

COUNTY of NAPA

MARY JEAN McLAUGHLIN Public Information Officer/Committees & Commissions

WORKFORCE INVESTMENT BOARD

Return To:

Mary Jean McLaughlin County Executive Office 1195 Third Street, Room 310

Napa, Ca 94559-3082

PLEASE PRINT OR TYPE (Please complete all pages)

1.	Full name: William KROYSIER
2.	Supervisorial District in which you reside:
3.	a. Current occupation (within last 12 months): Meddent
Com	posite Fabrication
/	b. Business interests in last 12 months:
4. HAT	Current License (Professional or Occupational); Date of issue and/or expiration:
Do	and #745988
Status	:
5.	Education/Experience: A resume may be attached containing this and any other information that would be helpful to the Board in evaluating your application.
-Back	helas of Ants: English Literature & History; San Diego St. UNIU, CA
- 198	3-Present: President, Krysler & ASSDC. : AMERICAN CANYON, CA
-1972	-1983: Eyec VP i Reduction Mrp., les journance Sailcraft CORP. C
-1967	1972: DWNER/Side PROPRIETOR, LENAISSANCE MARINE, SAN D'ESO, CA

هر 6.	Community participation (nature of activity and community location): A. Composite ABRICATORS ASSOCIATION
1	Round STANDARD 1907-1905: 1909 112 Decent
C	HAIRMAN, ARCHITECTURAL PRODUCTS COMMITTEE, 1991- PRESENT
<u> </u>	OUNDER: CAA COMMITTEE ON BUILDING CODES & COMPOSITE MATERIALS
7.	Other County Boards/Commissions/Committees on which you serve/have served:
5	PT. Gom POSITES INSTITUTE (Society of the PLASTICS INDUSTRY)
	BOAND OF DIRETORS, 1995-1998
8.	Names, addresses and phone numbers of three individuals familiar with your background:
Ma	rquerite Hatthews VP Bank of Main 415 884-5366
Stev.	(Gould Esq 650 CA St 25 ™Fr. SF 94108 (415) 593-3015
	1
Day	4 Holm 100 Pinest #2200 SF 94111 415 352-3254
_	
9.	Name of spouse and occupation of spouse within last 12 months, if married (for Conflict of Interest purposes):
_	Tour Bulleton Da Ablan Maticat
\leq $_{\perp}$	Acque Giuffre - Sculpton /Antist
10.	Please explain your reasons for wishing to serve and, in your opinion, how you feel you could contribute:
1	ele develope educational opportunities for
ΔÃ	tulents interested in skilled craftsmenship
A	esitions, not necessarily college bound.
11	Indicate the category of membership for which you are applying
11.	Indicate the category of membership for which you are applying Economic Development 💆 Private Sector Business Other
PLI	EASE NOTE THAT APPOINTEES MAY BE REQUIRED BY STATE LAW AND

PLEASE NOTE THAT APPOINTEES MAY BE REQUIRED BY STATE LAW AND COUNTY CONFLICT OF INTEREST CODE TO FILE FINANCIAL DISCLOSURE STATEMENTS.

Signature: Will &	Date:	4/26/04
All applications will be	east on file for one year from the date of application	
NAL INFORMATION	!	
Full Name:	William Kreysler	
Home Address		• .
Street:		
City/State:		· · · · · · · · · · · · · · · · · · ·
Zip:		
000 4.11		
Office Address Company Name	Kleysler & Associates	
Street:	501 GREEN ISLAND Rd.	
City/State:	AMERICAN CANYON, CA	
Zip:	94503	
E-mail:	bill@ Kreysler.com	
Telephone:	707. 552.3500	

707.552.3501

Fax:



WORKFORCE INVESTMENT BOARD

Return To:

Mary Jean McLaughlin County Executive Office 1195 Third Street, Room 310 Napa, Ca 94559-3082

PLEASE PRINT OR TYPE (Please complete all pages)

