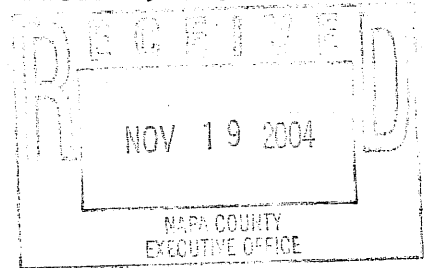


GOLDEN GATE BRIDGE, HIGHWAY AND TRANSPORTATION DISTRICT

Return To: County Executive Office
1195 Third Street, Room 310
Napa, Ca 94559-3082



PLEASE PRINT OR TYPE (Please complete all three pages)

1. Full name: MICHAEL JOSEPH BALDINI
2. Supervisorial District in which you reside: # 2
3. a. Current occupation (within last 12 months): RAILWAY - SAFETY
& TRAINING, UNION PACIFIC RAILROAD ENGINEERING DEPT
b. Business interests in last 12 months: NONE
4. Current License (Professional or Occupational); Date of issue and/or expiration:
NONE
Status: _____
5. Education/Experience: A resume may be attached containing this and any other information that would be helpful to the Board in evaluating your application.
RESUME ATTACHED
6. Community participation (nature of activity and community location):
MEMBER - BOARD OF TRUSTEES
NAPA VALLEY COLLEGE

7. Other County Boards/Commissions/Committees on which you serve/have served:

NAPA COUNTY AIRPORT COMMISSION 1996-1997

8. Names, addresses and phone numbers of three individuals familiar with your background:

ROYCE GOTCHER, [REDACTED]

CLEM BOMAR, [REDACTED]

JAVIER SANCHEZ, [REDACTED]

9. Name of spouse and occupation of spouse within last 12 months, if married (for Conflict of Interest purposes):

DEBORAH BALDINI VICE PRESIDENT GLOBAL SERVICES, FREEBORDERS

10. Please explain your reasons for wishing to serve and, in your opinion, how you feel you could contribute:

GIVEN THE POSITION THE GOLDEN GATE BRIDGE
OCCUPIES IN CALIFORNIA, INDEED, AMERICAN CULTURE, IT WILL
BE AN HONOR TO SERVE NAPA COUNTY AS ITS REPRESENTATIVE ON
THE BOARD OF DIRECTORS OF THE GOLDEN GATE BRIDGE, HIGHWAY AND
TRANSPORTATION DISTRICT

MY KNOWLEDGE OF TRANSPORTATION CHALLENGES
FACING CALIFORNIA, AND SPECIFICALLY THE MEMBER COUNTIES
OF THE DISTRICT, COUPLED WITH EXPERIENCE IN RAILWAY TRACK
CONSTRUCTION, INTERMODAL TRANSPORTATION SYSTEMS, AND WORK WITH
GOVERNING AGENCIES WILL ALLOW ME TO IMMEASURABLY CONTRIBUTE (A)

11. Indicate the category of membership for which you are applying.

☒ Representing Napa County Board of Supervisors

(A) TO THE VIABILITY, SUSTAINABLE, AND GROWTH OF THE
DISTRICT SERVICES, AND COMMUNITIES SERVED,

Michael J. Baldini

[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

- Education:** B. S. Business, San Francisco State University, Degree awarded 1978
- Successfully completed coursework at University of California, Davis – Extension
Successfully completed coursework at Los Angeles State University – Extension
- A. A. Napa Valley College, Degree awarded - 1977
- Trustee:** Napa Valley College – Elected to a Four-year term, Napa Valley College Board of Trustees, District 5, County of Napa; term commenced December 2002. Provide guidance, direction, and oversight for Napa Valley Community College.
- Commissioner:** Napa County Airport Commission -- Two-year term, 1996-1997
- Consultant:** California Northern Railroad Company – Intermodal Market Study
- Production Assistant:** Marilyn Izdebski Productions -- Children's Broadway Theatre 2002 & 2004
- Other Part -Time (presently), and Full Time (10/94 – 6/96) Position:**
- 1986 - Present Trefethen Vineyards & Winery, *Customer Service Representative* 5/86-
Represent Trefethen at industry, promotional events, and in the Trefethen Visitors Center. Assist in event planning and promotional material development for wholesale, retail and consumer targeted markets. International Sales experience – Hong Kong, Singapore, and Japan. Opened Thailand Market for Trefethen Wines – Surveyed potential, and interviewed and secured distributors. Full time and part time employee during course of employment. Awarded Departmental - Trefethen *Employee of the Year—1995*

Michael J. Baldini • [REDACTED]

Objective: Transportation and Logistics career...

- 1996 - Present Union Pacific Railroad Company
Supervisor Training, Engineering Department 11/01-
Responsible for Federal Railroad Administration, OSHA, and Company mandated safety training, education, and compliance for 200 employees of the Los Angeles Service Unit.
Manager Yard Operations / Manager Intermodal Operations, Oakland Terminal Area and the Oakland Intermodal Container Transfer Facility. 11/00-10/01
Coordinated the loading and unloading of containers destined to international and domestic markets via the Port of Oakland. Built trains to meet customer requirements and equipment utilization directives. Managed company clerical, transportation, and contract operators. Responsible for safe, secure, and efficient yard / office operations for night duty shift.
Track Foreman/Flagman 7/96-10/00
Responsible for work group coordination for multi-site, multi-million dollar rail construction projects in the western United States, inclusive of requisitions, purchasing, personnel, vehicle, equipment, and material management. "On-Track" and work site safety, training, customer and public agency relations, to facilitate project completion within time and budgetary constraints.
- 1992 - 1994 Riss Intermodal Corporation, *Director - Wine & Spirits Marketing* 5/92-9/94
Managed, and expanded, Riss Beverage Transportation Program--3600 truckload equivalents per year. Achieved and maintained the highest transaction margins in the company. Developed and implemented marketing programs for macro and micro-markets. Provided contractual control for wine distribution operations, inclusive of warehousing, inventory, consolidation, linehaul, and delivery operations. Customers included Southern Wine & Spirits, The Pennsylvania Liquor Control Board, and National Distributing Co.
- 1978 - 1992 Southern Pacific Transportation Company / Southern Pacific Lines
Director - Domestic Double Stack 3/92-5/92
Assisted in the development, pricing, design and implementation of SP Lines Domestic Container Program. An asset based, green field project.
Director - International Pricing & Customer Support 7/91-2/92
Provided International Customer Sales and Administrative guidance and oversight. Formulated Systems guidelines and infrastructure for Direct Pricing Administration, an integral part of the American Association of Railroads nationwide Pricing Data Exchange System. Re-engineered SP Pricing Publication Systems for improved accounting processes.
Director - Intermodal Yield Management 7/90-6/91
Set and enforced Pricing and Equipment directives and guidelines towards improved system asset utilization and yield. Supervised an analytical and administrative staff of 18. Introduced, and infused yield management applications and techniques into departmental routine.
- Management Positions, Various - SP Intermodal Department* 2/88-6/90
Balanced efficient asset utilization against volume and revenue goals. Managed group sales and marketing representatives. Negotiated and approved interline divisions and pricing.
- Product Management, Various -- SP Marketing & Sales Department* 10/84-1/88
Developed, analyzed, and approved System and Interline marketing and pricing agreements.
Railway Age Golden Freight Car Award Nominee for modal conversion
- Sales and Sales Administration - SP Pacific Southwest Sales Region* 2/78-9/84
Account management and sales; sales force support, training and management.
Awarded Southern Pacific's *Presidents Club* for superior sales achievements