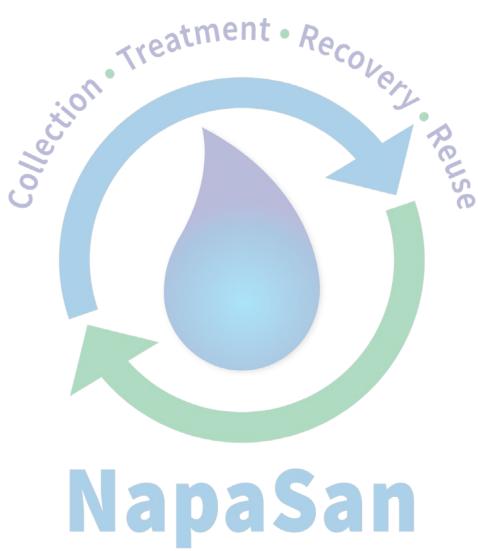
Detailed Tables of Revenues and Operating Expenditures



Recycled Water Pump Station – Soscol Water Recycling Facility

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Napa Sanitation District FY 2018/19 Proposed Budget

REVENUE - ALL SOURCES

| Account Description | Actual FY 15/16 | Actual FY 16/17 | Adjusted FY 17/18 | Estimated FY 17/18 | Proposed FY 18/19 | Percent Change |
|--|-----------------|--------------------|----------------------|--------------------|----------------------|-------------------|
| 780 - Operations | | | | | | |
| Interest: Invested Funds | 62,553 | 103,686 | 174,000 | 174,000 | 311,000 | 78.7% |
| Rent - Building/Land | 715,254 | 718,251 | 722,000 | 122,000 | 725,000 | 0.4% |
| Construction/Bldg Permit Review Svcs | 161,238 | 154,607 | 189,100 | 189,100 | 193,800 | 2.5% |
| Hauler Fees | 182,808 | 150,757 | 175,000 | 175,000 | 180,000 | 2.9% |
| Sewer Usage Fees | 19,887,172 | 22,501,543 | 26,152,000 | 26,162,000 | 28,156,000 | 7.7% |
| State - Other Funding | - | 13,680 | 15,000 | 1,000 | - | (100.0%) |
| Penalties on Delinquent Sewer Fees | 32,019 | 21,167 | 10,000 | 10,000 | 10,000 | - |
| Recycled Water Sales | 453,048 | 735,717 | 913,000 | 913,000 | 1,042,000 | 14.1% |
| Miscellaneous | 89,989 | 80,472 | 51,000 | 384,000 | 53,000 | 3.9% |
| Total - Operations | 21,584,081 | 24,479,880 | 28,401,100 | 28,130,100 | 30,670,800 | 8.0% |
| 781 - Capital Improvement Projects Interest: Invested Funds Federal Grants - USBR & FEMA | 1,861,364 | 353,338 | 1,001,000 | 1,320,000 | - | (100.0%) |
| Other Government Agencies | 17,354,109 | 2,694,683 | 3,075,000 | 3,067,000 | 375,000 | (87.8%) |
| Miscellaneous | 27,925 | - | - | 8,000 | 5,000 | (40.50() |
| Bond/Loan Proceeds | - | - | 10,137,000 | - | 9,075,000 | (10.5%) |
| Sale of Capital Assets Intrafund Transfers In | 14,147 | 20,313 | 25,000 | 25,000 | 25,000 | - |
| | 10,898,000 | 7,737,000 | 12,530,000 | 12,530,000 | 16,150,000 | 28.9% |
| Total - Capital Improvement Projects | 30,155,545 | 10,805,334 | 26,768,000 | 16,950,000 | 25,630,000 | (4.3%) |
| 782 - Expansion | | | | | | |
| Interest: Invested Funds | 1,352 | 3,405 | - | 2,500 | - | - |
| Capacity Charges | 3,139,503 | 5,355,828 | 3,630,000 | 6,276,000 | 4,614,600 | 27.1% |
| Total - Expansion | 3,140,855 | 5,359,233 | 3,630,000 | 6,278,500 | 4,614,600 | 27.1% |
| | | | | | | |
| Total - All Departments | 54,880,481 | 40,644,447 | 58,799,100 | 51,358,600 | 60,915,400 | 3.6% |

