Print

Application for Appointment to Board,	Commission,	Committee,	Task Force	or Position -
Submission #616				

Date Submitted: 11/25/2018

Applicants appointed by the Board of Supervisors will be required to take an oath of office. All applications will be kept on file for one year from the date of application.

Public Records Act

Applications are public records that are subject to disclosure under the California Public Records Act. Information provided by the applicant is not regarded as confidential except for the addresses and phone numbers of references and the applicant's personal information including home and work addresses, phone numbers and email address.

Form 700 Conflict of Interest Code

California Fair Political Practices Website

Please note that appointees may be required by state law and county conflict of interest code to file financial disclosure statements.

Application for Appointment to:

NAPA COUNTY AIRPORT LAND USE COMMISSION

Name of Board, Commission, Committee, Task Force or Position.

Category of Membership for Which You Are Applying*

General Public

This information can be found on the news release announcing the opening. You may apply for more than one category if more than one position is open.

Personal Information

The following information is provided in confidence, but may be used by the Board of Supervisors when making the appointment, or be used by the Committee/Commission/Board/Task Force following appointment for purposes of communicating with the appointee.

Full Name*	Supervisorial Distri	Supervisorial District in Which You Reside*	
Kirsten Bartok Touw	3		
Home Address*			
City* Saint Helena	State*	Zip* 94574	
Phone*	Email Address*		
Work Address*			
City*	State*	Zip*	
Saint Helena	CA	94574	
Work Phone*			
Current Occupation*			
aircraft financier			

Within the last 12 months

Current License
Professional or occupational, date of issue, and expiration including status
Education/Experience
BA University of Pennsylvania and an MBA from Stanford University's Graduate School of Business. I founded a part 135 and part 145 fleet operator called XOJET, that today has 50 aircraft. I worked as VP of Corporate Development & Strategy at Hawker Beechcraft Corp. I currently founded and own an aircraft financing company, AirFinance. I also sit on Advisory Board to the National Business Aircraft Association.
Resume
Kirsten Bartok Touw Oct 2018 Napa for website.pdf
Attach a resume containing this and any other information that would be helpful to the Board in evaluating your application.
Community Participation
Active parishioner and volunteer, Grace Episcopal Church St. Helena. Basketball Coach Ages 6-8 St. Helena and Calistoga Boys and Girls Club.
Nature of activity and community location
Other County Board/Commission/Committee on Which You Serve/Have Served
None
Public Actions that may impact Credit Rating
List all court or other public administration actions impacting your credit rating within the past ten (10) years.

Provide names, addresses and phone numbers of 3 individuals who are familiar with your background.
Reference 1

Name*	Phone	2*		
Jill	Quiri	ci		
Address*				
City*	State ³	ŀ	Zip*	
Saint Helena	CA		94574	
		•••••		•••••
Reference 2				
Name*	Phone	2*		
Paul	Lear	у		
Address*				
City*	State ³	ŀ	Zip*	
Napa	CA		94558	
	•••••	•••••		•••••
Reference 3				
Name*	Phone	ę*		
Susan	Bosv			

Address*		
City*	State*	Zip*
Saint Helena	CA	94574
Name and occupation of spouse within the last 12 months, if ma	arried.	
Paul Touw, Stellar Labs		
For Conflict of Interest purposes		
Please explain your reasons for wishing to serve and, in your o	ninian haw you feel you could	contributo *
Since moving to St. Helena full time in 2013 and enrolling ou		
more involved in the Napa County community and find ways Airport Land Use Commission, and given my experience in a	to give back. Last month I be	ecame aware of the opening on the
professional work with my desire to get involved in the comm	nunity. We moved to St. Hele	na because we wanted to be a part
of a small community and to have our children grow up in ar values we saw in city life. I look forward to using my experie		
region.		
Responded		
Completed		
Yes		
I declare under penalty of perjury that the foregoing is		
true and correct.*		
✓ Yes		
□ No		
Floring Cinneton Assessed		
Electronic Signature Agreement By checking the "I agree" box below, you agree and acknow	yledge that 1) your application	will not be signed in the sense
of a traditional paper document, 2) by signing in this alterna	te manner, you authorize your	electronic signature to be
valid and binding upon you to the same force and effect as a provide a traditional signature at a later date.	a handwritten signature, and 3	B) you may still be required to
✓ I agree.		

Electronic Signature	Date
Kirsten Bartok Touw	11/25/2018
	12:30 PM

Biography



Kirsten Bartok Touw is the founder and CEO of <u>AirFinance Leasing</u>, a firm that specializes structured finance, leasing and the financing of aircraft, with emphasis on emerging markets. AirFinance's core business is as an originator and servicer of aviation loans, and its fleet of financed aircraft ranges from Cessna Caravans to Gulfstream G650s.

Kirsten is also a co-founder of <u>FlyFunder</u>, the first online aircraft financing marketplace. FlyFunder innovates the way aircraft buyers connect with financiers. Kirsten has also been as active investor and advisor to many early to mid stage companies. Kirsten was a seed investor and serves as an advisor to <u>Stellar</u>, the first all-digital marketplace for business aviation charter, a nearly \$60 billion travel industry world-wide and to <u>Portside</u>, the next generation, reporting and owner communications software for modern aircraft management and flight departments.

Prior to founding AirFinance, was Vice President, Strategy, Structured Finance & Corporate Development at Hawker Beechcraft Corporation (HBC), the manufacturer of business, special-mission and military trainer aircraft. There she led the company's expansion into Asia, where she focused on China, JV partners and strategic sourcing relationships, as well as M&A and strategic partnerships. She also served at the CEO key partner in managing the board and private equity investors, as well as the point of contract and manager of McKinsey's strategy work with HBC.

Previously, Kirsten was a co-founder, board member and CFO of XOJET, a next generation business jet fleet operator. Originally founded as a Part 145 and 135 operator, XOJET fleet is now up to almost 50 super mid-size business aircraft, revenues of over \$350 million and flies over 50,000 hours annually. When XOJET was sold to TPG, Kirsten and her co-founder had raised and structured more than \$3 billion of financing.

In 2015, Kirsten was named to Corporate Jet Investor's Power List, as one of the industry's top 10 innovators.

Prior to joining XOJET, Kirsten spent the prior 12+ years in private equity, investment banking and capital markets. Most recently Kirsten was a partner at Alpine Investors, a San Francisco based middle market private equity firm. Before Alpine, Kirsten was with JPMorgan Partners, the global private equity arm of JPMorgan Chase, where she was a part of the firm's San Francisco based technology team.

Kirsten began her career at Goldman, Sachs & Co., where she worked in the corporate finance group in Goldman's investment banking division and also in fixed income capital markets.

Kirsten received a BA, cum laude, from the University of Pennsylvania where she was a Benjamin Franklin Scholar, and an MBA from Stanford University's Graduate School of Business. She also serves on Stanford's Graduate School of Business Management Board, which advises the Dean.

Kirsten resides in St. Helena, CA where she lives with her husband, Paul, and their three children.