



COUNTY of NAPA

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TO: Steve Lederer, Agency Manager
Upper Valley Waste Management Agency

FROM: Karen Dotson-Querin *Karen*
Accountant-Auditor Manager, Auditor-Controller's Office

DATE: June 19, 2008

RE: Review of 2008-2009 Clover Flat Rates and Upper Valley Disposal Service Rate Package

Clover Flat Landfill (CFL) and Upper Valley Disposal Services (UVDS) submitted their request for a rate review on April 30, 2008. The Auditor-Controller's Office (ACO) performed a review of the CFL and UVDS rate requests on behalf of Upper Valley Waste Management Agency (Agency).

Clover Flat Landfill

Increases for CLF are generated by applying 89% of the Consumer Price Index to the rates set and approved by the Agency in the previous rate year. The ACO's office has no recommended changes to the proposed rates for CFL; however, the ACO noted that CFL has been charging four (4) different fees that the Agency's Board had not approved in the rate package submitted on March 19, 2007. The unauthorized fees as of June 30, 2008 (prior to July 1, 2008 increase) are:

- Additional charge for tires on rims \$ 2.00
- Clean Dirt (per ton) 20.00
- Trailer under 32 Feet (each) 250.00
- Mobile Home 32 feet and longer (each) 1,000.00

Recommendation: It is recommended that the four (4) unauthorized fees be ratified. In addition, it is recommended that an increase of 2.47% be approved by the Agency's Board, see *Attachment A* for a listing of the rates.

AUDITOR-CONTROLLER'S OFFICE

Upper Valley Disposal Services – Rate Review

Upon careful analysis and communication with UVDS, the ACO recommends an aggregate decrease of projected expenses in the amount of \$269,036. Please refer to *Attachment B*, pages 1 and 2 for a complete analysis and explanation of the recommended changes to the costs proposed by UVDS. In addition, the ACO is also recommending a correction in the calculation of Total Revenues resulting in an increase of \$162.

Based on communications with you and UVDS, it has been determined that an additional \$466,826 is required to purchase the assets required for the Construction & Demolition Program (CDP). After adjusting for the tax consequences to UVDS, an additional \$544,721 is required to be collected through the rates.

The result of the changes noted above and on *Attachment B*, is a 5.64% in rates. This results in an additional \$1.14 being collected for the Basic Residential 35 Gallon Toter in St. Helena. See *Attachment C* for the rate tables of all five (5) jurisdictions.

Recommendation: It is recommended the Agency Board approve the Agency Recommended Rate Package for the Operating Period of FY 08/09.

Upper Valley Disposal Services – Three (3) Year Capital and Debt Budget

UVDS has projected the purchase of five (5) additional assets over the course of the next three (3) years. During calendar year 2008, UVDS is proposing to purchase Computerized Shop Diagnostic Equipment and a new Conveyor/Hopper for the recycling program for estimated cost of \$101,355. During calendar year 2009, UVDS proposes to purchase a Front Loader and a Service Truck for an estimated cost of \$434,000. During the calendar year 2010, UVDS is proposing additional Computerized Shop Diagnostic Equipment for an estimated cost of \$20,000. See *Attachment D* for the detail of the Depreciation and Interest Expense that will be incurred by UVDS upon the purchase of the assets noted above.

Recommendation: It is recommended the Agency Board approve UVDS's Three Year Capital and Debt Budget.

Upper Valley Disposal Services – Ratification of Capital Purchases

During the during the calendar year 2007, UVDS purchased three (3) assets, each over \$5,000, that had not been included in the Rate Package for FY 07/08 nor had the assets been listed in the Three (3) Year Capital and Debt Budget submitted with the FY 07/08 Rate Package. The total cost of the purchased assets was \$38,235 resulting in \$6,913 in depreciation expense for the calendar year 2007. A detail listing of the assets has been provided in *Attachment E*.

Recommendation: It is recommended the Agency Board approve the assets listed in *Attachment E*.

Clover Flat Landfill

Effective Date July 1, 2008

 After
7/1/08 CPI
Increase

	Current Rate	
Minimum Rate (Loose Refuse)	11.25 Cu / Yd	11.53
Per Yard Rate (Loose Refuse)	11.25 Cu / Yd	11.53
Trucks & Trailers 10 yards and over (Per Ton)	61.00 Ton	62.51
Clean Green Yard Debris (Minimum Rate)	10.00 Cu / Yd	10.25
Clean Green Yard Debris (Per Yard Rate)	8.00 Cu / Yd	8.20
Clean Green Yard Debris (Per Ton Rate)	48.00 Ton	49.19
Stumps & Timber 8" To 24"	48.00 Cu / Yd	49.19
Stumps & Timber 25" To 72"	100.00 Cu / Yd	102.47
Water Heaters	15.00 Each	15.37
Stoves	15.00 Each	15.37
Washers / Dryers	15.00 Each	15.37
Dishwashers	15.00 Each	15.37
Mattresses with Springs	12.00 Each	12.30
Couches	12.00 Each	12.30
Refrigerators and Air Conditioners	30.00 Each	30.74
TV / Monitors (CRT's) - All Sizes (Buy Back Center)	N/C	
Microwave Ovens (Buy Back Center)	N/C	
Add \$2.00 for tires on rims		
Tires, Auto & Light Truck (inside diameter less than 16")	5.00 Each	5.12
Tires, Large Truck (inside diameter between 16" and 22")	20.00 Each	20.49
Tires, Tractor (inside diameter over 22")	100.00 Each	102.47
Batteries	N/C	
Latex Paint	N/C	
Anti-Freeze	N/C	
Motor Oil	N/C	
Dirt (Based on Quality of material)	56.00 Per ton Max.	57.38
Clean Dirt	20.00 Ton	20.49
Concrete / Asphalt - Clean	56.00 Ton	57.38
Asbestos Non-Friable	30.00 Cu / Yd	30.74
Bury Immediately & Special Handling of Materials	38.00 Surcharge	38.94
Offloading Assistance (non-hazardous materials only)	80.00 Per Hour	81.98
Offloading Assistance (non-hazardous materials only)	40.00 Min Charge	40.99
Trailer under - 32 Feet	250.00 Each	256.18
Mobile Home - 32 Feet and Longer	1,000.00 Each	1,024.70

Not an approved rate on UVWMA Board package dated 3/19/07

CPI for San Francisco-Oakland-San Jose Metro Area - February 2008 0.0277 89% 0.0247