OPERATING EXPENDITURES - ALL ACCOUNTS

| | | Actual | Actual | Adj. Budget | Estimated | Proposed | Percent |
|---------|------------------------------------|-------------|-------------|-------------|-------------|-------------|---------|
| | Account Description | FY 15-16 | FY 16-17 | FY 17-18 | FY 17-18 | FY 18-19 | Change |
| | Salaries and Wages | 4,609,028 | 4,819,100 | 5,231,800 | 4,953,500 | 5,287,750 | 1.1% |
| | Overtime | 198,449 | 271,537 | 217,200 | 198,250 | 180,100 | (17.1%) |
| | Holiday Pay | 9,866 | 13,758 | 9,350 | 7,200 | 10,050 | 7.5% |
| | Vacation Payout | 6,023 | 36,045 | - | 9,821 | 5,000 | - |
| | 457B Employer Contribution | 76,058 | 74,706 | 85,200 | 85,200 | 85,200 | 0.0% |
| | Cell Phone Allowance | 6,525 | 7,227 | 8,100 | 7,450 | 8,800 | 8.6% |
| 51210 | • | 30,760 | 29,452 | 30,350 | 24,000 | 30,350 | 0.0% |
| 51300 | | 72,073 | 75,565 | 75,550 | 74,200 | 74,900 | (0.9%) |
| | F.I.C.A. / Social Security | 1,907 | 1,677 | 1,900 | 1,000 | 1,900 | 0.0% |
| 51400 | 1 / | 926,729 | 966,973 | 1,439,550 | 1,391,150 | 1,038,150 | (27.9%) |
| | Workers Compensation | 79,225 | 127,625 | 139,400 | 139,400 | 110,450 | (20.8%) |
| 51600 | | 158,619 | 2,068,426 | 1,910,300 | 1,850,700 | 2,136,700 | 11.9% |
| 51605 | . , | 290,450 | 302,510 | 322,300 | 515,950 | 891,750 | 176.7% |
| | Other Employee Benefits | 131,746 | 113,311 | 110,300 | 101,600 | 100,250 | (9.1%) |
| Subtota | al Salaries & Benefits | \$6,597,459 | \$8,907,912 | \$9,581,300 | \$9,359,421 | \$9,961,350 | 4.0% |
| 52115 | Property Tax/Assessment Admin | 12,232 | 12,297 | 12,500 | 12,350 | 12,500 | 0.0% |
| | Accounting/Auditing Services | 59,409 | 56,289 | 58,913 | 58,900 | 59,800 | 1.5% |
| 52130 | Information Technology Services | 342,096 | 337,007 | 290,987 | 290,987 | 298,650 | 2.6% |
| 52140 | | 99,778 | 134,554 | 258,700 | 213,550 | 266,500 | 3.0% |
| 52145 | Engineer Services | 13,889 | 2,767 | - | - | - | - |
| | Temporary/Contract Help | 66,208 | 98,826 | 137,000 | 71,405 | 119,800 | (12.6%) |
| | Actuarial Services | 4,950 | 1,950 | 8,750 | 6,750 | 1,100 | (87.4%) |