1.	Full name: <u>FETER</u> D SMITH				
2.	Supervisorial District in which you reside:				
3.	a. Current occupation (within last 12 months): PRESIDENT GREENE'S CLEANERS				
	b. Business interests in last 12 months: PISOVE				
4.	Current License (Professional or Occupational); Date of issue and/or expiration:				
Status	·				
5.	Education/Experience: A resume may be attached containing this and any other information that would be helpful to the Board in evaluating your application.				
t	HIGH SCHOOL U.IC MARITIME ACADEMY U.K SOME COLLEGE U.S.A				
	LARITIME ACADEMY U.K				
,	SOME COLLECT U.S.A				

6. Community participation (nature of activity and community location):	
FORMER MEMBER (154RS) AND PAST PRESIDENT KINANIS CLI	ers c
DIRECTOR NAPA CHAMBER OF COMMERCE, ELECTION ENDORSEM	> 4
7. Other County Boards/Commissions/Committees on which you serve/have served:	
8. Names, addresses and phone numbers of three individuals familiar with your background:	
DAN MONEZ 53 St. FRANCIS CIR NAPA 224-3909	
ED HENDERSON 955 SCHOOL ST, NAPA 257-9513	
CHARLE REILAND 2984 WOODCREST DR. NAPA 252-2063	
9. Name of spouse and occupation of spouse within last 12 months, if married (for Conflict	
of Interest purposes):	
TERRY LYNN SMITH CFO GREENE'S CLEANE	RS
could contribute	
I WOULD LIKE TO BETTER UNDERSTAND THE	
CALTOBS SYSTEM & SEEK WAYS TO POSSIBLY IMPROVE	IT
HAVING BEEN IN LOCAL BUSINESS FOR OVER 25 YRS	
MAUG AN UNDRED EMPLOYEES I FEEL I MAUG AN UNDERSTANDING OF BOTH THE JOB & CONSUMO	-0
	-12
MARKET.	
11. Indicate the category of membership for which you are applying.	
Economic Development Private Sector Business Other	
PLEASE NOTE THAT APPOINTEES MAY BE REQUIRED BY STATE LAW AND	

PLEASE NOTE THAT APPOINTEES MAY BE REQUIRED BY STATE LAW AND COUNTY CONFLICT OF INTEREST CODE TO FILE FINANCIAL DISCLOSURE STATEMENTS.

Signature: Date: 5/5/04
All applications will be kept on file for one year from the date of application

PERSONAL INFORMATION

F١	Ш	Name	

PETER D. SMITH

Home Address

Street:

City/State:

Zip:

Office Address

Company Name: CREE

GREENES CLEANERS

Street:

860-B KAISER RO

City/State:

NAPA, CA

Zip:

94558

E-mail:

green 78262

Telephone:

707 259-6188

Fax:

707 259-6478

COUNTY EXECUTIVE OFFICE

1195 Third Street • Suite 310 • Napa, CA 94559 • (707) 253-4421 www.co.napa.ca.us FAX (707) 253-4176

WORKFORCE INVESTMENT BOARD

Return To: County Executive Office 1195 Third Street, Room 310 Napa, Ca 94559-3082

PLEASE PRINT OR TYPE

- I. Full name: Elizabeth M. Pratt
- 2. Supervisorial District in which you reside: District 1
- a. Current occupation (within last 12 months): Director, Napa Valley College Small Business Development Center
 b. Business interests in last 12 months:
 Director NVC SBDC
 Adjunct Instructor Business Solano Community College
 Business Consultant /Trainer (self-employed) Business Perspectives
- 4. Current License (Professional or Occupational); Date of issue and/or expiration:

 State of California Small Business Certification Ref #003603 7/1/03

 Master's Business Administration (MBA) 5/91
- 5. Education/Experience: A resume may be attached containing this and any other information that would be helpful to the Board in evaluating your application.

