

November 30, 2020

Napa County Planning, Building & Environmental Services Department 1195 Third Street, Suite 210 Napa, CA 94559

Dear Commissioners,

Robert Sinskey Vineyards is a family owned and operated vineyard and winery operation. The winery and business is the primary source of income for the Sinskey family. We are not backed by a corporate entity nor income generated from other businesses. We must have a financially viable operation to achieve sustainability.

From the beginning, RSV has believed in wine as part of the culinary and greater agrarian experience. We feel we can only make "guilt free" luxury wines by being good stewards of the land and creating a diverse, healthy ecosystem. Since 1991, we have farmed 100% (we do not purchase grapes) of our Napa/Carneros vineyards organically with techniques gleaned from Biodynamic principles to "heal an ailing earth" - overcompensating for damage done by traditional farming. We believe we have struck a deal with nature to create elegantly unique wines and we need to help nature do its job.

Throughout our operation, we look to non-polluting, carbon neutral or carbon negative solutions. We have experimented with brewing our own bio-diesel from used restaurant cooking oil. We maintain a flock of sheep to do the work of tractors over the winter. We plant hedgerows as beneficial habitat for insects and predators. Everything we do in the vineyards is with the goal of striking a balance so nature can supply its own checks and balances and help us while we help her.

The winery is powered by an extensive photovoltaic solar array that provides most of the power we use. We have created an engineered wetland to reclaim water used in wine production and used for edible landscaping that in turn is used in the culinary program at the winery. It is important for us to create wines that don't hurt the palate and don't hurt the planet and to educate how a consumer's choice can either encourage or discourage conscientious farming and winemaking practices.

The winery is our primary vehicle for demonstrating these practices. The days are long gone when exclusivity was all that was needed to sell wine. The consumer now wants to know why they should support a winery and they want to feel good abut their purchases. They also want to understand how wine fits into their lifestyle - cuisine and agricultural products are the common language.

However, the wine industry is more challenging than ever. There is a glut of wine in the marketplace, distributors are consolidating, restaurants are closing and climate change is making farming unpredictable. We lost our Stags Leap District vineyard in the 2017 fire and we have lost tons of fruit



to smoke taint three of the last four vintages. This year, because of drought, the pandemic, and smoke taint, we only made approximately 600 cases of wine. Financially, it has been devastating. As a result, Silicon Valley Bank and the Government have become our silent partners.

The one bright light in all this has been our direct-to-consumer business. When we have been able to be open, we do a good business but costs have gone through the roof. If we are open or not, we need to maintain and pay our employees. The only way we can bring in the revenue needed to thrive is to be able to capture the peak traffic flows when they happen. We can go from no customers during the week to a full house on the weekends. In our mind, we are not asking for more customers as an increase to our use permit, but we are asking for what we thought we had been granted the last time we were granted an expansion. Somehow, what was memorialized was different than our understanding and interpretation.

What we are asking for with this application is to correct the misinterpretations and omissions from the prior use-permit hearing, maintain realistic staffing for our type of business and move forward on some items that were approved as phase-two from our prior application that were put on hold because of budgetary constraints.

I respectfully request that you grant our requests so we can continue to be a positive part of the Napa wine growing and winemaking community.

Sincerely,

Rob Sinskey



November 30, 2020

Napa County Planning, Building & Environmental Services Department 1195 Third Street, Suite 210 Napa, CA 94559

To the Planning Commission:

We, Robert Sinskey Vineyards, believe in strong partnerships. This commitment to partnership has served us well over the years and is one of the reasons we have survived during this unthinkable stretch of time. For almost 35 years we have honored our commitments to the community and the environment. It is a responsibility that we don't carry lightly.

In 2017 when the Atlas Peak fire burned to the walls of the winery, we sustained considerable loss but I thought if this is as bad as it gets, we will survive. At the time, there was no way we could predict that nature's wrath in the form of fires and a pandemic would rain down and things would get unimaginably tougher. Despite these circumstances, I feel like we are the lucky ones. Many others in the community haven't been so fortunate.

My husband and I wake up every day and go to work at winery. It is not only our job, but our life. We have put everything we have into the winery and are fortunate that even in these tough times we have had the support of the community, our employees and our customers.

We strongly believe that it is our duty to be good stewards of the land. We do not pay lip service to organic and biodynamic farming; we live it. We seek to limit the footprint that we leave in the vineyards and follow a holistic approach that cares for the land as well as the people that work it and extends through to everyone that is employed by us. This means good wages, fully paid health insurance premiums, livable work schedules and profit sharing. We are only as strong as our weakest link. In order to prevent the erosion of these links we take care of people. It is important to us.

