



# Low Income Program

Napa Sanitation District  
Finance Committee Meeting  
January 17, 2019



# Status of Current Program

Individual Applicants	121.0
<u>Affordable Housing</u>	<u>627.2</u>
<b>Total</b>	<b>748.2</b>
Total NapaSan Residential SSU	32,485
Participation Rate	2.3%



# Status of Current Program

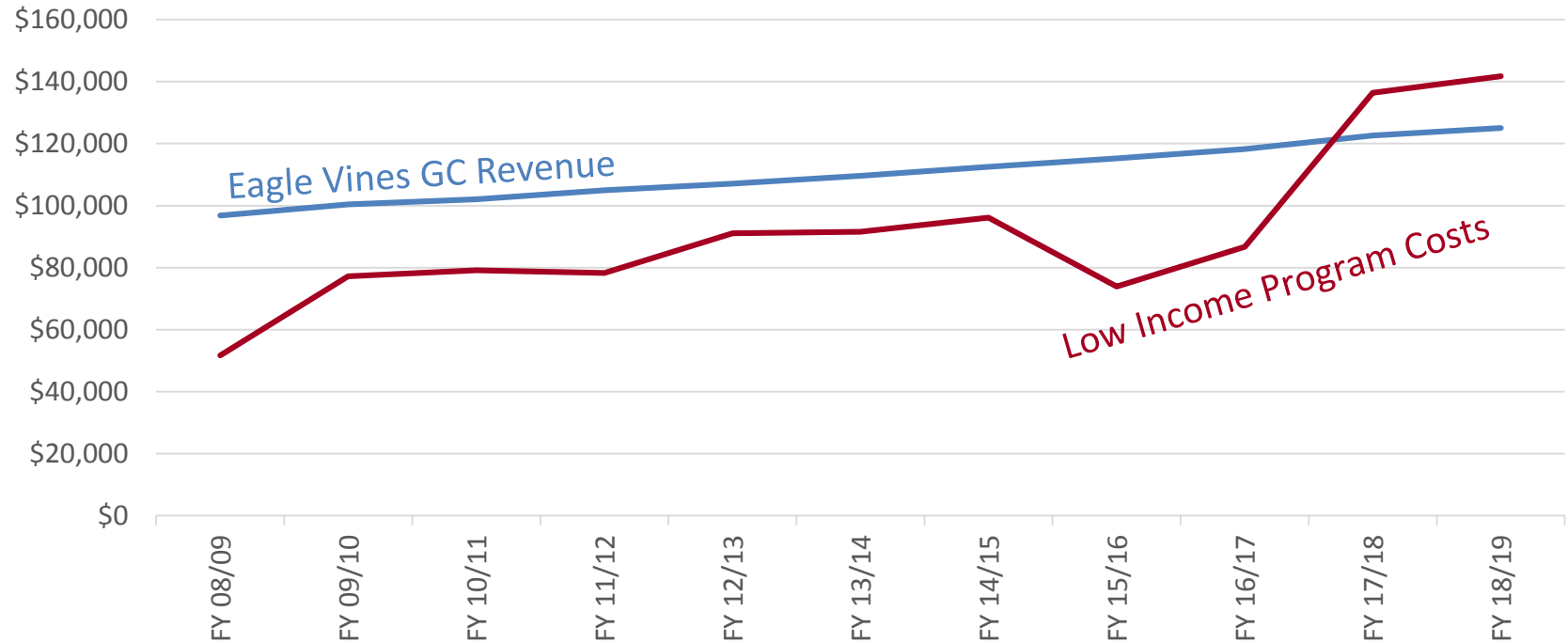
Current SSC Rate	\$676.38
<u>Low Income Rate</u>	<u>\$487.00</u>
<b>Difference</b>	<b>\$189.38</b>