Upper Valley Disposal Service
Rate Package for Operating Period FY 08/09

Rate Model Calculation - Comparison between Submitted to Agency Recommended

	UVDS Submitted FY 12/08	Agency Recommended FY 12/08	Difference	Notes
Operating Ratio	88.5%	88.5%	88.5%	
Major Allowable Expenses				
(a) Wages & related benefits	3,312,091	3,245,761	66,330	1
(b) Depreciation on Contractor owned assets	1,018,069	852,016	166,053	2
(c) New programs / modifications	-	-	-	
Other Allowable Non-Fuel Expenses				
(a) Other Allowable Non-Fuel Exp	1,193,468	1,193,468	-	
(b) Landfill Expense	1,234,990	1,234,990	-	
Fuel	553,243	553,243	-	
<u>Construction & Demolition Program (CDP)</u>				
Major Allowable (75% of CDP costs)				
(a) Wages & related benefits	217,403	214,400	3,003	3
(b) Depreciation on Assets Not pre-funded by Rate Payers	152,961	154,515	(1,554)	4
(c) New programs / modifications	-	-	-	
Other Allowable Non-Fuel Expenses	307,264	307,264	-	
Fuel	60,634	60,634	-	
Sub-total CDP	738,262	736,814	1,448	
TOTAL ALLOWABLE EXPENSES	8,050,123	7,816,291	233,831	
Major Recoverable Expenses				
(a) Landfill Expense	579,807	579,807	-	
(b) Interest on debt service	392,076	302,871	89,205	5
(c) New programs / modifications	25,000	79,000	(54,000)	6
<u>Construction & Demolition Program (CDP)</u>				
(a) Interest on debt service for Assets Not Pre-funded by Rate Payers	-	-	-	
Other Recoverable Expenses	201,704	201,704	-	
Development Expenses	25,000	25,000	-	
TOTAL RECOVERABLE EXPENSES	1,223,587	1,188,382	35,205	
TOTAL EXPENSES	9,273,710	9,004,673	269,036	
ACTUAL REVENUE COLLECTED				
(a) All Sources Except IOCR and CDP	9,894,680	9,894,842	(162)	7
(b) CDP (Other than CFL Reimb)	100,282	100,282	-	
Total Actual Revenue Collected	9,994,962	9,995,124	(162)	
Actual Net Revenue	721,252	990,451	(269,199)	
Required Net Revenue				
(a) For projected costs & operating ratio	1,046,061	1,009,585	30,385	
(b) IOCR as Set by Board for next rate cycle	-	544,721	-	8
Total Required Net Revenue	1,046,061	1,554,306	30,385	
Revenue Increase (Decrease) Required	324,809	563,856	299,584	
Percentage Increase (Decrease) Required	3.25%	5.64%	-2.39%	
Basic Residential Unit Cost - S.H.	<u>Current</u> \$ 20.14	<u>Proposed</u> \$ 20.79	<u>Proposed</u> \$ 21.28	<u>Increase</u> \$ 1.14
Index Calculation			<u>without IOCR</u> \$ 20.19	
CPI - SF-Oaklnad-SJ All Urban Consumers	2.77%		0.19%	
February Index - 93% of CPI	2.58%			
OPIS - Fuel only (February)	20.65%			

Notes

1	* Proposed Increase in Wages was reduced from 5% to 3%. Prior year projected to actual reflected an excessive projection of less than 1% CPI is 2.8% for the prior period - CPI has average from less than 1% to a little over 3%.	(46,597)
	* Payroll Tax projection decreased due to reduction of proposed wage increase	(3,514)
	* Profit Sharing projection decreased due to reduction of proposed wage increase	(3,654)
	* 2007 base amounts did not agree with audited financial statements. Per UVDS instructions - difference of \$11,252 was prorated between health and dental for audit adj	(11,252)
	* Projection of Health costs reduced due to audit adjustment	(1,154)
	* Projection of Dental costs reduced. Per insurance carrier no increase would occur	(4,504)
	* It was confirmed that the base amount for dental only had 11 pmts - Jan. 2007 was included in 2006 amounts. Based on G/L pmts in February 2007, an amount was added to projection for January 2007	4,345
	Total changes for Wages, Payroll Taxes and Benefits	(66,330)
2	* Per methodology only 50% of first year of projection is allowed. Changed projected depreciation from either 100% or 75% to 50%	(49,409)
	* 2007 base depreciation does not agree with financial statements, includes proposed CDP and increase for projected 2008 depreciation. Amount originally proposed 958,147. Adjusted to 814,659.	(143,489)
	* Increase for projected 2008 depreciation for assets owned as of 12/31/07	49,521
	* Amount of asset is under UVDS's capital limit of \$2,000 - removed projected depreciation	(434)
	* Revisions were made to the "Depreciation Adjustment" for asset proposed in the Rate package for FY 07/08, but not purchased in FY 07/08	(20,528)
	* UVDS Did not transfer Pestoni Equipment for tax reasons - per methodology depreciation is only allowed for owned assets.	(11,850)
	* Added projected depreciation for assets included on 3 year plan, but not in the Projected assets for 2008. Amount is dependent on Board Approval	10,136
	Total changes for Depreciation	(166,053)
3	* Proposed Increase in Wages was reduced from 5% to 3%.	
	* Payroll Tax projection decreased due to reduction of proposed wage increase	
	* Profit Sharing projection decreased due to reduction of proposed wage increase	(3,003)
4	* Adjustment is a result of the Intentional Over Collection Revenue (IOCR). The amount of estimated IOCR was reduced for the decrease in revenues	1,554
5	* Revisions were made to the "Interest Adjustment" for asset proposed in the Rate package for FY 07/08, but not purchased in FY 07/08	(30,551)
	* It was not reasonable nor efficient to finance a proposed asset in the amount of \$4300 Asset was removed from debt projection	
	* Removed cost of financing an asset under the UVDS capitalization limit of \$2,000. Asset was projected to cost \$1302	
	* Increased projection for the financing of two (2) assets added on the 3 year projection work paper but had not been included in the current year rate package for aggregate amount of \$101,355	
	* Removed cost of financing 4 of the 5 retrofits. The costs was incurred and financed in 2007-08	1,346
	* Reduction of projection for interest expense that is not "Debt Service" by definition + <i>The definition of "Debt Service" is "money paid on loans: the periodic repayments made by a borrower of the principal and interest on loans, bonds, and other debts."</i>	
	+ <i>"Periodic = occurring or appearing at regular intervals or in regular cycles"</i>	
	+ <i>In accordance with Exhibit B, Section III, Definition of Major Recoverable Expenses - Interest Expense is a Major Recoverable Expense for "Debt Service"</i>	(60,000)
	Total changes for Interest on Debt Service	(89,205)
6	* UVDS proposed on June 13, 2008 an expanded plastics program. The following are the additional costs that UVDS are stipulating for the expanded/new program:	
	2 employees at \$10 an hour for 2,000 hours per year	40,000
	Taxes and Group Insurance for new employees	14,000
		54,000
	* UVDS is also proposing the costs of a consultant to research the technical and economic feasibility of segregating and processing food waste along with other organic residues Costs of consultants are normally not considered new programs	25,000
	Both proposed costs require Board approval.	
7	* Dividend Income was not included in the original formula for Total Revenue	(162)
8	* Additional IOCR needed (grossed up for tax consequences) to complete the CDP project	544,721

CALISTOGA RATE DETAIL
RESIDENTIAL RATES

	2008
Rate Increase:	5.70%
Franch Fee:	6.00%
Tot Incr:	11.70%
Assumed Weeks in Month	4.333

Service	Current Monthly Rate*	2008 New Monthly Rate	2008 New Monthly W/Fee
Standard 35 gallon base rate, less than or equal to 75 lbs, one pickup per week.			
Roadside			
35 gallon	\$ 19.67	\$ 20.79	\$ 22.04
65 gallon	\$ 39.34	\$ 41.58	\$ 44.08
95 gallon	\$ 59.01	\$ 62.37	\$ 66.12
Per Pickup	\$ 4.54	\$ 4.80	\$ 5.09
Extra Minimum Chg. Per 35 gal. container	\$ 5.67	\$ 5.99	\$ 6.35
Beyond Roadside to 130 Feet			
35 gallon	\$ 26.75	\$ 28.28	\$ 29.97
65 gallon	\$ 53.51	\$ 56.56	\$ 59.95
95 gallon	\$ 80.26	\$ 84.84	\$ 89.93
Per Pickup	\$ 6.17	\$ 6.52	\$ 6.91
Extra Minimum Chg. Per 35 gal. container	\$ 7.72	\$ 8.16	\$ 8.65
Private Property			
35 gallon	\$ 26.75	\$ 28.28	\$ 29.98
65 gallon	\$ 53.50	\$ 56.55	\$ 59.94
95 gallon	\$ 80.25	\$ 84.83	\$ 89.92
Extra Minimum Chg. Per 35 gal. container	\$ 7.72	\$ 8.16	\$ 8.65
Custom Walk-In Service (Driver walks in, picks up all 3 "cans" and returns them to customer location)			
	\$ 58.87	\$ 62.22	\$ 65.96
In/Out (Under 6 months)	\$ 80.47	\$ 85.06	\$ 90.16

