



Low Income Program

Napa Sanitation District
Board of Directors Meeting
May 1, 2019



Status of Current Program

Individual Applicants	121.0
<u>Affordable Housing</u>	<u>627.2</u>
Total	748.2
Total NapaSan Residential SSU	32,485
Participation Rate	2.3%



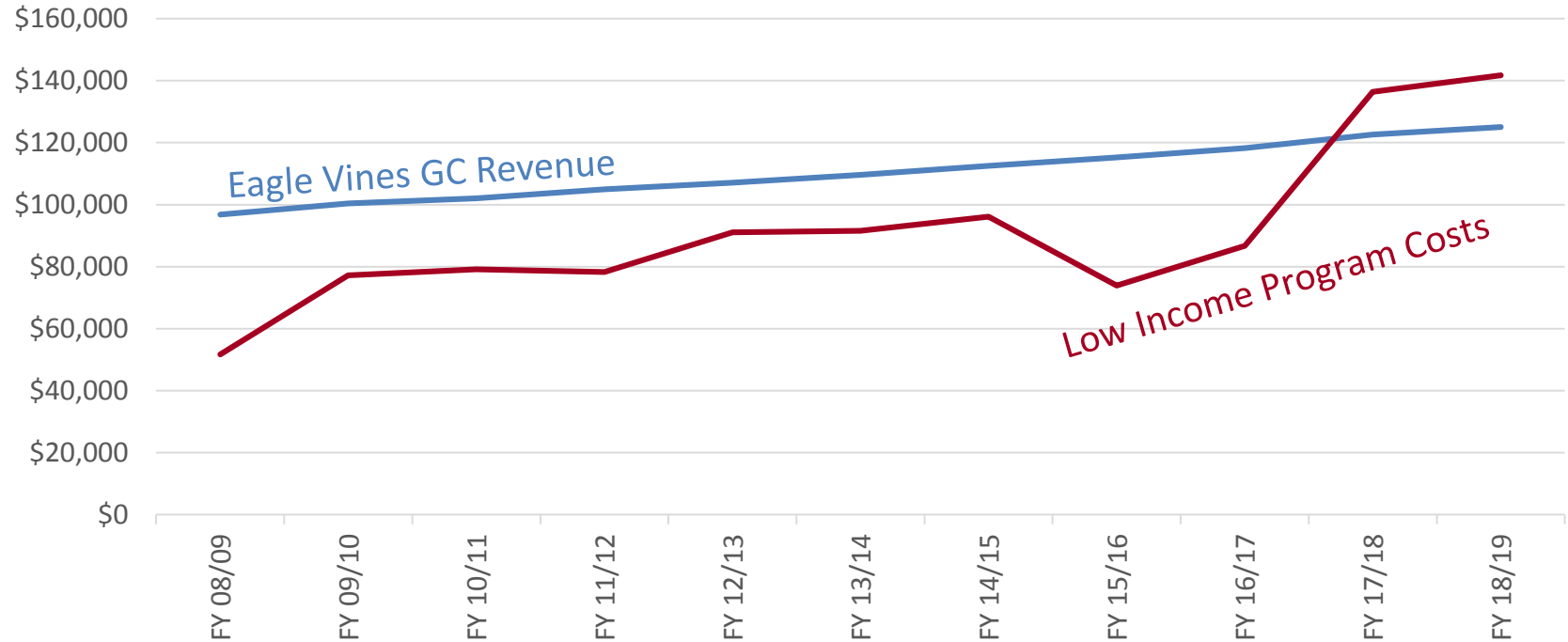
Status of Current Program

Current SSC Rate	\$676.38
<u>Low Income Rate</u>	<u>\$487.00</u>
Difference	\$189.38



