

**Quote Id:** 21134380

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Prepared For:  
**Town Of Yountville**

Prepared By: **Craig Watters**

Belkorp Ag, LLC  
1120 W Charter Way  
Stockton, CA 95206

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Date: 26 January 2020

Offer Expires: 28 February 2020

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*Confidential*

**Quote Summary**

**Prepared For:**  
 Town Of Yountville  
 6516 Washington St  
 Yountville, CA 94599

**Prepared By:**  
 Craig Watters  
 Belkorp Ag, LLC  
 1120 W Charter Way  
 Stockton, CA 95206  
 Phone: 209-944-5714  
 Mobile: 707-738-8439  
 cwatters@belkorpag.com

**Quote Id:** 21134380  
**Created On:** 26 January 2020  
**Last Modified On:** 28 January 2020  
**Expiration Date:** 28 February 2020

<b>Equipment Summary</b>	<b>Suggested List</b>	<b>Selling Price</b>	<b>Qty</b>	<b>Extended</b>
2019 VENTRAC 4500P - 4500P-AN09801	\$ 26,050.00	\$ 22,767.48 X	1 =	\$ 22,767.48
2019 VENTRAC ET200 - ET200-AB2310	\$ 5,745.00	\$ 2,854.33 X	1 =	\$ 2,854.33
2016 VENTRAC EA600 - EA600-AD1748	\$ 6,110.00	\$ 4,760.75 X	1 =	\$ 4,760.75
2019 VENTRAC SEEDER	\$ 3,440.00	\$ 3,440.00 X	1 =	\$ 3,440.00
VENTRAC RV602	\$ 9,200.00	\$ 9,200.00 X	1 =	\$ 9,200.00
VENTRAC MS720	\$ 5,274.00	\$ 5,274.00 X	1 =	\$ 5,274.00
VENTRAC KY400	\$ 6,093.00	\$ 6,093.00 X	1 =	\$ 6,093.00
<b>Equipment Total</b>				<b>\$ 54,389.56</b>

<b>Trade In Summary</b>	<b>Qty</b>	<b>Each</b>	<b>Extended</b>
JOHN DEERE 1445 31HP DIESEL FRONT MOWER - TC1435D100440	1	\$ 3,000.00	\$ 3,000.00
PayOff			\$ 0.00
Total Trade Allowance			\$ 3,000.00
<b>Trade In Total</b>			<b>\$ 3,000.00</b>

**Quote Summary**

Equipment Total	\$ 54,389.56
Trade In	\$( 3,000.00)
CA Tire Fee	\$ 7.00
Convenience CC Fee two and half percent	\$ 0.00

**Salesperson : X** \_\_\_\_\_

**Accepted By : X** \_\_\_\_\_

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SubTotal	\$ 51,396.56
Sales Tax - (7.75%)	\$ 4,215.19
Est. Service Agreement Tax	\$ 0.00
Total	\$ 55,611.75
Down Payment	(0.00)
Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 55,611.75</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

# Selling Equipment

**Quote Id:** 21134380

**Customer:** TOWN OF YOUNTVILLE

## 2019 VENTRAC 4500P - 4500P-AN09801

<b>Hours:</b>	53			<b>Suggested List</b>
<b>Stock Number:</b>	35774			\$ 26,050.00
				<b>Selling Price</b>
				\$ 22,767.48
<b>Code</b>	<b>Description</b>	<b>Qty</b>	<b>Unit</b>	<b>Extended</b>
	4500P KAWASAKI FD851D CAL	1	\$ 23,485.00	\$ 23,485.00
<b>Standard Options - Per Unit</b>				
70.4104	12V FRONT 4500 KIT	1	\$ 265.00	\$ 265.00
70.4100-99	THREE POINT HITCH	1	\$ 1,900.00	\$ 1,900.00
	<b>Standard Options Total</b>			<b>\$ 2,165.00</b>
<b>Other Charges</b>				
	Setup	1	\$ 400.00	\$ 400.00
	<b>Other Charges Total</b>			<b>\$ 400.00</b>
	<b>Suggested Price</b>			<b>\$ 26,050.00</b>
<b>Customer Discounts</b>				
	<b>Customer Discounts Total</b>		<b>\$ -3,282.52</b>	<b>\$ -3,282.52</b>
<b>Total Selling Price</b>				<b>\$ 22,767.48</b>

## 2019 VENTRAC ET200 - ET200-AB2310

<b>Hours:</b>	0			<b>Suggested List</b>
<b>Stock Number:</b>	37649			\$ 5,745.00
				<b>Selling Price</b>
				\$ 2,854.33
<b>Code</b>	<b>Description</b>	<b>Qty</b>	<b>Unit</b>	<b>Extended</b>
	ET200 TURBINE BLOWER	1	\$ 5,545.00	\$ 5,545.00
<b>Other Charges</b>				
	Setup	1	\$ 200.00	\$ 200.00
	<b>Other Charges Total</b>			<b>\$ 200.00</b>
	<b>Suggested Price</b>			<b>\$ 5,745.00</b>
<b>Customer Discounts</b>				
	<b>Customer Discounts Total</b>		<b>\$ -2,890.67</b>	<b>\$ -2,890.67</b>
<b>Total Selling Price</b>				<b>\$ 2,854.33</b>

