% |
| 52840 | Permits/License Fees | 150,588 | 136,218 | 165,000 | 168,114 | 176,900 | 7.2\% |
| 52900 | Training/Conference Expenses | 59,233 | 79,566 | 119,750 | 87,642 | 112,500 | (6.1\%) |
| 52905 | Business Travel/Mileage (Meetings) | 1,308 | 1,666 | 2,100 | 1,280 | 2,100 | 0.0\% |

## Napa Sanitation District <br> FY 2019/20 Budget

## OPERATING EXPENDITURES - ALL ACCOUNTS

| Account | Account Description | Actual <br> FY 16/17 | Actual FY 17/18 | Adj. Budget FY 18/19 | Estimated <br> FY 18/19 | Proposed <br> FY 19/20 | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 53100 | Office Supplies | 20,566 | 20,662 | 18,600 | 21,200 | 21,300 | 14.5\% |
| 53105 | Office Supplies - Furniture/Fixtures | 1,195 | 528 | 1,300 | 979 | 10,250 | 688.5\% |
| 53110 | Freight/Postage | 11,214 | 9,180 | 17,600 | 13,000 | 13,500 | (23.3\%) |
| 53115 | Books/Media/Subscriptions | 2,147 | 2,612 | 4,050 | 3,890 | 3,500 | (13.6\%) |
| 53120 | Memberships/Certifications | 76,852 | 77,253 | 92,750 | 89,956 | 97,250 | 4.9\% |
| 53200 | Utilities - Gas | 34,170 | 18,295 | 19,500 | 20,500 | 20,500 | 5.1\% |
| 53205 | Utilities - Electric | 1,071,341 | 854,651 | 883,300 | 838,100 | 891,750 | 1.0\% |
| 53215 | Utilities - Fire Suppression Systems | 1,480 | 2,802 | 12,350 | 18,600 | 4,100 | (66.8\%) |
| 53220 | Utilities - Water | 4,899 | 9,113 | 4,650 | 4,400 | 9,050 | 94.6\% |
| 53250 | Fuel | 101,154 | 125,542 | 96,700 | 151,880 | 116,150 | 20.1\% |
| 53300 | Clothing and Personal Supplies | 37,187 | 41,479 | 50,800 | 46,100 | 49,450 | (2.7\%) |
| 53315 | Medical/Laboratory Supplies | 69,073 | 58,229 | 70,000 | 58,600 | 70,000 | 0.0\% |
| 53320 | Safety Supplies | 39,505 | 30,832 | 34,350 | 28,460 | 53,450 | 55.6\% |
| 53330 | Janitorial Supplies | 19,765 | 18,775 | 19,800 | 19,400 | 20,000 | 1.0\% |
| 53340 | Chemicals | 919,966 | 752,759 | 973,100 | 999,020 | 1,066,940 | 9.6\% |
| 53350 | Maintenance Supplies | 433,638 | 495,163 | 470,300 | 491,600 | 463,700 | (1.4\%) |
| 53360 | Infrastructure Repair Supplies | 7,922 | 13,616 | 15,050 | 18,200 | 15,800 | 5.0\% |
| 53400 | Minor Equipment/Small Tools | 73,326 | 79,836 | 61,150 | 59,950 | 58,200 | (4.8\%) |
| 53410 | Computer Equipment/Accessories | 11,683 | 2,214 | 6,600 | 6,350 | 3,600 | (45.5\%) |
| 53415 | Computer Software/Licensing Fees | 5,656 | 4,071 | 8,900 | 8,850 | 10,900 | 22.5\% |
| 53600 | Special Department Expense | 40,345 | 20,328 | 35,150 | 30,815 | 35,150 | 0.0\% |
| 53635 | Service Awards | 5,213 | 6,160 | 12,300 | 12,000 | 8,300 | (32.5\%) |
| 53650 | Business Related Meals/Supplies | 1,876 | 758 | 1,500 | 1,470 | 3,000 | 100.0\% |
| 53665 | Wellness Reimbursement | 6,483 | 8,810 | 17,900 | 8,250 | 12,650 | (29.3\%) |
| 53670 | Education Reimbursement | - | 2,896 | 4,000 | 4,000 | 4,000 | 0.0\% |
| Subtotal Services \& Supplies |  | \$5,263,274 | \$4,960,077 | \$6,160,950 | \$5,459,598 | \$6,066,790 | (1.5\%) |
| 54100 | Principal on Bonds/COPs | 2,834,297 | 2,936,935 | 2,819,700 | 2,819,700 | 2,987,450 | 5.9\% |
| 54310 | Interest on Bonds/COPs | 1,933,484 | 1,188,756 | 1,768,250 | 1,768,250 | 1,596,400 | (9.7\%) |
| 54320 | Administration on Bonds/COPs | 3,110 | 266,208 | 5,850 | 8,640 | 10,050 | 71.8\% |
| 54500 | Taxes and Assessments | 26,545 | 28,710 | 29,150 | 29,760 | 41,800 | 43.4\% |
| 57900 | Intrafund Expenditures | 2,225,000 | 4,450,000 | 8,900,000 | 8,900,000 | 8,900,000 | - |
| Subtotal Other |  | \$7,022,436 | \$8,870,610 | \$13,522,950 | \$13,526,350 | \$13,535,700 | 0.1\% |
| TOTALS |  | \$21,193,622 | \$20,875,797 | \$29,645,250 | \$28,704,350 | \$29,861,090 | 0.7\% |