* Without franchise fee

CALISTOGA RATE DETAIL
RESIDENTIAL RATES, continued

2008

Rate Increase: 5.70%

Franch Fee: 6.00%

Tot Incr: 11.70%

Assumed Weeks in Month 4.333

Service

Container Service

	-----Current Monthly Rate-----				
	<u>2 Yard</u>	<u>4 Yard</u>	<u>6 Yard</u>	<u>Gate Open</u>	<u>Gate Open/Cls</u>
Times Per Week					
1	\$ 264.40	\$ 489.84	\$ 715.29	\$ 55.45	\$ 110.89
2	\$ 489.84	\$ 940.74	\$ 1,391.63	\$ 110.89	\$ 221.79
3	\$ 715.29	\$ 1,391.63	\$ 2,067.98	\$ 166.34	\$ 332.68
4	\$ 940.74	\$ 1,842.53	\$ 2,744.32	\$ 221.79	\$ 443.58
5	\$ 1,166.19	\$ 2,293.42	\$ 3,420.66	\$ 277.24	\$ 554.47
Saturday	\$ 381.55	\$ 763.14	\$ 1,144.68	\$ 83.23	\$ 166.46
Extra Pickup	\$ 65.04	\$ 130.08	\$ 195.13	\$ 16.01	\$ 32.01
Extra Pickup Saturday/Holiday	\$ 92.89	\$ 220.16	\$ 330.24	\$ 24.02	\$ 48.04
Demurrage (per yard)	\$ 26.02				
Demurrage (per bin)	\$ 38.95				
Steam Clean	\$ 137.78				
In/Out	\$ 74.90				
Wheels (per month)	\$ 23.79				
Concrete (per yard)	\$ 65.28				

	-----New Monthly Rate-----				
	<u>2 Yard</u>	<u>4 Yard</u>	<u>6 Yard</u>	<u>Gate Open</u>	<u>Gate Open/Cls</u>
Times Per Week					
1	\$ 279.48	\$ 517.77	\$ 756.08	\$ 58.61	\$ 117.21
2	\$ 517.77	\$ 994.38	\$ 1,470.98	\$ 117.21	\$ 234.44
3	\$ 756.08	\$ 1,470.98	\$ 2,185.90	\$ 175.83	\$ 351.65
4	\$ 994.38	\$ 1,947.60	\$ 2,900.81	\$ 234.44	\$ 468.87
5	\$ 1,232.69	\$ 2,424.20	\$ 3,615.71	\$ 293.05	\$ 586.09
Saturday	\$ 403.31	\$ 806.66	\$ 1,209.95	\$ 87.98	\$ 175.95
Extra Pickup	\$ 68.75	\$ 137.50	\$ 206.26	\$ 16.92	\$ 33.84
Extra Pickup Saturday/Holiday	\$ 98.19	\$ 232.71	\$ 349.07	\$ 25.39	\$ 50.78
Demurrage (per yard)	\$ 27.50				
Demurrage (per bin)	\$ 41.17				
Steam Clean	\$ 145.64				
In/Out	\$ 79.17				
Wheels (per month)	\$ 25.15				
Concrete (per yard)	\$ 69.00				

CALISTOGA RATE DETAIL
COMMERCIAL RATES

	2008
Rate Increase:	5.70%
Franch Fee:	6.00%
Tot Incr:	11.70%
Assumed Weeks in Month	4.333

<u>Service</u>	<u>Current</u> <u>Monthly Rate*</u>	<u>2008</u> <u>New Monthly</u> <u>Rate</u>	<u>2008</u> <u>New Monthly</u> <u>W/Fee</u>
Standard 35 gallon base rate, less than or equal to 75 lbs, one pickup per week.			
Roadside			
35 gallon	\$ 20.18	\$ 21.33	\$ 22.61
65 gallon	\$ 40.36	\$ 42.66	\$ 45.22
95 gallon	\$ 60.54	\$ 63.99	\$ 67.83
Per Pickup	\$ 4.66	\$ 4.93	\$ 5.23
Extra Minimum Chg. Per 35 gal. container	\$ 5.82	\$ 6.15	\$ 6.52
Beyond Roadside to 130 Feet			
35 gallon	\$ 27.27	\$ 28.83	\$ 30.56
65 gallon	\$ 54.54	\$ 57.65	\$ 61.11
95 gallon	\$ 81.81	\$ 86.48	\$ 91.67
Per Pickup	\$ 6.29	\$ 6.65	\$ 7.05
Extra Minimum Chg. Per 35 gal. container	\$ 7.78	\$ 8.22	\$ 8.71
Private Property			
35 gallon	\$ 27.27	\$ 28.83	\$ 30.56
65 gallon	\$ 54.55	\$ 57.66	\$ 61.12
95 gallon	\$ 81.82	\$ 86.49	\$ 91.68
Custom Walk-In Service (Driver walks in, picks up all 3 "cans" and returns them to customer location)			
	\$ 58.87	\$ 62.22	\$ 65.96

* Without franchise fee

CALISTOGA RATE DETAIL
COMMERCIAL RATES, continued

2008

Rate Increase: 5.70%
Franch Fee: 6.00%
Tot Incr: 11.70%
Assumed Weeks in Month 4.333

Service

-----Current Monthly Rate-----

Container Service Times Per Week				<u>Gate</u>	
	<u>2 Yard</u>	<u>4 Yard</u>	<u>6 Yard</u>	<u>Open</u>	<u>Open/Cls</u>
1	\$ 271.33	\$ 502.59	\$ 733.84	\$ 56.90	\$ 113.80
2	\$ 502.59	\$ 965.10	\$ 1,427.61	\$ 113.80	\$ 227.61
3	\$ 733.84	\$ 1,427.61	\$ 2,121.37	\$ 170.71	\$ 341.41
4	\$ 965.10	\$ 1,890.11	\$ 2,815.13	\$ 227.61	\$ 455.22
5	\$ 1,196.35	\$ 2,352.62	\$ 3,508.90	\$ 284.51	\$ 569.02
Saturday	\$ 352.69	\$ 705.39	\$ 1,058.08	\$ 85.39	\$ 170.79
Extra Pickup	\$ 60.10	\$ 120.21	\$ 180.30	\$ 16.43	\$ 32.86
Extra Pickup Saturday/Holiday	\$ 101.74	\$ 203.51	\$ 305.25	\$ 24.64	\$ 49.29
Demurrage (per yard)	\$ 26.70				
Demurrage (per bin)	\$ 40.08				
Steam Clean	\$ 141.37				
In/Out	\$ 85.30				
Wheels (per month)	\$ 23.79				
Concrete (per yard)	\$ 65.28				
Helper Weekday	\$ 142.31				
Helper Weekend	\$ 161.83				