# Selling Equipment

**Quote Id:** 21134380

**Customer:** TOWN OF YOUNTVILLE

## 2016 VENTRAC EA600 - EA600-AD1748

<b>Hours:</b>	18			<b>Suggested List</b>
<b>Stock Number:</b>	23686			\$ 6,110.00
				<b>Selling Price</b>
				\$ 4,760.75
<b>Code</b>	<b>Description</b>	<b>Qty</b>	<b>Unit</b>	<b>Extended</b>
	EA600 AERA-VATOR	1	\$ 6,227.55	\$ 6,227.55
<b>Other Charges</b>				
	CASH DISCOUNT	1	\$ -117.55	\$ -117.55
	<b>Other Charges Total</b>			<b>\$ -117.55</b>
	<b>Suggested Price</b>			<b>\$ 6,110.00</b>
<b>Customer Discounts</b>				
	<b>Customer Discounts Total</b>		<b>\$ -1,349.25</b>	<b>\$ -1,349.25</b>
<b>Total Selling Price</b>				<b>\$ 4,760.75</b>

## 2019 VENTRAC SEEDER

<b>Hours:</b>	0			<b>Suggested List</b>
<b>Stock Number:</b>	37315			\$ 3,440.00
				<b>Selling Price</b>
				\$ 3,440.00
<b>Code</b>	<b>Description</b>	<b>Qty</b>	<b>Unit</b>	<b>Extended</b>
	SEEDER FOR EA600	1	\$ 2,600.00	\$ 2,600.00
<b>Standard Options - Per Unit</b>				
70.4104	12V FRONT 4500 KIT	1	\$ 265.00	\$ 265.00
70.8014	ROLLER KIT	1	\$ 275.00	\$ 275.00
	<b>Standard Options Total</b>			<b>\$ 540.00</b>
<b>Other Charges</b>				
	Setup	1	\$ 300.00	\$ 300.00
	<b>Other Charges Total</b>			<b>\$ 300.00</b>
	<b>Suggested Price</b>			<b>\$ 3,440.00</b>
<b>Customer Discounts</b>				
	<b>Customer Discounts Total</b>		<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>				<b>\$ 3,440.00</b>

# Selling Equipment

**Quote Id:** 21134380

**Customer:** TOWN OF YOUNTVILLE

<b>VENTRAC RV602</b>				
<b>Hours:</b>	0			<b>Suggested List</b>
<b>Stock Number:</b>				\$ 9,200.00
				<b>Selling Price</b>
				\$ 9,200.00
<b>Code</b>	<b>Description</b>	<b>Qty</b>	<b>Unit</b>	<b>Extended</b>
39.55361	RV Vacum collection system	1	\$ 7,610.00	\$ 7,610.00
<b>Standard Options - Per Unit</b>				
12345	Boot for HM722	1	\$ 385.00	\$ 385.00
12345	Multch kit HM722	1	\$ 305.00	\$ 305.00
	<b>Standard Options Total</b>			<b>\$ 690.00</b>
<b>Other Charges</b>				
	Freight	1	\$ 320.00	\$ 320.00
	Setup	1	\$ 580.00	\$ 580.00
	<b>Other Charges Total</b>			<b>\$ 900.00</b>
<b>Suggested Price</b>				<b>\$ 9,200.00</b>
<b>Customer Discounts</b>				
<b>Customer Discounts Total</b>			<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>				<b>\$ 9,200.00</b>

<b>VENTRAC MS720</b>				
<b>Hours:</b>	0			<b>Suggested List</b>
<b>Stock Number:</b>				\$ 5,274.00
				<b>Selling Price</b>
				\$ 5,274.00
<b>Code</b>	<b>Description</b>	<b>Qty</b>	<b>Unit</b>	<b>Extended</b>
39.55340	MS720 Rotary Deck 72" Cutting Width	1	\$ 4,220.00	\$ 4,220.00
<b>Standard Options - Per Unit</b>				
70.8164	Mulch Kit	1	\$ 305.00	\$ 305.00
70.8214	Kit, Hydraulic Flip Up	1	\$ 450.00	\$ 450.00
	<b>Standard Options Total</b>			<b>\$ 755.00</b>
<b>Other Charges</b>				
	Freight	1	\$ 149.00	\$ 149.00
	Setup	1	\$ 150.00	\$ 150.00
	<b>Other Charges Total</b>			<b>\$ 299.00</b>
<b>Suggested Price</b>				<b>\$ 5,274.00</b>
<b>Customer Discounts</b>				

# Selling Equipment

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Customer: TOWN OF YOUNTVILLE

<b>Customer Discounts Total</b>	<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>		<b>\$ 5,274.00</b>

<b>VENTRAC KY400</b>				
<b>Hours:</b>	0			<b>Suggested List</b>
<b>Stock Number:</b>				\$ 6,093.00
				<b>Selling Price</b>
				\$ 6,093.00
<b>Code</b>	<b>Description</b>	<b>Qty</b>	<b>Unit</b>	<b>Extended</b>
39.55455	KY400 Trencher	1	\$ 5,770.00	\$ 5,770.00
<b>Other Charges</b>				
	Freight	1	\$ 173.00	\$ 173.00
	Setup	1	\$ 150.00	\$ 150.00
	<b>Other Charges Total</b>			<b>\$ 323.00</b>
<b>Suggested Price</b>				<b>\$ 6,093.00</b>
<b>Customer Discounts</b>				
<b>Customer Discounts Total</b>			<b>\$ 0.00</b>	<b>\$ 0.00</b>
<b>Total Selling Price</b>				<b>\$ 6,093.00</b>