## Napa Sanitation District <br> FY 2019/20 Budget

OPERATING EXPENDITURES - BY MAJOR CATEGORY

|  | Actual <br> FY 16/17 | Actual FY 17/18 | Adj. Budget <br> FY 18/19 | Estimated FY 18/19 | Proposed <br> FY 19/20 | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries \& Benefits |  |  |  |  |  |  |
| Board of Directors | 31,796 | 28,523 | 33,500 | 30,931 | 31,000 | (7.5\%) |
| General Manager's Office | 387,026 | 306,357 | 320,200 | 304,870 | 309,800 | (3.2\%) |
| Administrative Services | 1,124,480 | 863,486 | 997,450 | 993,100 | 992,850 | (0.5\%) |
| Safety, Training \& Fleet Maintenance | 152,151 | 150,843 | 143,950 | 141,750 | 143,900 | (0.0\%) |
| Collection System | 2,081,791 | 1,713,928 | 2,021,050 | 1,916,260 | 2,014,700 | (0.3\%) |
| Treatment Plant Operations | 1,662,278 | 1,194,693 | 1,406,400 | 1,358,910 | 1,394,900 | (0.8\%) |
| Treatment Plant Maintenance | 994,246 | 756,724 | 922,750 | 881,100 | 914,850 | (0.9\%) |
| Regulatory Compliance | 640,065 | 419,804 | 619,900 | 613,310 | 608,350 | (1.9\%) |
| Engineering | 1,210,787 | 1,086,598 | 1,186,400 | 1,177,650 | 1,183,400 | (0.3\%) |
| Community Outreach \& Poll. Prev. | 144,385 | 136,575 | 124,550 | 124,520 | 130,800 | 5.0\% |
| Water \& Biosolids Reclamation | 478,906 | 387,580 | 455,350 | 446,151 | 453,450 | (0.4\%) |
| Non-Departmental Expenses |  |  | 1,729,850 | 1,729,850 | 2,080,600 |  |
| Subtotal Salaries \& Benefits | \$8,907,912 | \$7,045,111 | \$9,961,350 | \$9,718,402 | \$10,258,600 | 3.0\% |
| Services \& Supplies |  |  |  |  |  |  |
| Board of Directors | 228,346 | 254,206 | 603,550 | 198,770 | 392,800 | (34.9\%) |
| General Manager's Office | 71,478 | 48,976 | 179,600 | 56,700 | 179,750 | 0.1\% |
| Administrative Services | 544,375 | 525,708 | 538,100 | 526,630 | 599,950 | 11.5\% |
| Safety, Training \& Fleet Maintenance | 91,557 | 82,866 | 90,350 | 85,160 | 80,700 | (10.7\%) |
| Collection System | 337,725 | 329,133 | 443,100 | 345,856 | 493,500 | 11.4\% |
| Treatment Plant Operations | 2,301,007 | 1,984,647 | 2,305,000 | 2,317,843 | 2,383,240 | 3.4\% |
| Treatment Plant Maintenance | 698,316 | 803,868 | 949,150 | 1,037,516 | 979,600 | 3.2\% |
| Regulatory Compliance | 227,761 | 169,854 | 174,100 | 154,640 | 187,250 | 7.6\% |
| Engineering | 202,366 | 189,799 | 179,550 | 152,480 | 103,550 | (42.3\%) |
| Community Outreach \& Poll. Prev. | 76,992 | 57,386 | 116,250 | 79,900 | 85,250 | (26.7\%) |
| Water \& Biosolids Reclamation | 234,298 | 250,387 | 290,300 | 205,933 | 274,150 | (5.6\%) |
| Non-Departmental Expenses | 249,053 | 263,246 | 291,900 | 298,170 | 307,050 | 5.2\% |
| Subtotal Services \& Supplies | \$5,263,274 | \$4,960,077 | \$6,160,950 | \$5,459,598 | \$6,066,790 | (1.5\%) |
| Other |  |  |  |  |  |  |
| Administrative Services | 24 | - | - | - | - | - |
| Treatment Plant Operations | 190 | - | - | - | - | - |
| Water \& Biosolids Reclamation | 26,331 | 28,710 | 29,150 | 29,760 | 41,800 | 43.4\% |
| Non-Departmental Expenses | 6,995,891 | 8,841,899 | 13,493,800 | 13,496,590 | 13,493,900 | 0.0\% |
| Subtotal Other | \$7,022,436 | \$8,870,610 | \$13,522,950 | \$13,526,350 | \$13,535,700 | 0.1\% |
| Total | \$21,193,622 | \$20,875,797 | \$29,645,250 | \$28,704,350 | \$29,861,090 | 0.7\% |