| 52220 | Medical/Laboratory Services | 34,214 | 43,390 | 38,650 | 33,320 | 39,100 | 1.2% |
| 52305 | Training Services | 8,205 | 19,358 | 14,550 | 8,000 | 9,750 | (33.0%) |
| 52310 | - | 180,415 | 269,847 | 728,050 | 375,850 | 602,950 | (17.2%) |
| 52325 | Waste Disposal Services | 38,736 | 51,758 | 44,550 | 45,550 | 45,550 | 2.2% |
| | Hazardous Waste Disposal Services | 178 | 1,894 | 5,000 | 6,000 | 8,000 | 60.0% |
| 52335 | Security Services | 11,830 | 12,665 | 13,400 | 6,701 | 14,000 | 4.5% |
| 52340 | Landscaping Services | 18,099 | 15,150 | 53,100 | 43,075 | 25,200 | (52.5%) |
| | Janitorial Services | 59,545 | 61,389 | 79,350 | 77,350 | 79,250 | (0.1%) |
| 52490 | Other Professional Services | 307,161 | 90,408 | 328,500 | 276,310 | 309,150 | (5.9%) |
| | Maintenance - Equipment | 126,000 | 144,763 | 175,100 | 149,839 | 185,850 | 6.1% |
| 52505 | Maintenance - Bldgs/Improvements | 129,810 | 56,794 | 101,150 | 102,000 | 141,900 | 40.3% |
| | Maintenance - Software | 69,519 | 93,316 | 76,400 | 88,021 | 96,000 | 25.7% |
| 52520 | Maintenance - Vehicles | 136,922 | 148,500 | 106,350 | 66,430 | 113,300 | 6.5% |
| 52600 | Rents and Leases - Equipment | 90,653 | 123,346 | 75,000 | 74,983 | 66,200 | (11.7%) |
| 52605 | Rents and Leases - Buildings/Land | 1,173 | 1,202 | 1,450 | 1,450 | 1,450 | 0.0% |
| | Insurance - Premiums | 180,742 | 176,721 | 194,000 | 198,534 | 210,500 | 8.5% |
| 52710 | Insurance - Claims | 8,566 | 14,650 | 15,000 | 10,000 | 15,000 | 0.0% |
| 52800 | Communications/Telephone | 41,914 | 39,416 | 41,400 | 52,705 | 40,850 | (1.3%) |
| | Advertising/Marketing | 22,095 | 32,163 | 51,000 | 47,600 | 45,700 | (10.4%) |
| | Printing and Binding | 10,788 | 9,612 | 3,600 | 3,600 | 3,600 | 0.0% |
| 52825 | | 1,530 | 1,260 | 1,450 | 1,260 | 1,450 | 0.0% |
| | Publications and Legal Notices | 2,225 | 4,198 | 7,050 | 4,625 | 5,900 | (16.3%) |
| | Permits/License Fees | 104,433 | 150,588 | 162,900 | 134,821 | 165,000 | 1.3% |
| | Training/Conference Expenses | 65,958 | 59,233 | 126,750 | 100,220 | 119,750 | (5.5%) |
| | Business Travel/Mileage (Meetings) | 2,075 | 1,308 | 2,600 | 1,515 | 2,100 | (19.2%) |