Rolloff Boxes	Perm/Temp	Trip	Refused	Sameday	<u>Demurrage</u>	<u>Demurrage</u>
					per week	per day
20 yard Bin - "7.5 x 5.0 x 14.0"	\$ 519.70	\$ 122.01	\$ 198.89	\$ 144.65	\$ 48.57	\$ 11.15
30 yard Bin - "7.5 x 5.7 x 20.0"	\$ 801.00	\$ 122.01	\$ 198.89	\$ 144.65	\$ 48.57	\$ 11.15
40 yard Bin - "7.5 x 6.5 x 22.0"	\$ 974.05	\$ 122.01	\$ 198.89	\$ 144.65	\$ 48.57	\$ 11.15

----- 2008 New Monthly Rate -----

Times Per Week				<u>Gate</u>	
	<u>2 Yard</u>	<u>4 Yard</u>	<u>6 Yard</u>	<u>Open</u>	<u>Open/Cls</u>
1	\$ 286.80	\$ 531.25	\$ 775.69	\$ 60.14	\$ 120.29
2	\$ 531.25	\$ 1,020.13	\$ 1,509.02	\$ 120.29	\$ 240.59
3	\$ 775.69	\$ 1,509.02	\$ 2,242.34	\$ 180.44	\$ 360.88
4	\$ 1,020.13	\$ 1,997.89	\$ 2,975.66	\$ 240.59	\$ 481.18
5	\$ 1,264.57	\$ 2,486.77	\$ 3,708.99	\$ 300.73	\$ 601.47
Saturday	\$ 372.80	\$ 745.61	\$ 1,118.41	\$ 90.26	\$ 180.53
Extra Pickup	\$ 63.53	\$ 127.06	\$ 190.58	\$ 17.37	\$ 34.73
Extra Pickup Saturday/Holiday	\$ 107.54	\$ 215.11	\$ 322.66	\$ 26.05	\$ 52.10
Demurrage (per yard)	\$ 28.22				
Demurrage (per bin)	\$ 42.37				
Steam Clean	\$ 149.43				
In/Out	\$ 90.16				
Wheels (per month)	\$ 25.15				
Concrete (per yard)	\$ 69.00				
Helper Weekday	\$ 150.42				
Helper Weekend	\$ 171.06				

Rolloff Boxes	Perm/Temp	Trip	Refused	Sameday	<u>Demurrage</u>	<u>Demurrage</u>
					per week	per day
20 yard Bin - "7.5 x 5.0 x 14.0"	\$ 549.33	\$ 128.97	\$ 210.23	\$ 152.90	\$ 51.34	\$ 11.79
30 yard Bin - "7.5 x 5.7 x 20.0"	\$ 846.68	\$ 128.97	\$ 210.23	\$ 152.90	\$ 51.34	\$ 11.79
40 yard Bin - "7.5 x 6.5 x 22.0"	\$ 1,029.59	\$ 128.97	\$ 210.23	\$ 152.90	\$ 51.34	\$ 11.79

CALISTOGA RATE DETAIL
Mixed Recycling and Greenwaste

2008
Rate Increase: 5.70%
Assumed Weeks in Month: 4.333

<u>Service</u>	<u>Current</u> <u>Monthly</u> <u>Rate</u>	<u>2008</u> <u>New</u> <u>Monthly Rate</u>
<u>Additional Blue Recycling or Clean Green Carts</u>		
<u># Cans or Pulls at a minimum of 96 gallons</u>		
1	\$ 46.91	\$ 49.58
2	\$ 93.82	\$ 99.17
3	\$ 140.73	\$ 148.75
4	\$ 187.64	\$ 198.34

	<u>Current Monthly Rate</u>		
	2 YARD (2Y R0)	4 YARD (4Y R0)	6 YARD (6Y R0)
<u>MIXED RECYCLING</u>			
1X WEEK	\$ 198.30	\$ 367.39	\$ 536.48
2X WEEK	\$ 357.65	\$ 695.83	\$ 1,034.01

	<u>2008 New Monthly Rate</u>		
1X WEEK	\$ 209.61	\$ 388.34	\$ 567.07
2X WEEK	\$ 378.04	\$ 735.51	\$ 1,092.97

	<u>Current Monthly Rate</u>		
	2 YARD (2Y G0)	4 YARD (4Y G0)	6 YARD (6Y G0)
<u>GREEN WASTE</u>			
1X WEEK	\$ 179.80	\$ 333.10	\$ 486.41
2X WEEK	\$ 320.65	\$ 627.25	\$ 933.87

	<u>2008 New Monthly Rate</u>		
1X WEEK	\$ 190.05	\$ 352.09	\$ 514.15

Recycling is a CURBSIDE program. See mgmt if customer wants drive in service for recycling
Trash charge for compactors used will be listed trash charge times MFGR's compaction ratio.

CALISTOGA RATE DETAIL
Mixed Recycling and Greenwaste, continued

2008

Rate Increase: 5.70%
Assumed Weeks in Month: 4.333

<u>Service</u>	<u>Current</u> <u>Monthly</u> <u>Rate</u>	<u>2008</u> <u>New</u> <u>Monthly Rate</u>
<u>Additional Blue Recycling or Clean Green Carts</u>		
<u># Cans or Pulls at a minimum of 96 gallons</u>		
1	\$ 48.13	\$ 50.87
2	\$ 96.26	\$ 101.75
3	\$ 144.39	\$ 152.62
4	\$ 192.52	\$ 203.50

	<u>Current Monthly Rate</u>		
	<u>2 YARD</u> <u>(2Y R0)</u>	<u>4 YARD</u> <u>(4Y R0)</u>	<u>6 YARD</u> <u>(6Y R0)</u>
<u>MIXED RECYCLING</u>			
1X WEEK	\$ 203.51	\$ 376.95	\$ 550.40
2X WEEK	\$ 366.94	\$ 713.82	\$ 1,060.72

	<u>2008 New Monthly Rate</u>		
1X WEEK	\$ 215.11	\$ 398.44	\$ 581.79
2X WEEK	\$ 387.86	\$ 754.52	\$ 1,121.20

	<u>Current Monthly Rate</u>		
	<u>2 YARD</u> <u>(2Y G0)</u>	<u>4 YARD</u> <u>(4Y G0)</u>	<u>6 YARD</u> <u>(6Y G0)</u>
<u>GREEN WASTE</u>			
1X WEEK	\$ 184.52	\$ 341.77	\$ 499.03
2X WEEK	\$ 328.96	\$ 643.46	\$ 957.98

	<u>2008 New Monthly Rate</u>		
1X WEEK	\$ 195.04	\$ 361.26	\$ 527.49

Recycling is a CURBSIDE program. See mgmt if customer wants drive in service for recycling
Trash charge for compactors used will be listed trash charge times MFGR's compaction ratio.