 Please see attached
- 6. Community participation (nature of activity and community location):

 Vice-President, Chapter Leader, Napa County Thrivent Financial for
 Lutherans- fraterneral organization that provides matching funds to nonprofits and local churches
 Member of St. John's Lutheran APT, St. John Lutheran School and Church
 Wine Country Aquatics of Napa (Swim Team Board)
 Napa Chamber of Commerce, Business & HR Committee
 Napa County ROP- Hospitality Service Advisory Board Member
- 7. Other County Boards/Commissions/Committees on which you serve/have served:

 CALED, California Association of Local Economic Development Board,
 2001-2

 Solano Employment Connection, Solano WiB, 2000-01

 Nor-Cal FDC, State Loan Program, Loan Committee, 2000-present
 ASBDC, Association of Small Business Development Centers, 1996-present
 Vallejo Vision Steering Committee Member, 1998-2000
- 8. Names, addresses and phone numbers of three individuals familiar with your background:

Mr. Bill Blair, Napa Valley Community College 2277 Napa-Vallejo Hwy Napa, CA 94558 (707) 253-3309 Ms. Susan Jensen, SBA Loan Officer, Vintage Bank 222 Gateway Road West

Napa, Ca 94558

(707) 252-5100

Ms. Mary Wollesen, SBDC Initiative Director, Economic and Workforce Development Program, Chancellors Office 560 Wall Street, Suite J

Auburn, CA 95603

(530) 885-5488

9. Name of spouse and occupation of spouse within last 12 months, if married

Marc F. Anderson, spouse Financial Director, Robert Mondavi Winery

10. Please explain your reasons for wishing to serve and, in your opinion, how you feel you could contribute:

I wish to serve on the Napa County Workforce Investment Board so I can positively contribute to our local economy and community. My affiliation with the NVC Small Business Development Center allows me the opportunity to represent the needs of the small businesses in our Napa community for which I am responsible for serving. Further, as a Napa resident, I have a vital interest in wanting our community to be economically vital, with a well-trained workforce now and for the future.

I feel that I would contribute to this Board in may ways: 1) I bring an unique background in workforce and economic development and strategic planning to this organization 2) I am eager to partner with the private and public board members so we may maximize our local resources 3) I am committed to working with all partners to create a cohesive workforce development team

11. Indicate the category of membership for which you are applying: X Economic Development Private Sector Business

PLEASE NOTE THAT APPOINTEES MAY BE REQUIRED BY STATE LAW AND COUNTY CONFLICT OF INTEREST CODE TO FILE FINANCIAL DISCLOSURE STATEMENTS.

Signature:

Date: May 12, 2004

All applications will be kept on file for one year from the date of application

PERSONAL INFORMATION

Full Name:

Home Address

Street:

City/State: Zip

Elizabeth (Beth) Pratt

Office Address

NVC Small Business Development Center

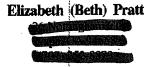
Company Name:

1156 First Street, Suite 103

Street:

Napa, CA 94559-2841

City/State/Zip:



Small Business Economic Development:

Acting Interim Director, Napa Valley College SBDC, Napa, CA, July 2003- present.

Director, Solano College Small Business Development Center (SBDC), Suisun, CA. November 1995 - 2002.

Business Consultant,

Solano College Small Business Development Center, Suisun, CA. February 1993-1995.

Solano & Napa Vailey College SBDCs, February 2002- present.

COORDINATE Responsible for the development and annual implementation of regional entrepreneurial training programs and customized training programs targeting businesses locally and regionally. Coordinate with municipalities to provide customized programs, in excess of \$150,000 annually. Worked closely with College VP of Workforce Development to develop contract education program. Examples of projects include a micro loan program, Vallejo Excellence in Customer Service training, entrepreneurial training programs (NxLeveL), three Industry Driven Regional Collaborative programs as well as specialized redevelopment and business retention projects.

Responsible for direct counseling to small business owners in the areas of business planning, startup, marketing, international trade, new technologies- c-commerce, government procurement, accounting and financing.

Instructed workshops on starting a small business, business financing, marketing, tax planning and international trade.

Directed a center that annually provided more than 5,000 hours of one-on-one counseling to nearly 500 businesses.

ORGANIZE Overall responsibility for all SBDC programs, business workshops, and the marketing of small business classes offered through Solano Community College and special events such as the procurement fairs, local lender trade shows and regional annual business conference and trade show

MARKET Responsible for overseeing all SBDC outreach efforts including marketing of workshops, conferences and specialized programs through direct mail and press releases. Developed marketing materials and created database for direct mailing. Represented the SBDC at countywide, statewide, national and international events as both speaker and panelist. Selected to represent California State Trade Mission to Katowice, Poland, February 1999.