OPERATING EXPENDITURES - ALL ACCOUNTS

| Account | Account Description | Actual FY 15-16 | Actual FY 16-17 | Adj. Budget FY 17-18 | Estimated FY 17-18 | Proposed FY 18-19 | Percent Change |
|---------|--------------------------------------|--------------------|--------------------|-------------------------|--------------------|----------------------|-------------------|
| | Office Supplies | 25,997 | 20,566 | 18,600 | 21,100 | 18,600 | 0.0% |
| | Office Supplies - Furniture/Fixtures | 12,716 | 1,195 | 1,300 | 1,450 | 1,300 | 0.0% |
| | Freight/Postage | 15,446 | 11,214 | 17,600 | 16,900 | 17,600 | 0.0% |
| | Books/Media/Subscriptions | 1,744 | 2,147 | 4,050 | 3,853 | 4,050 | 0.0% |
| | Memberships/Certifications | 65,223 | 76,852 | 83,700 | 77,739 | 92,750 | 10.8% |
| | Utilities - Gas | 26,096 | 34,170 | 19,900 | 19,900 | 19,500 | (2.0%) |
| | Utilities - Electric | 915,609 | 1,071,341 | 968,700 | 1,018,300 | 883,300 | (8.8%) |
| 53215 | Utilities - Fire Suppression Systems | 2,472 | 1,480 | 12,350 | 17,865 | 4,350 | (64.8%) |
| | Utilities - Water | 3,918 | 4,899 | 4,650 | 4,300 | 4,650 | 0.0% |
| 53250 | Fuel | 84,994 | 101,154 | 74,700 | 95,195 | 96,700 | 29.5% |
| 53300 | Clothing and Personal Supplies | 32,955 | 37,187 | 45,100 | 53,338 | 50,800 | 12.6% |
| | Medical/Laboratory Supplies | 98,666 | 69,073 | 75,500 | 39,200 | 70,000 | (7.3%) |
| | Safety Supplies | 31,569 | 39,505 | 27,350 | 26,850 | 34,350 | 25.6% |
| | Janitorial Supplies | 19,088 | 19,765 | 18,100 | 22,875 | 19,800 | 9.4% |
| | Chemicals | 956,169 | 919,966 | 961,650 | 909,951 | 969,100 | 0.8% |
| 53350 | Maintenance Supplies | 379,062 | 433,638 | 458,300 | 389,700 | 451,850 | (1.4%) |
| | Infrastructure Repair Supplies | 12,550 | 7,922 | 14,050 | 14,050 | 15,050 | 7.1% |
| 53400 | Minor Equipment/Small Tools | 45,060 | 73,326 | 57,300 | 68,700 | 61,150 | 6.7% |
| 53410 | Computer Equipment/Accessories | 3,788 | 11,683 | 4,500 | 1,636 | 2,600 | (42.2%) |
| 53415 | Computer Software/Licensing Fees | 3,594 | 5,656 | 800 | 795 | 8,900 | 1012.5% |
| 53600 | Special Department Expense | 45,573 | 40,345 | 39,200 | 34,700 | 35,150 | (10.3%) |
| 53635 | Service Awards | 8,301 | 5,213 | 12,300 | 12,300 | 12,300 | 0.0% |
| 53650 | Business Related Meals/Supplies | 2,483 | 1,876 | 1,650 | 1,130 | 1,500 | (9.1%) |
| 53665 | Wellness Reimbursement | 6,930 | 6,483 | 16,750 | 12,505 | 17,900 | 6.9% |
| 53670 | Education Reimbursement | 1,960 | - | 3,000 | 3,500 | 4,000 | 33.3% |
| Subtota | l Services & Supplies | \$5,053,311 | \$5,263,274 | \$6,154,300 | \$5,431,533 | \$6,003,100 | (2.5%) |
| 54100 | Principal on Bonds/COPs | 2,731,714 | 2,834,297 | 2,936,950 | 2,936,950 | 2,819,700 | (4.0%) |
| | Interest on Bonds/COPs | 1,812,719 | 1,933,484 | 1,833,400 | 1,833,400 | 1,768,250 | (3.6%) |
| | Administration on Bonds/COPs | 3,040 | 3,110 | 7,100 | 3,150 | 5,850 | (17.6%) |
| | Taxes and Assessments | 24,995 | 26,545 | 28,650 | 28,714 | 29,150 | 1.7% |
| 57900 | Intrafund Expenditures | 7,900,000 | 2,225,000 | 8,900,000 | 8,900,000 | 8,900,000 | - |
| Subtota | l Other | \$12,472,468 | \$7,022,436 | \$13,706,100 | \$13,702,214 | \$13,522,950 | (1.3%) |
| TOTALS | | \$24,123,237 | \$21,193,622 | \$29,441,700 | \$28,493,168 | \$29,487,400 | 0.2% |