<u>SPECIAL SERVICES</u>		<u>Current Monthly Rate</u>
Special Fork Truck Service	per Hour	\$ 217.00
Stop/Start Redelivery Fee	per occurrence	\$ 60.00
Stop/Start Administrative Fee	per occurrence	\$ 5.00

		<u>2008 New Monthly Rate</u>
Special Fork Truck Service	per Hour	\$ 229.37
Stop/Start Redelivery Fee	per occurrence	\$ 63.42
Stop/Start Administrative Fee	per occurrence	\$ 5.29

NAPA COUNTY RATE DETAIL
RESIDENTIAL RATES

2008

Rate Increase: 5.70%
Assumed Weeks in Month 4.333

Service

-----Current Monthly Rate-----

DIFFICULT AREAS

35 gal. can, less 75lbs., 1x/week

	<u>35 gallon</u>	<u>65 gallon</u>	<u>95 gallon</u>	<u>Extra</u>
Roadside	\$ 27.69	\$ 55.38	\$ 83.07	\$ 7.99
To 130 feet	\$ 29.04	\$ 58.08	\$ 87.12	\$ 8.38
To 330 feet	\$ 30.38	\$ 60.76	\$ 91.14	\$ 8.76
To 660 feet	\$ 33.41	\$ 66.82	\$ 100.23	\$ 9.64
To 1056 feet	\$ 36.45	\$ 72.90	\$ 109.35	\$ 10.52
To 1320 feet	\$ 40.51	\$ 81.02	\$ 121.53	\$ 11.69
To 2640 feet	\$ 45.01	\$ 90.02	\$ 135.03	\$ 12.98

Further (HAND CALCULATE)

Cleanup Helper Weekday: \$ 193.93 Weekend: \$ 217.02

DIFFICULT AREAS

-----2008 Monthly Rate-----

35 gal. can, less 75lbs., 1x/week

	<u>35 gallon</u>	<u>65 gallon</u>	<u>95 gallon</u>	<u>Extra</u>
Roadside	\$ 29.27	\$ 58.54	\$ 87.81	\$ 8.45
To 130 feet	\$ 30.70	\$ 61.39	\$ 92.09	\$ 8.86
To 330 feet	\$ 32.11	\$ 64.22	\$ 96.34	\$ 9.26
To 660 feet	\$ 35.32	\$ 70.63	\$ 105.95	\$ 10.19
To 1056 feet	\$ 38.53	\$ 77.06	\$ 115.59	\$ 11.12
To 1320 feet	\$ 42.82	\$ 85.64	\$ 128.46	\$ 12.36
To 2640 feet	\$ 47.58	\$ 95.15	\$ 142.73	\$ 13.72

Further (HAND CALCULATE)

Cleanup Helper Weekday: \$ 204.99 Weekend: \$ 229.40

NAPA COUNTY RATE DETAIL
COMMERCIAL RATES

2008

Rate Increase: 5.70%
Assumed Weeks in Month 4.333

Service

-----Current Monthly Rate-----

<u>Curbside to 660 feet</u>				<u>Gate</u>	<u>Gate</u>		
Times Per Week	<u>2 Yard</u>	<u>4 Yard</u>	<u>6 Yard</u>	<u>Open</u>	<u>Open/Cls</u>		
1	\$ 297.93	\$ 549.73	\$ 801.54	\$ 55.95	\$ 111.90		
2	\$ 549.73	\$ 1,053.35	\$ 1,556.97	\$ 111.90	\$ 223.80		
3	\$ 801.54	\$ 1,556.97	\$ 2,312.39	\$ 167.86	\$ 335.72		
4	\$ 1,053.35	\$ 2,060.60	\$ 3,067.83	\$ 223.81	\$ 447.62		
5	\$ 1,305.16	\$ 2,564.21	\$ 3,823.25	\$ 279.76	\$ 559.52		
Saturday	\$ 405.99	\$ 811.98	\$ 1,217.94	\$ 84.10	\$ 168.20		
Extra Pickup	\$ 72.63	\$ 145.26	\$ 217.92	\$ 16.15	\$ 32.30		
Sat/Holiday	\$ 117.12	\$ 234.23	\$ 351.35	\$ 24.27	\$ 48.54		
Demurrage	Yard: \$ 29.04			Bin: \$ 46.12			
Rolloff Boxes	<u>Box&TipChg</u>	<u>Trip/Heavy</u>	<u>Refused</u>	<u>Sameday</u>	<u>Perm Dem:</u>	<u>Temp Dem:</u>	
20 yard Bin - "7.5 x 5.0 x 14.0"	\$ 565.92	\$ 115.49	\$ 227.90	\$ 136.75	\$ 41.63	\$ 11.13	
30 yard Bin - "7.5 x 5.7 x 20.0"	\$ 871.20	\$ 115.49	\$ 227.90	\$ 136.75	\$ 41.63	\$ 11.13	
40 yard Bin - "7.5 x 6.5 x 22.0"	\$ 1,060.57	\$ 115.49	\$ 227.90	\$ 136.75	\$ 41.63	\$ 11.13	
In/Out (Un6mo)	\$ 87.79		Helper Weekday		\$ 193.93		
Steam Clean	\$ 145.86		Helper Weekend		\$ 217.02		
Wheels (per month)	\$ 23.09		Concrete (per Yard)		\$ 62.40		

-----2008 Monthly Rate-----

<u>Curbside to 660 feet</u>				<u>Gate</u>	<u>Gate</u>		
Times Per Week	<u>2 Yard</u>	<u>4 Yard</u>	<u>6 Yard</u>	<u>Open</u>	<u>Open/Cls</u>		
1	\$ 314.92	\$ 581.08	\$ 847.25	\$ 59.14	\$ 118.28		
2	\$ 581.08	\$ 1,113.41	\$ 1,645.75	\$ 118.28	\$ 236.56		
3	\$ 847.25	\$ 1,645.75	\$ 2,444.25	\$ 177.43	\$ 354.86		
4	\$ 1,113.41	\$ 2,178.10	\$ 3,242.77	\$ 236.57	\$ 473.14		
5	\$ 1,379.58	\$ 2,710.43	\$ 4,041.26	\$ 295.71	\$ 591.43		
Saturday	\$ 429.14	\$ 858.28	\$ 1,287.39	\$ 88.90	\$ 177.79		
Extra Pickup	\$ 76.77	\$ 153.54	\$ 230.35	\$ 17.07	\$ 34.14		
Sat/Holiday	\$ 123.80	\$ 247.59	\$ 371.38	\$ 25.65	\$ 51.31		
Demurrage	Yard: \$ 30.70			Bin: \$ 48.75			
Rolloff Boxes	<u>Box&TipChg</u>	<u>Trip/Heavy</u>	<u>Refused</u>	<u>Sameday</u>	<u>Perm Dem:</u>	<u>Temp Dem:</u>	
20 yard Bin - "7.5 x 5.0 x 14.0"	\$ 598.19	\$ 122.08	\$ 240.90	\$ 144.55	\$ 44.00	\$ 11.76	
30 yard Bin - "7.5 x 5.7 x 20.0"	\$ 920.88	\$ 122.08	\$ 240.90	\$ 144.55	\$ 44.00	\$ 11.76	
40 yard Bin - "7.5 x 6.5 x 22.0"	\$ 1,121.05	\$ 122.08	\$ 240.90	\$ 144.55	\$ 44.00	\$ 11.76	
In/Out (Un6mo)	\$ 92.80		Helper Weekday		\$ 204.99		
Steam (Service)	\$ 154.18		Helper Weekend		\$ 229.40		
Wheels (per month)	\$ 24.41		Concrete (per Yard)		\$ 65.96		

NAPA COUNTY RATE DETAIL
Mixed Recycling and Greenwaste

2008
Rate Increase: 5.70%
Assumed Weeks in Month: 4.333

<u>Service</u>	<u>Current Monthly Rate</u>	<u>2008 New Monthly Rate</u>
<u>Additional Blue Recycling or Clean Green Carts</u>		
<u># Cans or Pulls at a minimum of 96 gallons</u>		
1	\$ 62.30	\$ 65.85
2	\$ 124.60	\$ 131.71
3	\$ 186.90	\$ 197.56
4	\$ 249.20	\$ 263.41

