

## **MEMORANDUM**

**Date:** January 17, 2012

**To:** Board Members

From: Rich Luthy  $\mu$ 

**Re:** Acceptance of Clean Dirt at Devlin Road Transfer Station

At an earlier meeting I advised the Board that staff was reviewing the possibility of accepting clean dirt at the Devlin Road Transfer Station. Currently, the City of Napa takes clean dirt at its Materials Recovery Facility; however, the City wishes to stop this practice due to space limitations at their site. They have requested that the Authority consider stepping in to provide this service.

The Authority staff, in consultation with our transfer station operator, Northern Recycling Operations and Waste Services (NROWS), has been reviewing the feasibility of accepting clean dirt over the past few weeks, and we have reached agreement on terms and conditions that would allow us to implement acceptance of clean dirt beginning April 1, 2012.

Under the terms of the agreement with NROWS, the Authority would charge a gate rate of \$40.00 per ton for clean dirt. Current minimum load rates would apply for small loads. NROWS would charge their normal processing fees for material handling and transportation. The Authority would pay for disposal fees, if any, and NROWS would be encouraged to market the material for sale under the terms of the current contract's revenue sharing procedures. All financial transactions would be subject to our normal auditing procedures.

Staff is estimating about \$20,000 to \$30,000 of additional annual revenue to the Authority from acceptance of clean dirt. Although our rate of \$40/ton will, because of our higher costs, be more than the City of Napa's current rate of \$30/ton, it represents a significant savings to the public compared to our normal disposal rate of \$65/ton.

Under the terms of the Authority's rate resolution, the Executive Director is authorized to set rates for special materials, including clean dirt, so Board action is not required. An April 1, 2012 start date has been requested by the City in order to correspond to the end of their fiscal quarter and allow time to notify customers. We will be reviewing performance of the program with NROWS and the Board on a quarterly basis during the first year.

Please contact me if you have questions.