<u>Total Low Income SSUs</u>	<u>748.2</u>
<b>Program Cost</b>	<b>\$141,694</b>

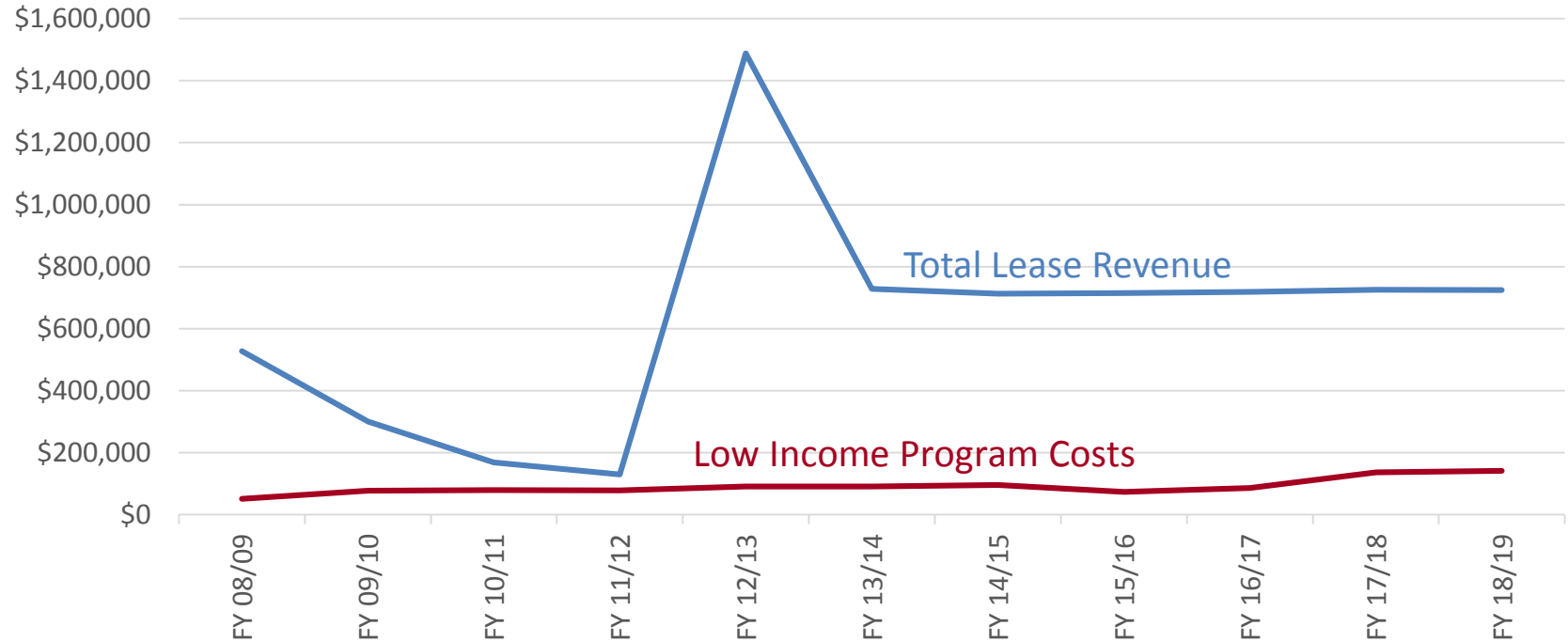


# Program Costs



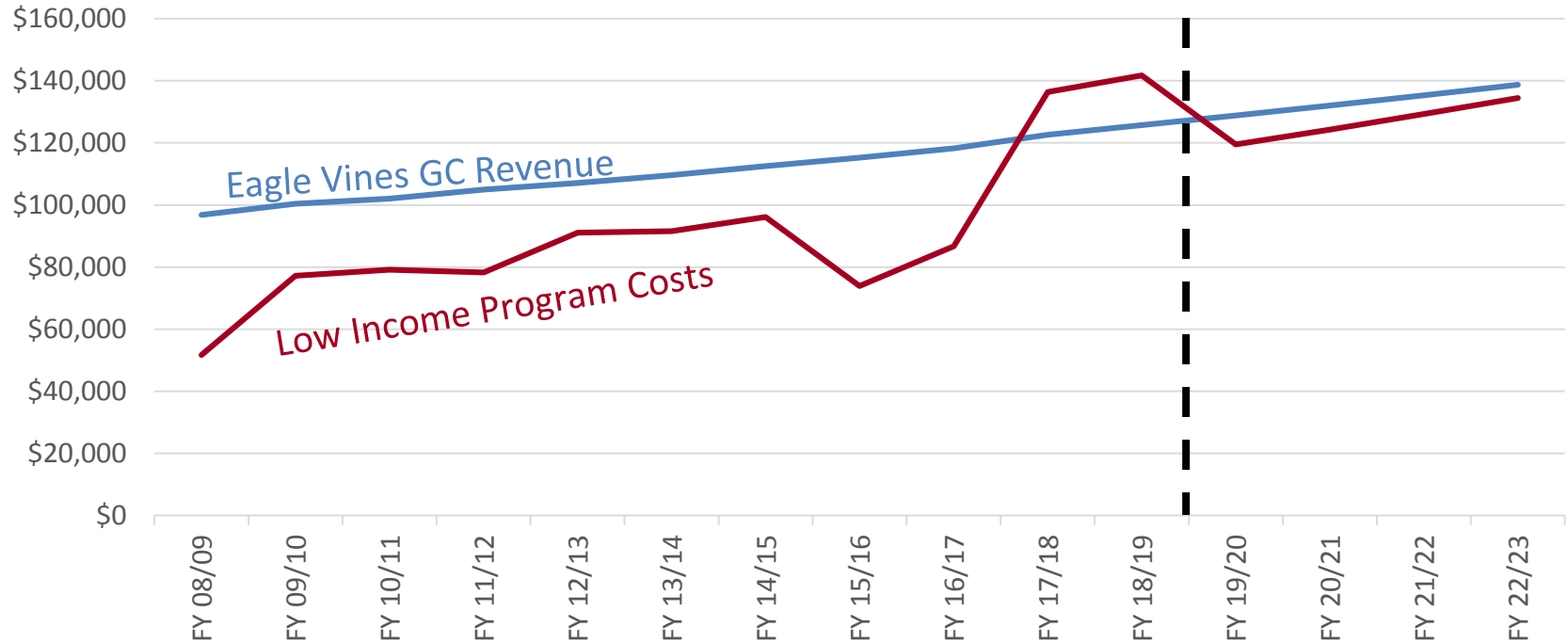


# Program Costs





# To match LI Program to Eagle Vines Revenue: Reduce to 22% Discount



# Policy Question

Should Low Income Program be modified  
so that its costs can be covered  
by Eagles Vines GC lease revenue?



# Program Eligibility

- Own home and reside in home
- Household size
- Income limits
  - Tax returns submitted to NapaSan for verification
  - Subject to “interpretation” by NapaSan staff





# Program Eligibility

Household Size	NapaSan Income Limit	# Eligible
1	\$39,120	84
2	\$44,700	23
3	\$50,280	7
4	\$55,860	
5	\$60,360	3
6	\$64,800	
7	\$69,300	1
8+	\$73,740	1



# Program Eligibility

Household Size	NapaSan Income Limit	# Eligible	PG&E CARE Limit	# Eligible
1	\$39,120	84	\$32,480	70
2	\$44,700	23	\$32,480	14
3	\$50,280	7	\$40,840	5
4	\$55,860		\$49,200	
5	\$60,360	3	\$57,560	3
6	\$64,800		\$65,920	
7	\$69,300	1	\$74,280	1
8+	\$73,740	1	\$82,640	1

# Benefits of CARE

- Reduce income verifications by NapaSan
  - Reduce staff time
  - Reduced risk (handling personal tax info)
- Easier for Customer
  - Only 1 income verification instead of 2



# Potential Impacts

- Possible increase in eligible households enrolling
  - 88% of eligible households are enrolled in CARE
- Most likely scenario:
  - No change in enrollment numbers
    - Only home owners eligible
    - Saturated marketing and outreach already



# Policy Question

Should NapaSan use PGE CARE program enrollment as income verification for its Low Income Program?

In lieu of NapaSan income verification?

- or -

In addition to NapaSan income verification?