<u>MIXED RECYCLING</u>	<u>Current Monthly Rate</u>		
	<u>2 YARD (2Y R0)</u>	<u>4 YARD (4Y R0)</u>	<u>6 YARD (6Y R0)</u>
1X WEEK	\$ 223.46	\$ 412.31	\$ 601.17
2X WEEK	\$ 400.80	\$ 778.50	\$ 1,156.22
	<u>2008 New Monthly Rate</u>		
1X WEEK	\$ 236.20	\$ 435.82	\$ 635.45
2X WEEK	\$ 423.65	\$ 822.89	\$ 1,222.15

<u>GREEN WASTE</u>	<u>Current Monthly Rate</u>		
	<u>2 YARD (2Y G0)</u>	<u>4 YARD (4Y G0)</u>	<u>6 YARD (6Y G0)</u>
1X WEEK	\$ 202.60	\$ 373.83	\$ 499.03
2X WEEK	\$ 359.08	\$ 701.54	\$ 951.94
	<u>2008 New Monthly Rate</u>		
1X WEEK	\$ 214.15	\$ 395.15	\$ 527.49
2X WEEK	\$ 379.56	\$ 741.54	\$ 1,006.22

<u>SPECIAL SERVICES</u>		<u>Current Monthly Rate</u>
Special Fork Truck Service	per Hour	\$ 217.00
Stop/Start Redelivery Fee	per occurrence	\$ 60.00
Stop/Start Administrative Fee	per occurrence	\$ 5.00

		<u>2008 New Monthly Rate</u>
Special Fork Truck Service	per Hour	\$ 229.37
Stop/Start Redelivery Fee	per occurrence	\$ 63.42
Stop/Start Administrative Fee	per occurrence	\$ 5.29

POPE VALLEY RATE DETAIL
RESIDENTIAL RATES

2008

Rate Increase: 5.70%
Assumed Weeks in Month 4.333

<u>Service</u>	<u>Current Monthly Rate</u>	<u>2008 Monthly Rate</u>
Standard 35 gallon can, less than or equal to 75 lbs, one pickup per week.		
Roadside		
35 gallon	\$ 35.98	\$ 38.03
65 gallon	\$ 71.96	\$ 76.06
95 gallon	\$ 107.94	\$ 114.10
Extra Minimum Chg. Per 35 gal. container	\$ 10.38	\$ 10.97
To 130 Feet		
35 gallon	\$ 37.64	\$ 39.79
65 gallon	\$ 75.28	\$ 79.57
95 gallon	\$ 112.92	\$ 119.36
Extra Minimum Chg. Per 35 gal. container	\$ 10.86	\$ 11.48

POPE VALLEY RATE DETAIL
COMMERCIAL RATES

2008
Rate Increase: 5.70%
Assumed Weeks in Month: 4.333

<u>Service</u>	<u>Current</u>	<u>2008</u>
	<u>Monthly</u>	<u>New</u>
	<u>Rate</u>	<u>Monthly Rate</u>
Roll-Off Boxes		
20 Yard Bin - "7.5 x 5.0 x 14.0"		
Box/Tip	\$ 790.80	\$ 835.89
Trip/Heavy	\$ 115.49	\$ 122.08
Refused	\$ 227.91	\$ 240.91
Same Day	\$ 136.75	\$ 144.55
Permanent Demurrage	\$ 41.63	\$ 44.00
Temporary Demurrage	\$ 11.13	\$ 11.76
30 Yard Bin - "7.5 x 5.7 x 20.0"		
Box/Tip	\$ 1,096.07	\$ 1,158.57
Trip/Heavy	\$ 115.49	\$ 122.08
Refused	\$ 227.91	\$ 240.91
Same Day	\$ 136.75	\$ 144.55
Permanent Demurrage	\$ 41.63	\$ 44.00
Temporary Demurrage	\$ 11.13	\$ 11.76
40 Yard Bin - "7.5 x 6.5 x 22.0"		
Box/Tip	\$ 1,285.45	\$ 1,358.75
Trip/Heavy	\$ 115.49	\$ 122.08
Refused	\$ 227.91	\$ 240.91
Same Day	\$ 136.75	\$ 144.55
Permanent Demurrage	\$ 41.63	\$ 44.00
Temporary Demurrage	\$ 11.13	\$ 11.76

SPECIAL SERVICES

	<u>Current Monthly Rate</u>	
Special Fork Truck Service	per Hour	\$ 217.00
Stop/Start Redelivery Fee	per occurrence	\$ 60.00
Stop/Start Administrative Fee	per occurrence	\$ 5.00

2008 New Monthly Rate

Special Fork Truck Service	per Hour	\$ 229.37
Stop/Start Redelivery Fee	per occurrence	\$ 63.42
Stop/Start Administrative Fee	per occurrence	\$ 5.29

ST. HELENA RATE DETAIL
RESIDENTIAL RATES

2008
Rate Increase: 5.70%
Assumed Weeks in Month: 4.333

<u>Service</u>	<u>Current Monthly Rate</u>	<u>2008 New Monthly Rate</u>
Standard 35 gallon can, less than or equal to 75 lbs, one pickup per week.		
Roadside		
35 gallon	\$ 20.14	\$ 21.29
65 gallon	\$ 40.28	\$ 42.58
95 gallon	\$ 60.42	\$ 63.87
Extra Minimum Chg. Per 35 gal. container	\$ 5.81	\$ 6.14
Beyond Roadside to 130 Feet (Private Property)		
35 gallon	\$ 28.81	\$ 30.45
65 gallon	\$ 57.62	\$ 60.91
95 gallon	\$ 86.43	\$ 91.36
Extra Minimum Chg. Per 35 gal. container	\$ 8.31	\$ 8.79
Custom Walk-in Service	\$ 62.40	\$ 65.96
Cleanup Helper		
Weekday	\$ 135.51	\$ 143.24
Weekend	\$ 154.88	\$ 163.71
In/Out (Under 6 months)	\$ 78.79	\$ 83.28

ST. HELENA RATE DETAIL
COMMERCIAL RATES

2008
Rate Increase: 5.70%
Assumed Weeks in Month: 4.333

<u>Service</u>	<u>Current</u>	<u>2008</u>
	<u>Monthly Rate</u>	<u>New Monthly Rate</u>
1 - Pickup per week		
2-Yard	\$ 224.68	\$ 237.49
4-Yard	\$ 412.98	\$ 436.53
6-Yard	\$ 601.29	\$ 635.58
2 - Pickups per week		
2-Yard	\$ 412.98	\$ 436.53
4-Yard	\$ 789.59	\$ 834.61
6-Yard	\$ 1,166.19	\$ 1,232.69
3 - Pickups per week		
2-Yard	\$ 601.29	\$ 635.58
4-Yard	\$ 1,166.19	\$ 1,232.69
6-Yard	\$ 1,731.13	\$ 1,829.84
4 - Pickups per week		
2-Yard	\$ 789.59	\$ 834.61
4-Yard	\$ 1,542.81	\$ 1,630.78
6-Yard	\$ 2,296.05	\$ 2,426.98
5 - Pickups per week		
2-Yard	\$ 977.91	\$ 1,033.67
4-Yard	\$ 1,919.44	\$ 2,028.89
6-Yard	\$ 2,860.98	\$ 3,024.12
Sat Pickups		
2-Yard	\$ 318.06	\$ 336.20
4-Yard	\$ 636.13	\$ 672.40
6-Yard	\$ 954.20	\$ 1,008.61
Extra PU		
2-Yard	\$ 54.30	\$ 57.40
4-Yard	\$ 108.64	\$ 114.83
6-Yard	\$ 162.96	\$ 172.25
Saturday/Holiday		
2-Yard	\$ 91.77	\$ 97.00
4-Yard	\$ 183.53	\$ 194.00
6-Yard	\$ 275.29	\$ 290.99
Trash Charge		
Per Yard	\$ 21.74	\$ 22.98
Per Bin	\$ 36.36	\$ 38.43
Cleanup Helper		
Weekday	\$ 135.51	\$ 143.24
Weekend	\$ 154.88	\$ 163.71
Steam Clean (each)	\$ 130.56	\$ 138.00
Wheels (per Month)	\$ 20.72	\$ 21.90
In/Out (Un6mo)	\$ 78.79	\$ 83.28
Concrete (per Yard)	\$ 62.40	\$ 65.96