OPERATING EXPENDITURES - BY MAJOR EXPENSE CATEGORY

| | Actual FY 15-16 | Actual FY 16-17 | Adj. Budget FY 17-18 | Estimated FY 17-18 | Proposed FY 18-19 | Percent Change |
|--------------------------------------|--------------------|--------------------|-------------------------|--------------------|----------------------|-------------------|
| Salaries & Benefits | | | | | | |
| Board of Directors | 33,572 | 31,796 | 33,500 | 26,250 | 33,500 | - |
| General Manager's Office | 300,277 | 387,026 | 397,800 | 404,350 | 320,200 | (19.5%) |
| Administrative Services | 863,395 | 1,124,480 | 1,161,300 | 1,186,200 | 997,450 | (14.1%) |
| Safety, Training & Fleet Maintenance | 120,351 | 152,151 | 165,300 | 183,900 | 143,950 | (12.9%) |
| Collection System | 1,603,747 | 2,081,791 | 2,444,950 | 2,340,800 | 2,021,050 | (17.3%) |
| Treatment Plant Operations | 1,211,350 | 1,662,278 | 1,697,900 | 1,667,150 | 1,406,400 | (17.2%) |
| Treatment Plant Maintenance | 709,444 | 994,246 | 1,053,600 | 1,074,800 | 922,750 | (12.4%) |
| Regulatory Compliance | 527,956 | 640,065 | 736,500 | 574,000 | 619,900 | (15.8%) |
| Engineering | 799,630 | 1,210,787 | 1,272,700 | 1,271,721 | 1,186,400 | (6.8%) |
| Community Outreach & Poll. Prev. | 84,433 | 144,385 | 132,500 | 135,550 | 124,550 | (6.0%) |
| Water & Biosolids Reclamation | 343,304 | 478,906 | 485,250 | 494,700 | 455,350 | (6.2%) |
| Non-Departmental Expenses | - | - | - | - | 1,729,850 | - |
| Subtotal Salaries & Benefits | \$6,597,459 | \$8,907,912 | \$9,581,300 | \$9,359,421 | \$9,961,350 | 4.0% |
| Services & Supplies | | | | | | |
| Board of Directors | 153,392 | 228,346 | 594,500 | 425,430 | 594,500 | - |
| General Manager's Office | 135,169 | 71,478 | 179,750 | 117,835 | 179,600 | (0.1%) |
| Administrative Services | 561,768 | 544,375 | 544,950 | 538,917 | 538,100 | (1.3%) |
| Safety, Training & Fleet Maintenance | 72,091 | 91,557 | 93,350 | 60,146 | 90,350 | (3.2%) |
| Collection System | 374,369 | 337,725 | 411,700 | 365,854 | 439,100 | 6.7% |
| Treatment Plant Operations | 2,305,604 | 2,301,007 | 2,249,650 | 2,236,917 | 2,305,000 | 2.5% |
| Treatment Plant Maintenance | 677,391 | 698,316 | 926,050 | 823,818 | 909,800 | (1.8%) |
| Regulatory Compliance | 178,400 | 227,761 | 181,050 | 139,749 | 170,100 | (6.0%) |
| Engineering | 60,787 | 202,366 | 321,100 | 135,565 | 110,650 | (65.5%) |
| Community Outreach & Poll. Prev. | 111,666 | 76,992 | 116,850 | 91,725 | 101,250 | (13.4%) |
| Water & Biosolids Reclamation | 182,723 | 234,298 | 267,050 | 230,689 | 272,750 | 2.1% |
| Non-Departmental Expenses | 239,951 | 249,053 | 268,300 | 264,888 | 291,900 | 8.8% |
| Subtotal Services & Supplies | \$5,053,311 | \$5,263,274 | \$6,154,300 | \$5,431,533 | \$6,003,100 | (2.5%) |
| Other | | | | | | |
| Administrative Services | 24 | 24 | 50 | - | - | (100.0%) |
| Treatment Plant Operations | 190 | 190 | 200 | - | - | (100.0%) |
| Water & Biosolids Reclamation | 24,781 | 26,331 | 28,400 | 28,714 | 29,150 | 2.6% |
| Non-Departmental Expenses | 12,447,473 | 6,995,891 | 13,677,450 | 13,673,500 | 13,493,800 | (1.3%) |
| Subtotal Other | \$12,472,468 | \$7,022,436 | \$13,706,100 | \$13,702,214 | \$13,522,950 | (1.3%) |
| Total | \$24,123,237 | \$21,193,622 | \$29,441,700 | \$28,493,168 | \$29,487,400 | 0.2% |