COLLABORATE Responsible for coordination among various economic development, job training, and educational organizations locally, regionally and statewide to provide streamline and effective service deliveries for business owners and entrepreneurs. Partners actively collaborated with include local EDC, WIB, Cities, California Technology, Trade and Commerce Agency, California Community College's Bay Area Consortium, Center's for International Trade and Development, U.S. Small Business Administration and financial institutions

MANAGE Supervise two staff at SBDC's primary location and at satellite office. Oversee 14 Business Counselors to provide adequate counseling and training assistance. Direct fiscal management responsibility for multiple federal and state grants funding sources and local contracts in excess of \$500,000 annually.

Business Instructor:

Adjunct Faculty Business Professor, Solano Community College from 2002 to present.

Responsible for 12 Small Business Management Classes.

Developed over 100 hours of small business curriculum and instruction.

Instructor for Introduction to Business, Small Business Management, Finance, Marketing & Management.

Adjunct Faculty Business Professor, Napa Valley Community College from 2001 to present. Provided instruction in Business Communications, Business Math and Sales & Marketing.

Beth Pratt, page 2.

Development/Fundraising:

Responsible for grant and contract maintenance of over \$600,000 (annually) in GRANT ADMINISTRATION private, local, state and federal funding for Solano community College. AS SBDC Statewide President, responsible for annual statewide strategic plan, marketing plan and fundraising plan (2000-01). Familiar with economic development funds through the SBA, California State Chancellor's Office, and California Employee Training Panel.

Generated over \$5,000,000 of private, local, state and federal GRANT DEVELOPMENT/FUNDRAISING funding through proposal and grant writing over a seven-year period. Worked closely with financial institutions, Bank of America, Cal-Fed and Westamerica Bank, to implement several training grants. Responsible for fundraising and sponsorship of annual small business conference generating \$100,000 in cash and in-kind contributions.

Workforce & Community Development Coordination:

Workforce Development Coordination As Center Director worked closely with the Associate VP to develop Contract Education activities and coordinated the Solano College Workforce Development Institute (WDI), 1999-2002.

Represented SCC on several countywide employee and Community Development & Strategic Planning workforce development committees including the Vallejo Vision Steering Committee and the Solano Employee Connection Steering Committee, 1998-2002.

Vice President of Napa County Thrivent Board, March 2003- present- a fraternal organization that provides funding and volunteer to local non-profits. St. John's Lutheran Get on Track Coordinator, Fall 2001-3, Created and directed annual fundraiser that raises over \$30,000.

Marketing:

Academic Outreach Coordinator, Monterey Institute of International Studies, Monterey, CA. July 1991-1993. Primary Responsibility: Coordination of all student recruitment programs and facilitation of the Institute's promotion and publicity. Supervised three assistants.

Self-Employed, Marketing/Consulting Business/Trainer, Business Perspectives, February 1993- present. Clients include small businesses, government, educational institutions and non-profit corporations.

Education:

Masters of Business Administration, International Management, Monterey Institute of International Studies, Monterey, CA. May, 1991.

Bachelor of Arts, History, Lewis and Clark College, Portland, OR, 1985.

Skills:

Languages: Mandarin Chinese-working fluency, German-good, Cantonese, Swahili. Spanish-limited. Computer Skills: Knowledge of Microsoft works-windows, CATS (SBDC tracking system), QuickBooks. Grant Writing, Conference Planning, and Public Speaking.

Certified NxLevel Entrepreneurial Program Trainer.

State of Califonia Certified Consultant Pool for Strategic Planning and Customer Service Training.

Affiliations:

Recognized by the California State Assembly for efforts in improving local economic development, 2002.

State Board, CALED, California Association of Local Economic Development, 2001-02.

President, Small Business Program, ED>NET, California Community Colleges, 2000-01.

Memberm, Solano Employment Connection, WIB Board, 2001-2002.

Member ASBDC, Association of Small Business Development Centers, 1996-present. Conference Presenter, 1996-98.

Board Member, Nor-Cal, FDC, State Loan Program, Loan Committee Member, 2000-present.