## Napa Sanitation District <br> FY 2019/20 Budget

## OPERATING EXPENDITURES - BY DEPARTMENT

| Department | Category | Actual FY 16/17 | Actual FY 17/18 | Adj. Budget FY 18/19 | Estimated FY 18/19 | Proposed <br> FY 19/20 | Percent <br> Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Board of | Salaries \& Benefits | 31,796 | 28,523 | 33,500 | 30,931 | 31,000 | (7.5\%) |
| Directors | Services \& Supplies | 228,346 | 254,206 | 603,550 | 198,770 | 392,800 | (34.9\%) |
|  | Total | 260,142 | 282,729 | 637,050 | 229,701 | 423,800 | (33.5\%) |
| General Manager's | Salaries \& Benefits | 387,026 | 306,357 | 320,200 | 304,870 | 309,800 | (3.2\%) |
| Office | Services \& Supplies | 71,478 | 48,976 | 179,600 | 56,700 | 179,750 | 0.1\% |
|  | Total | 458,503 | 355,333 | 499,800 | 361,570 | 489,550 | (2.1\%) |
| Administrative | Salaries \& Benefits | 1,124,480 | 863,486 | 997,450 | 993,100 | 992,850 | (0.5\%) |
| Services | Services \& Supplies | 544,375 | 525,708 | 538,100 | 526,630 | 599,950 | 11.5\% |
|  | Other | 24 | - | - | - | - |  |
|  | Total | 1,668,880 | 1,389,195 | 1,535,550 | 1,519,730 | 1,592,800 | 3.7\% |
| Safety, Training \& | Salaries \& Benefits | 152,151 | 150,843 | 143,950 | 141,750 | 143,900 | (0.0\%) |
| Fleet Maintenance | Services \& Supplies | 91,557 | 82,866 | 90,350 | 85,160 | 80,700 | (10.7\%) |
|  | Total | 243,708 | 233,709 | 234,300 | 226,910 | 224,600 | (4.1\%) |
| Community | Salaries \& Benefits | 144,385 | 136,575 | 124,550 | 124,520 | 130,800 | 5.0\% |
| Outreach \& | Services \& Supplies | 76,992 | 57,386 | 116,250 | 79,900 | 85,250 | (26.7\%) |
| Poll. Prev. | Total | 221,378 | 193,961 | 240,800 | 204,420 | 216,050 | (10.3\%) |
| Non-Departmental | Salaries \& Benefits | - | - | 1,729,850 | 1,729,850 | 2,080,600 | 20.3\% |
| Expenses | Services \& Supplies | 249,053 | 263,246 | 291,900 | 298,170 | 307,050 | 5.2\% |
|  | Debt Service | 4,770,891 | 4,391,899 | 4,593,800 | 4,596,590 | 4,593,900 | 0.0\% |