OPERATING EXPENDITURES - BY DEPARTMENT

| | | Actual | Actual | Adj. Budget | Estimated | Proposed | Percent |
|----------------------|---------------------|--------------|--------------|--------------|--------------|--------------|----------|
| Department | Category | FY 15-16 | FY 16-17 | FY 17-18 | FY 17-18 | FY 18-19 | Change |
| Board of | Salaries & Benefits | 33,572 | 31,796 | 33,500 | 26,250 | 33,500 | - |
| Directors | Services & Supplies | 153,392 | 228,346 | 594,500 | 425,430 | 594,500 | - |
| | Total | 186,964 | 260,142 | 628,000 | 451,680 | 628,000 | - |
| General Manager's | Salaries & Benefits | 300,277 | 387,026 | 397,800 | 404,350 | 320,200 | (19.5%) |
| Office | Services & Supplies | 135,169 | 71,478 | 179,750 | 117,835 | 179,600 | (0.1%) |
| | Total | 435,446 | 458,503 | 577,550 | 522,185 | 499,800 | (13.5%) |
| Administrative | Salaries & Benefits | 863,395 | 1,124,480 | 1,161,300 | 1,186,200 | 997,450 | (14.1%) |
| Services | Services & Supplies | 561,768 | 544,375 | 544,950 | 538,917 | 538,100 | (1.3%) |
| | Other | 24 | 24 | 50 | - | - | (100.0%) |
| | Total | 1,425,187 | 1,668,880 | 1,706,300 | 1,725,117 | 1,535,550 | (10.0%) |
| Safety, Training & | Salaries & Benefits | 120,351 | 152,151 | 165,300 | 183,900 | 143,950 | (12.9%) |
| Fleet Maintenance | Services & Supplies | 72,091 | 91,557 | 93,350 | 60,146 | 90,350 | (3.2%) |
| | Total | 192,443 | 243,708 | 258,650 | 244,046 | 234,300 | (9.4%) |
| Community | Salaries & Benefits | 84,433 | 144,385 | 132,500 | 135,550 | 124,550 | (6.0%) |
| Outreach & | Services & Supplies | 111,666 | 76,992 | 116,850 | 91,725 | 101,250 | (13.4%) |
| Poll. Prev. | Total | 196,099 | 221,378 | 249,350 | 227,275 | 225,800 | (19.4%) |
| Non-Departmental | Salaries & Benefits | _ | - | - | - | 1,729,850 | #DIV/0! |
| Expenses | Services & Supplies | 239,951 | 249,053 | 268,300 | 264,888 | 291,900 | 8.8% |
| • | Debt Service | 4,547,473 | 4,770,891 | 4,777,450 | 4,773,500 | 4,593,800 | (3.8%) |
| | Transfers | 7,900,000 | 2,225,000 | 8,900,000 | 8,900,000 | 8,900,000 | |
| | Total | 12,687,424 | 7,244,944 | 13,945,750 | 13,938,388 | 15,515,550 | 11.3% |
| Treatment Plant | Salaries & Benefits | 1,211,350 | 1,662,278 | 1,697,900 | 1,667,150 | 1,406,400 | (17.2%) |
| Operations | Services & Supplies | 2,305,604 | 2,301,007 | 2,249,650 | 2,236,917 | 2,305,000 | 2.5% |
| | Other | 190 | 190 | 200 | - | - | (100.0%) |
| | Total | 3,517,143 | 3,963,475 | 3,947,750 | 3,904,067 | 3,711,400 | (6.0%) |
| Treatment Plant | Salaries & Benefits | 709,444 | 994,246 | 1,053,600 | 1,074,800 | 922,750 | (12.4%) |
| Maintenance | Services & Supplies | 677,391 | 698,316 | 926,050 | 823,818 | 909,800 | (1.8%) |
| | Total | 1,386,835 | 1,692,562 | 1,979,650 | 1,898,618 | 1,832,550 | (14.2%) |
| Regulatory | Salaries & Benefits | 527,956 | 640,065 | 736,500 | 574,000 | 619,900 | (15.8%) |
| Compliance | Services & Supplies | 178,400 | 227,761 | 181,050 | 139,749 | 170,100 | (6.0%) |
| | Total | 706,356 | 867,826 | 917,550 | 713,749 | 790,000 | (21.9%) |
| Engineering | Salaries & Benefits | 799,630 | 1,210,787 | 1,272,700 | 1,271,721 | 1,186,400 | (6.8%) |
| | Services & Supplies | 60,787 | 202,366 | 321,100 | 135,565 | 110,650 | (65.5%) |
| | Total | 860,417 | 1,413,153 | 1,593,800 | 1,407,286 | 1,297,050 | (72.3%) |
| Collection | Salaries & Benefits | 1,603,747 | 2,081,791 | 2,444,950 | 2,340,800 | 2,021,050 | (17.3%) |
| System | Services & Supplies | 374,369 | 337,725 | 411,700 | 365,854 | 439,100 | 6.7% |
| - - | Total | 1,978,116 | 2,419,517 | 2,856,650 | 2,706,654 | 2,460,150 | (10.7%) |
| Water & Biosolids | Salaries & Benefits | 343,304 | 478,906 | 485,250 | 494,700 | 455,350 | (6.2%) |
| Reclamation | Services & Supplies | 182,723 | 234,298 | 267,050 | 230,689 | 272,750 | 2.1% |
| | Other | 24,781 | 26,331 | 28,400 | 28,714 | 29,150 | 2.6% |
| | Total | 550,808 | 739,534 | 780,700 | 754,103 | 757,250 | (3.0%) |
| Total Operating Expe | | \$24,123,237 | \$21,193,622 | \$29,441,700 | \$28,493,168 | \$29,487,400 | 0.2% |