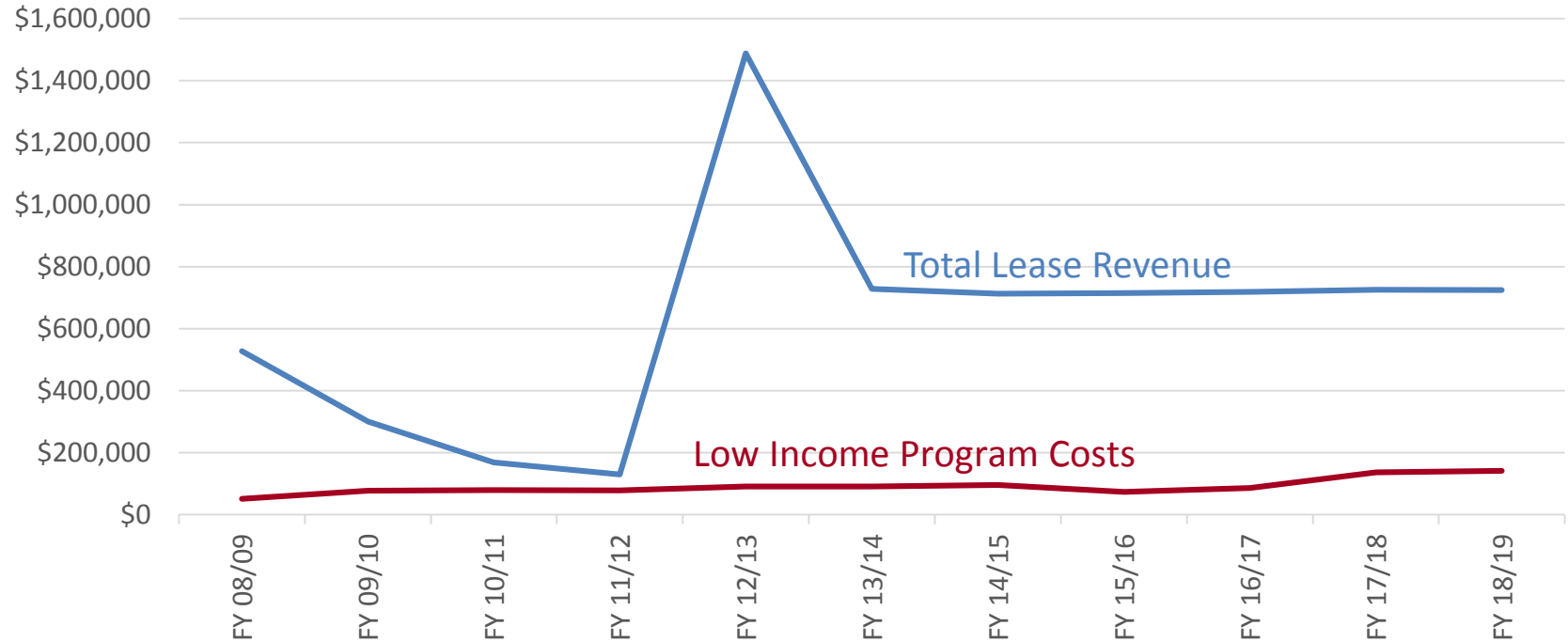
<u>Total Low Income SSUs</u>	<u>748.2</u>
Program Cost	\$141,694

