Attachment Six

6.0 Experience of Applicant/Development Team

A. Organization’s experience and capacity to provide service

Solano-Napa Habitat for Humanity has been in existence as an affiliate of Habitat for Humanity International since 1991, over 25 years. Since that time, we have fundraised for and built 15 new homes in Solano County and participated in 26 major repair projects of existing homes, of which 20 were in Napa County and 6 were in Solano County. All of these projects were supervised by our 3 person construction staff and guided by our full-time Executive Director and Volunteer Coordinator, overseeing the work of hundreds of volunteers whose participation enables our homes to be affordable enough to sell to low income families. Many of our volunteers are retired general contractors, engineers and tradesmen, who have performed similar construction activities in their private lives before volunteering with us.

Sources of funding for each project have varied, but always involves local corporate donors, the Faith Community and many individuals who care about the need for affordable housing. Most recently, our corporate donors are Anheuser-Busch, Valero-Benicia Refinery, Queen of the Valley Hospital, CALPINE, Napa Jet Center, Bell Products, Genentech, Bank of America and many others. We have a 2 part-time Development Directors, each focused on raising funds for either Napa or Solano County.

At the current time, we have 3 projects on the drawing board, this one in Napa, one in Vallejo and a Veteran’s project in Dixon. We have begun ramping up all aspects of our organization to accommodate the increase in our construction efforts.

B. Development Team –

Kathleen de Vries, Director of Development for Napa County – 25+ years experience in marketing, PR, fundraising and event planning for major corporations and non-profits in California.

Kathy Hoffman, Board Director, Solano County Development Chairperson – as a long-time resident of

Vallejo and the retired Field Representative for Congressman George Miller, she has many corporate

and individual relationships in the local community on which to call on in support of our efforts, and

has been very successful in doing so.