ST. HELENA RATE DETAIL
COMMERCIAL RATES, continued

2008
Rate Increase: 5.70%
Assumed Weeks in Month: 4.333

<u>Service</u>	<u>Current</u> <u>Monthly</u> <u>Rate</u>	<u>2008</u> <u>New</u> <u>Monthly Rate</u>
Roll-Off Boxes		
20 Yard Bin - "7.5 x 5.0 x 14.0"		
Box/Tip	\$ 423.64	\$ 447.80
Trip/Heavy	\$ 103.57	\$ 109.48
Refused	\$ 168.82	\$ 178.45
Same Day	\$ 122.69	\$ 129.69
Permanent Demurrage	\$ 36.26	\$ 38.33
Temporary Demurrage	\$ 9.92	\$ 10.49
30 Yard Bin - "7.5 x 5.7 x 20.0"		
Box/Tip	\$ 652.20	\$ 689.39
Trip/Heavy	\$ 103.57	\$ 109.48
Refused	\$ 168.82	\$ 178.45
Same Day	\$ 122.69	\$ 129.69
Permanent Demurrage	\$ 36.26	\$ 38.33
Temporary Demurrage	\$ 9.92	\$ 10.49
40 Yard Bin - "7.5 x 6.5 x 22.0"		
Box/Tip	\$ 792.91	\$ 838.12
Trip/Heavy	\$ 103.57	\$ 109.48
Refused	\$ 168.82	\$ 178.45
Same Day	\$ 122.69	\$ 129.69
Permanent Demurrage	\$ 36.26	\$ 38.33
Temporary Demurrage	\$ 9.92	\$ 10.49
Gate Fees		
Open Gate		
1 - Pickup per week	\$ 47.31	\$ 50.01
2 - Pickups per week	\$ 94.61	\$ 100.00
3 - Pickups per week	\$ 141.92	\$ 150.01
4 - Pickups per week	\$ 189.23	\$ 200.02
5 - Pickups per week	\$ 236.54	\$ 250.03
Sat Pickups	\$ 70.92	\$ 74.96
Extra PU	\$ 10.92	\$ 11.54
Saturday/Holiday	\$ 20.45	\$ 21.62
Open and Closed Gate		
1 - Pickup per week	\$ 94.61	\$ 100.00
2 - Pickups per week	\$ 189.23	\$ 200.02
3 - Pickups per week	\$ 283.84	\$ 300.03
4 - Pickups per week	\$ 378.46	\$ 400.04
5 - Pickups per week	\$ 473.07	\$ 500.05
Sat Pickups	\$ 141.83	\$ 149.92
Extra PU	\$ 21.84	\$ 23.09
Saturday/Holiday	\$ 40.90	\$ 43.23

ST. HELENA RATE DETAIL
Mixed Recycling and Greenwaste

	2008
Rate Increase:	5.70%
Assumed Weeks in Month:	4.333

<u>Service</u>	<u>Current Monthly Rate</u>	<u>2008 New Monthly Rate</u>
<u>Additional Blue Recycling or Clean Green Carts</u>		
<u># Cans or Pulls at a minimum of 96 gallons</u>		
1	\$ 45.32	\$ 47.90
2	\$ 90.64	\$ 95.81
3	\$ 135.96	\$ 143.71
4	\$ 181.28	\$ 191.62

<u>MIXED RECYCLING</u>	<u>Current Monthly Rate</u>		
	<u>2 YARD (2Y R0)</u>	<u>4 YARD (4Y R0)</u>	<u>6 YARD (6Y R0)</u>
1X WEEK	\$ 168.51	\$ 309.74	\$ 450.98
2X WEEK	\$ 300.66	\$ 583.12	\$ 865.60

	<u>2008 New Monthly Rate</u>		
1X WEEK	\$ 178.12	\$ 327.40	\$ 476.70
2X WEEK	\$ 317.80	\$ 616.37	\$ 914.96

<u>GREEN WASTE</u>	<u>Current Monthly Rate</u>		
	<u>2 YARD (2Y G0)</u>	<u>4 YARD (4Y G0)</u>	<u>6 YARD (6Y G0)</u>
1X WEEK	\$ 152.79	\$ 280.84	\$ 408.89
2X WEEK	\$ 269.22	\$ 525.32	\$ 781.42

	<u>2008 New Monthly Rate</u>		
1X WEEK	\$ 161.50	\$ 296.85	\$ 432.21
2X WEEK	\$ 284.57	\$ 555.28	\$ 825.98

<u>SPECIAL SERVICES</u>		<u>Current Monthly Rate</u>
Special Fork Truck Service	per Hour	\$ 217.00
Stop/Start Redelivery Fee	per occurrence	\$ 60.00
Stop/Start Administrative Fee	per occurrence	\$ 5.00

		<u>2008 New Monthly Rate</u>
Special Fork Truck Service	per Hour	\$ 229.37
Stop/Start Redelivery Fee	per occurrence	\$ 63.42
Stop/Start Administrative Fee	per occurrence	\$ 5.29

YOUNTVILLE RATE DETAIL
RESIDENTIAL RATES

2008
Rate Increase: 5.70%
Assumed Weeks in Month 4.333

<u>Service</u>	<u>Current Monthly Rate</u>	<u>2008 New Monthly Rate</u>
Standard 35 gallon can, less than or equal to 75 lbs, one pickup per week.		
Standard		
35 gallon	\$ 20.84	\$ 22.03
65 gallon	\$ 41.68	\$ 44.06
95 gallon	\$ 62.52	\$ 66.09
Extra Minimum Chg. Per 35 gal. container	\$ 6.01	\$ 6.35
Private Property		
35 gallon	\$ 29.32	\$ 30.99
65 gallon	\$ 58.64	\$ 61.98
95 gallon	\$ 87.96	\$ 92.98
Extra Minimum Chg. Per 35 gal. container	\$ 8.46	\$ 8.94
Custom Walk-in Service	\$ 62.40	\$ 65.96
In/Out (Under 6 months)	\$ 86.22	\$ 91.14

YOUNTVILLE RATE DETAIL
COMMERCIAL RATES

2008

Rate Increase: 5.70%
Assumed Weeks in Month 4.333

Service

-----Current Monthly Rate-----

Container Service Times Per Week				<u>Gate</u>	<u>Gate</u>
	<u>2 Yard</u>	<u>4 Yard</u>	<u>6 Yard</u>	<u>Open</u>	<u>Open/Cls</u>
1	\$ 269.15	\$ 493.51	\$ 717.86	\$ 64.21	\$ 128.41
2	\$ 493.51	\$ 942.27	\$ 1,390.94	\$ 128.41	\$ 256.83
3	\$ 717.86	\$ 1,390.94	\$ 2,064.01	\$ 192.62	\$ 385.24
Saturday	\$ 381.36	\$ 762.68	\$ 1,144.04	\$ 96.38	\$ 192.76
Extra-Pup	\$ 64.73	\$ 116.60	\$ 174.92	\$ 18.54	\$ 37.08
Extra Pup-Sat/Holiday	\$ 110.02	\$ 198.22	\$ 297.31	\$ 27.82	\$ 55.64
Demurrage (per yard)	\$ 25.90				
Demurrage (per bin)	\$ 44.79				
Wheels	\$ 20.72				