Program Costs



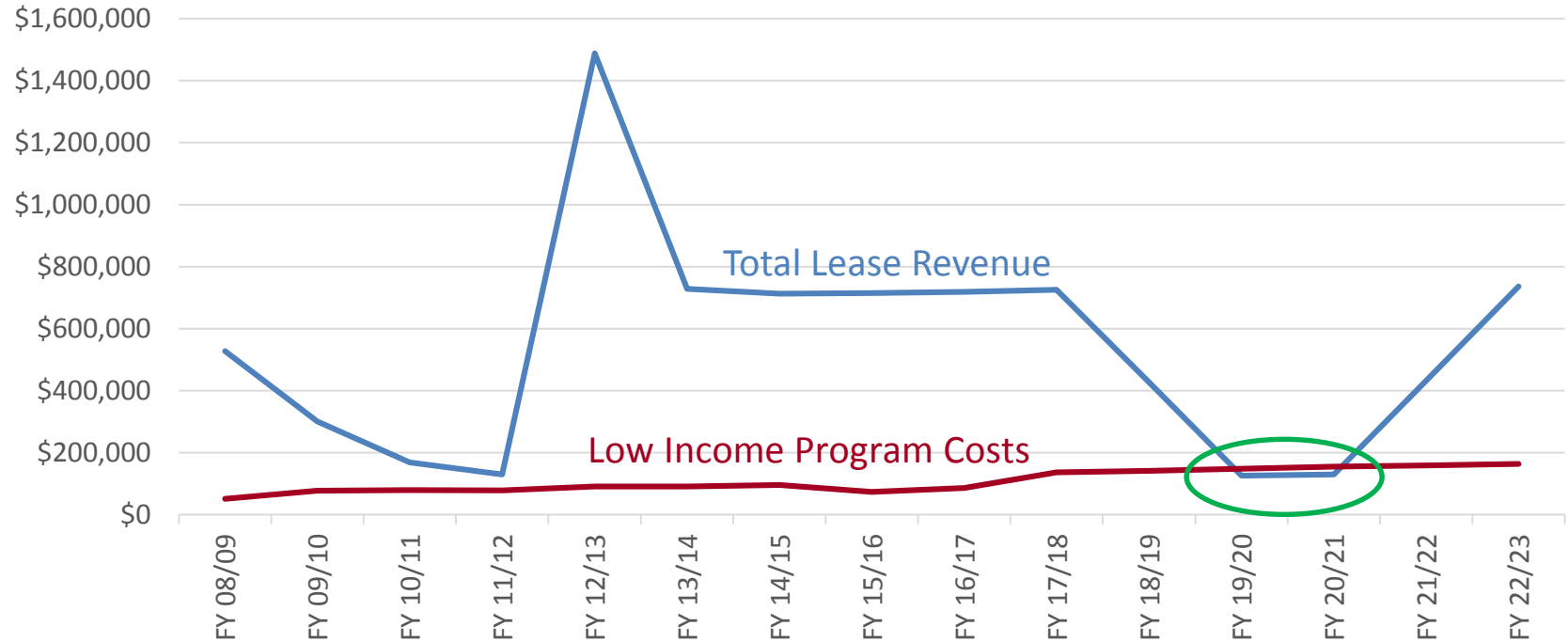


Program Costs





Program Costs





3 Policy Options Considered

- Option 1: Modify program so that its costs can be covered by Eagles Vines GC lease revenue
- Option 2: Assume success with development of new lease tenants in FY 2019/20
- Option 3: Reserve revenue collected in FY 2018/19 from Somky Lease for use in Low Income Program only



Board Direction

April 3, 2019 – Board of Directors Meeting:

Option 3:

Reserve Somky lease revenue collected in FY 18/19
and dedicate it toward Low Income Program in
FY 19/20 and beyond.



Recommended Action

Adopt resolution to reserve current fiscal year Somky lease revenue in fund balance and dedicate it toward future Sewer Service Charge Low Income program costs.



Procedural Change

Proposal:

Allow enrollment in PG&E CARE program as qualification for NapaSan Low Income program

Benefits of Using CARE

- Reduce income verifications by NapaSan
 - Reduce staff time
 - Reduced risk (handling personal tax info)
 - Reduced “interpretation” issues
- Easier for Customer
 - Only 1 income verification instead of 2



Potential Impacts

- Possible increase in eligible households enrolling
 - 88% of eligible households are enrolled in CARE
- Most likely scenario:
 - No change in enrollment numbers
 - Only home owners eligible
 - Saturated marketing and outreach already



Board Direction

April 3, 2019 – Board of Directors Meeting:

NapaSan should use PGE CARE program enrollment as income verification for its Low Income Program in addition to NapaSan's income verification.



Recommended Action

Approve the attached policy changes by resolution, modifying the Sewer Service Charge Low Income Assistance Program to allow enrollment in the PG&E CARE program to qualify under NapaSan's program.