I know you are all aware of the economic climate in the valley. It is my hope to continue to call Napa home and I look forward to a time when the valley is thriving again.

Thank you.

Maria Helm Sinskey



November 25, 2020

Emily Hedge, Planner III
Napa County Planning, Building &
Environmental Services Department
1195 Third Street, Suite 210
Napa, CA 94559
E-Mail: Emily.Hedge@countyofnapa.org

Dear Emily,

Please count us in as supporters of Robert Sinskey Vineyards' use permit expansion request. We have known Rob and Maria Sinskey for many years and they have always been conscientious neighbors and operate a model, environmentally friendly operation. We have no objections to their requests.

Sincerely yours,

Jill Klein and Steve Matthiasson

Jill Un Stephen KMa7/hocsson

November 24, 2020

Emily Hedge, Planner III
Napa County Planning, Building &
Environmental Services Department
1195 Third Street, Suite 210
Napa, CA 94559
E-Mail: Emily.Hedge@countyofnapa.org

Dear Emily,

Please count us in as supporters of Robert Sinskey Vineyards' use permit expansion request. They have always been conscientious neighbors and operate a model, environmentally friendly operation. We have no objections to their requests.

Sincerely yours,

Jim Regusci

Owner - Regusci Winery

Cheryle J. Stanley 11-23-20 Jountville Charge Emrly Hedge, Planner III Nipa County Planning Building Environmental Direces Suf. 1195 third St., Suite 210 Nepa. 14-94559 RE. Robert Sinsky Vinegards-Use Remit Medification & 719-00161-MOD 6320 St- Adama Huy-, North, Napa; APN: 031-230-017 Zoning and General Plane Designation: AW (Agriculture Walushed)
Hearing Date: 02 December 2020 Dear Ms. Hedge, thank gou for giving me the oppositunity to be heard in the above property stating existing violations and components necessary violations. I vehemently expose this request to remedy existing violations." Every listed component violates the use of property designation as a neighbor of any teenly aware of the congestion of traffic at the corner of Silverado trail and puntille Cross Rd. 1.) Reducing perperson per day now of 257-back to 132 still adds money cars and thus pollation and extensive omission, will help us who make this beautiful area home. Ipurdiosel my house property in 1974. Reducing people reduces truffic : pollution. 2. Full time employees should stay at 10 and port-time employees to (5) five - must remain and be enforced. 3. Coul ask should remain for authorized production. 4. though not an authorized octivity - consumption of wines Though be limited to Ethe 132 "Public" visitors allered. ( over)

I repeat, please don't allow approve
the modification requested. Phase present
my left - is comments - in my abstract funds. They
to affered hearing. hert oper. Cheryle J. Stanley 1523 youatri 11e Closs Pd. Youatrille CH 94599



November 19, 2020

Emily Hedge, Planner III
Napa County Planning, Building &
Environmental Services Department
1195 Third Street, Suite 210
Napa, CA 94559
E-Mail: Emily.Hedge@countyofnapa.org

Dear Emily,

Rob Sinskey has taken the time to meet with me and fully explain their upcoming plans. We think they are all in line and consistent with their smooth, considerate operations through the years. They have been, and continue to be, wonderful winery neighbors of ours here in the Stags Leap District.

Please count us in as supporters of their use permit expansion request. Besides being conscientious neighbors, they continue to operate a model, environmentally friendly operation. We have no objections to their requests.

Sincerely,

Doug Shafer President

Shafer Vineyards

SHAFER VINEYARDS 6154 SILVERADO TRAIL NAPA, CA 94558 707,944,2877 FX 707,944,9454 shafervineyards.com

## **Hedge, Emily**

From: RICHARD W SVENDSEN <rsvendsen@sbcglobal.net>

Sent: Saturday, November 21, 2020 8:38 AM

**To:** Hedge, Emily

**Subject:** Robert Sinskey Vineyard request

## [External Email - Use Caution]

## Napa County Planning Members;

Once again you are being asked to invite more people into Napa County to Robert Sinskey Winery during this immense Corona Virus Pandemic with Napa County SURGING as the highest percentage of increases of ALL Bay Area Counties. If this passes I personally feel you should be held responsible for this disregard for Napa County residents safety. Let alone the amount of increased water usage during this obvious drought time!

Richard Svendsen

Calistoga