Rolloff Boxes	<u>Box&TipChg</u>	<u>Trip/Heavy</u>	<u>Refused</u>	<u>Sameday</u>	<u>Perm Dem</u>	<u>Temp Dem</u>
20 yard Bin - "7.5 x 5.0 x 14.0"	\$ 565.92	\$ 115.49	\$ 227.90	\$ 136.75	\$ 41.63	\$ 11.13
30 yard Bin - "7.5 x 5.7 x 20.0"	\$ 777.00	\$ 115.49	\$ 227.90	\$ 136.75	\$ 41.63	\$ 11.13
40 yard Bin - "7.5 x 6.5 x 22.0"	\$ 1,060.57	\$ 115.49	\$ 227.90	\$ 136.75	\$ 41.63	\$ 11.13

Recycle Toter Demurrage	\$ 15.42	Helper Weekday	\$ 193.93
Steam Clean	\$ 143.22	Helper Weekend	\$ 217.04
In/Out (Un6mo)	\$ 86.22	Concrete (per Yard)	\$ 62.40

-----2008 New Monthly Rate-----

Times Per Week				<u>Gate</u>	<u>Gate</u>
	<u>2 Yard</u>	<u>4 Yard</u>	<u>6 Yard</u>	<u>Open</u>	<u>Open/Cls</u>
1	\$ 284.50	\$ 521.65	\$ 758.79	\$ 67.87	\$ 135.73
2	\$ 521.65	\$ 996.00	\$ 1,470.25	\$ 135.73	\$ 271.48
3	\$ 758.79	\$ 1,470.25	\$ 2,181.70	\$ 203.60	\$ 407.21
Saturday	\$ 403.11	\$ 806.17	\$ 1,209.28	\$ 101.88	\$ 203.75
Extra Pup	\$ 68.42	\$ 123.25	\$ 184.89	\$ 19.60	\$ 39.19
Extra Pickup Sat/Hol.	\$ 116.29	\$ 209.52	\$ 314.26	\$ 29.41	\$ 58.81
Demurrage (per yard)	\$ 27.38				
Demurrage (per bin)	\$ 47.34				
Wheels	\$ 21.90				

Rolloff Boxes	<u>Box&TipChg</u>	<u>Trip/Heavy</u>	<u>Refused</u>	<u>Sameday</u>	<u>Demurrage:</u>	<u>Temp Dem:</u>
20 yard Bin - "7.5 x 5.0 x 14.0"	\$ 598.19	\$ 122.08	\$ 240.90	\$ 144.55	\$ 44.00	\$ 11.76
30 yard Bin - "7.5 x 5.7 x 20.0"	\$ 821.31	\$ 122.08	\$ 240.90	\$ 144.55	\$ 44.00	\$ 11.76
40 yard Bin - "7.5 x 6.5 x 22.0"	\$ 1,121.05	\$ 122.08	\$ 240.90	\$ 144.55	\$ 44.00	\$ 11.76

Recycle Toter Demurrage	\$ 16.30	Helper Weekday	\$ 204.99
Steam Clean	\$ 151.39	Helper Weekend	\$ 229.42
In/Out (under 6mos)	\$ 91.14	Concrete (per Yard)	\$ 65.96

YOUNTVILLE RATE DETAIL
Mixed Recycling and Greenwaste

2008

Rate Increase: 5.70%
Assumed Weeks in Month: 4.333

<u>Service</u>	<u>Current Monthly Rate</u>	<u>2008 New Monthly Rate</u>
<u>Additional Blue Recycling or Clean Green Carts</u>		
<u># Cans or Pulls at a minimum of 96 gallons</u>		
1	\$ 46.89	\$ 49.56
2	\$ 93.78	\$ 99.13
3	\$ 140.67	\$ 148.69
4	\$ 187.56	\$ 198.26

<u>MIXED RECYCLING</u>	<u>Current Monthly Rate</u>		
	<u>2 YARD (2Y R0)</u>	<u>4 YARD (4Y R0)</u>	<u>6 YARD (6Y R0)</u>
1X WEEK	\$ 201.87	\$ 370.13	\$ 538.40
2X WEEK	\$ 358.95	\$ 695.47	\$ 1,032.01

	<u>2008 New Monthly Rate</u>		
1X WEEK	\$ 213.38	\$ 391.24	\$ 569.10
2X WEEK	\$ 379.42	\$ 735.13	\$ 1,090.86

<u>GREEN WASTE</u>	<u>Current Monthly Rate</u>		
	<u>2 YARD (2Y G0)</u>	<u>4 YARD (4Y G0)</u>	<u>6 YARD (6Y G0)</u>
1X WEEK	\$ 183.03	\$ 335.59	\$ 488.16
2X WEEK	\$ 321.27	\$ 626.39	\$ 931.53

	<u>2008 New Monthly Rate</u>		
1X WEEK	\$ 193.47	\$ 354.73	\$ 516.00
2X WEEK	\$ 339.59	\$ 662.11	\$ 984.65

<u>SPECIAL SERVICES</u>		<u>Current Monthly Rate</u>
Special Fork Truck Service	per Hour	\$ 217.00
Stop/Start Redelivery Fee	per occurrence	\$ 60.00
Stop/Start Administrative Fee	per occurrence	\$ 5.00

		<u>2008 New Monthly Rate</u>
Special Fork Truck Service	per Hour	\$ 229.37
Stop/Start Redelivery Fee	per occurrence	\$ 63.42
Stop/Start Administrative Fee	per occurrence	\$ 5.29

Upper Valley Disposal Service
 Three Year Capital Budget
 Proposed for FY 08-09 Rate Package

	Cost		Depreciation (5 Yr Lives)				Interest Expense				
	7/1/08	1/1/09	7/1/09	2008	2009	2010	2011	2008	2009	2010	2011
Frontloader (replace existing vehicle)		277,000			55,400	55,400	55,400		14,442	12,555	10,561
Service Truck		157,000			31,400	31,400	31,400		8,124	7,062	5,941
Computerized shop diagnostic equip	10,000		20,000	1,000	4,000	6,000	6,000	268	1,023	1,389	1,176
Conveyer / hopper	91,355			9,136	18,271	18,271	18,271	2,451	4,444	3,806	3,132
Total	101,355	434,000	20,000	10,136	109,071	111,071	111,071	2,719	28,032	24,812	20,810

**Upper Valley Disposal Service
Capital Asset Purchases
Requiring Board Ratification**

Qty	Description	FY 07/08 Date Acquired	Life Years	FY 07/08 Cost	Depreciation
1	AC for telephone Closet	7/11/2007	10	7,341	734
	Computer Servers	1/1/2007	5	13,107	2,621
	Computer Server Upgrade	1/31/2007	5	17,786	3,557
				<u>38,235</u>	<u>6,913</u>

Notes

The equipment listed above was purchased during 2007 and was over \$5k

Conclusion

The purchases above should have been presented to the Agency in the 3 year plan or in the prior year rate package. There were not. The purchases appear reasonable.

Recommendation to the Board - Approve purchases and subsequent depreciation