

COMMERCIAL AND MUTLI-FAMILY MONTHLY REFUSE RATES (61%)

BIN SIZE: 2 CUBIC YARDS

City	Number of Collections Per Week				
	1x/wk	2x/wk	3x/wk	4x/wk	5x/wk
Calistoga (Less 6% Fee)	\$ 318.57	\$ 586.59	\$ 856.49	\$ 1,126.39	\$ 1,396.29
St. Helena	\$ 278.98	\$ 512.81	\$ 746.64	\$ 980.47	\$ 1,214.30
Yountville	\$ 334.20	\$ 612.79	\$ 891.38	\$ 1,169.97	\$ 1,448.56
Average	\$ 310.58	\$ 570.73	\$ 831.50	\$ 1,092.28	\$ 1,353.05
Napa	\$ 423.35	\$ 901.66	\$ 1,351.26	\$ 1,817.33	\$ 2,320.95
Avg vs Napa Comp %	36%	58%	63%	66%	72%

BIN SIZE: 4 CUBIC YARDS

City	Number of Collections Per Week				
	1x/wk	2x/wk	3x/wk	4x/wk	5x/wk
Calistoga (Less 6% Fee)	\$ 571.73	\$ 1,098.00	\$ 1,624.26	\$ 2,150.53	\$ 2,676.80
St. Helena	\$ 512.81	\$ 980.47	\$ 1,448.13	\$ 1,915.79	\$ 2,383.45
Yountville	\$ 612.79	\$ 1,169.97	\$ 1,727.15	\$ 2,284.33	\$ 2,841.51
Average	\$ 565.78	\$ 1,082.81	\$ 1,599.85	\$ 2,116.88	\$ 2,633.92
Napa	\$ 805.98	\$ 1,770.11	\$ 2,668.67	\$ 3,600.15	\$ 4,606.43
Avg vs Napa Comp %	42%	63%	67%	70%	75%

BIN SIZE: 6 CUBIC YARDS

City	Number of Collections Per Week				
	1x/wk	2x/wk	3x/wk	4x/wk	5x/wk
Calistoga (Less 6% Fee)	\$ 856.49	\$ 1,666.21	\$ 2,475.90	\$ 3,285.61	\$ 4,095.32
St. Helena	\$ 746.64	\$ 1,448.13	\$ 2,149.62	\$ 2,851.11	\$ 3,552.60
Yountville	\$ 891.38	\$ 1,727.15	\$ 2,562.92	\$ 3,398.69	\$ 4,234.46
Average	\$ 831.50	\$ 1,613.83	\$ 2,396.15	\$ 3,178.47	\$ 3,960.79
Napa	\$ 1,199.59	\$ 2,644.46	\$ 3,992.07	\$ 5,389.10	\$ 6,898.21
Avg vs Napa Comp %	44%	64%	67%	70%	74%

ROLL OFF SERVICE (10%)

City	CUBIC YARDS		
	20	30	40
Calistoga (Less 6% Fee)	\$ 606.56	\$ 934.90	\$ 1,136.86
St. Helena	\$ 526.02	\$ 809.81	\$ 984.52
Yountville	\$ 702.69	\$ 964.78	\$ 1,316.88
Average	\$ 611.76	\$ 903.16	\$ 1,146.09
Napa	\$ 658.23	\$ 987.34	\$ 1,316.45
Avg vs Napa Comp %	8%	9%	15%

RESIDENTIAL MONTHLY RATES (23%)

	Cart Size			
Location	20 gal	35 gal	65 gal	95 gal
Calistoga (less 6% fee)	NA	\$ 24.34	\$ 48.67	\$ 73.01
St Helena	NA	\$ 25.01	\$ 50.02	\$ 75.03
Yountville	NA	\$ 25.87	\$ 51.74	\$ 77.61
Average Rate	NA	\$ 25.07	\$ 50.14	\$ 75.22
Napa	21.65	\$ 27.14	\$ 41.63	\$ 64.03
Avg vs Napa Comp %	NA	8%	-17%	-15%