|  | Transfers | 2,225,000 | 4,450,000 | 8,900,000 | 8,900,000 | 8,900,000 | 0.0\% |
|  | Total | 7,244,944 | 9,105,146 | 15,515,550 | 15,524,610 | 15,881,550 | 2.4\% |
| Treatment Plant | Salaries \& Benefits | 1,662,278 | 1,194,693 | 1,406,400 | 1,358,910 | 1,394,900 | (0.8\%) |
| Operations | Services \& Supplies | 2,301,007 | 1,984,647 | 2,305,000 | 2,317,843 | 2,383,240 | 3.4\% |
|  | Other | 190 | - | - | - | - | - |
|  | Total | 3,963,475 | 3,179,340 | 3,711,400 | 3,676,753 | 3,778,140 | 1.8\% |
| Treatment Plant | Salaries \& Benefits | 994,246 | 756,724 | 922,750 | 881,100 | 914,850 | (0.9\%) |
| Maintenance | Services \& Supplies | 698,316 | 803,868 | 949,150 | 1,037,516 | 979,600 | 3.2\% |
|  | Total | 1,692,562 | 1,560,592 | 1,871,900 | 1,918,616 | 1,894,450 | 1.2\% |
| Regulatory | Salaries \& Benefits | 640,065 | 419,804 | 619,900 | 613,310 | 608,350 | (1.9\%) |
| Compliance | Services \& Supplies | 227,761 | 169,854 | 174,100 | 154,640 | 187,250 | 7.6\% |
|  | Total | 867,826 | 589,657 | 794,000 | 767,950 | 795,600 | 0.2\% |
| Engineering | Salaries \& Benefits | 1,210,787 | 1,086,598 | 1,186,400 | 1,177,650 | 1,183,400 | (0.3\%) |
|  | Services \& Supplies | 202,366 | 189,799 | 179,550 | 152,480 | 103,550 | (42.3\%) |
|  | Total | 1,413,153 | 1,276,397 | 1,365,950 | 1,330,130 | 1,286,950 | (5.8\%) |
| Collection | Salaries \& Benefits | 2,081,791 | 1,713,928 | 2,021,050 | 1,916,260 | 2,014,700 | (0.3\%) |
| System | Services \& Supplies | 337,725 | 329,133 | 443,100 | 345,856 | 493,500 | 11.4\% |
|  | Total | 2,419,517 | 2,043,061 | 2,464,150 | 2,262,116 | 2,508,200 | 1.8\% |
| Water \& Biosolids | Salaries \& Benefits | 478,906 | 387,580 | 455,350 | 446,151 | 453,450 | (0.4\%) |
| Reclamation | Services \& Supplies | 234,298 | 250,387 | 290,300 | 205,933 | 274,150 | (5.6\%) |
|  | Other | 26,331 | 28,710 | 29,150 | 29,760 | 41,800 | 43.4\% |

