

# Winery Comparison Analysis (and Summary of Changes)

# Cakebread Cellars Use Permit Modification #P19-00074 Summary of Location and Operation Criteria

| LOCATIONAL CRITERIA   | STAFF COMMENTS  |
|---|---|
| Size of Parcel  | 36.76   |
| Proximity of Nearest Residence  | 528 feet  |
| Number of Wineries Located Within One Mile  | 13  |
| Located Within the Napa Valley Business Park (AKA                                     |   |
| Airport Industrial Area)  | No  |
| Primary Road Currently or Projected to be Level of                                    |   |
| Service (LOS) D or Below  | Yes   |
| Primary Road a Dead End   | No  |
| Located Within a Flood Zone   | No  |
| Located Within a Municipal Reservoir Watershed  | No  |
| Located Within a State Responsibility Area or Fire                                    |   |
| Hazard Severity Zone  | No  |
| Located Within an Area of Expansive Soils   | No  |
| Located Within a Protected County Viewshed  | No  |
| Result in the Loss of Sensitive Habitat   | No  |
| OPERATIONAL CRITERIA  | STAFF COMMENTS  |
| Napa Green Certified or Other Related Program   | Yes   |
|   | Approx. 7% on site & contiguous, 46% winery owned in  |
| Percentage of Estate Grapes Proposed  | Napa County   |
| Number of Proposed Variances  | None  |
| Wastewater Processed On-Site  | Yes   |
| Voluntary Greenhouse Gas Emission Reduction<br>Measures Proposed                      | Existing measures include alternative/electric fleet vehicles, energy conserving lighting, water efficient fixtures (see application for additional measures) |
|   | A TDM plan will be submitted to staff for review and  |
| Vanpools, Flexible Work Shifts, Shuttles, or Other Traffic                            | • •   |
| Congestion Management Strategies Proposed   | coordinator   |
| Violations Currently Under Investigation  | None  |
| High Efficiency Water Use Measures Proposed Existing Vineyards Proposed to be Removed | Existing includes water efficient Fixtures & landscaping No   |
| On-Site Employee or Farmworker Housing Proposed                                       | No  |
| Site Served by a Municipal Water Supply   | No  |
| Site Served by a Municipal Sewer System   | No  |
| Recycled Water Use Proposed   | Winery currently uses recycled water  |
| New Vineyards Plantings Proposed  | No  |
| Hold & Haul Proposed  | No  |
| Trucked in Water Proposed   |   |

### Cakebread Cellars Use Permit Modification #P19-00074 Wineries Within One Mile of APN 031-010-014

|                                 |                        |           |           |            |                 | Weekly   | Number of<br>Marketing |           |
|---------------------------------|------------------------|-----------|-----------|------------|-----------------|----------|------------------------|-----------|
| Name                            | Address                | Bldg Size | Cave Size | Production | Tours/ Tastings | Visitors | Events                 | Employees |
| ONE HOPE                        | 8305 ST. HELENA HWY    | 17,063    | 0         | 20,000     | APPT            | 100      | 38                     | 9         |
| FOLEY JOHNSON WINERY            | 8360 ST. HELENA HWY    | 20,616    | 0         | 20,000     | APPT            | 350      | 56                     | 5         |
| SEQUOIA GROVE VINEYARDS         | 8338 ST. HELENA HWY    | 31,350    | 0         | 150,000    | PUBLIC          | 600      | 22                     | 28        |
| PEJU PROVINCE WINERY            | 8468 ST. HELENA HWY    | 26,866    | 0         | 120,000    | APPT            | 450      | 12                     | 16        |
| STAR VINEYARDS                  | 8514 ST. HELENA HWY    | 2,800     | 0         | 30,000     | APPT            | 20       | 0                      | 4         |
| SWANSON VINEYARDS               | 1271 MANLEY LN         | 8,480     | 0         | 42,500     | APPT            | 100      | 0                      | 4         |
| DEL BONDIO WINERY               | 8338 ST. HELENA HWY    | 7,000     | 0         | 38,000     | PVT             | 3        | 0                      | 1         |
| ST. SUPERY VINEYARDS AND WINERY | 8440 ST. HELENA HWY    | 93,570    | 0         | 450,000    | PUBLIC          | 0        | 0                      | 20        |
| TURNBULL WINE CELLARS           | 8210 ST. HELENA HWY    | 40,543    | 0         | 250,000    | APPT            | 400      | 22                     | 8         |
| NICKEL AND NICKEL WINERY        | 8164 ST. HELENA HWY    | 75,627    | 0         | 225,000    | APPT            | 1440     | 164                    | 73        |
| NAPA WINE COMPANY               | 1187 OAKVILLE CROSS RD | 80,955    | 0         | 4,000,000  | APPT            | 340      | 3                      | 35        |
| ROBERT MONDAVI WINERY           | 7801 ST. HELENA HWY    | 200,877   | 0         | 3,000,000  | PUBLIC          | 4025     | 474                    | 331       |
| OPUS ONE WINERY                 | 7900 ST. HELENA HWY    | 131,906   | 0         | 250,000    | APPT            | 1450     | 35                     | 78        |

### Cakebread Cellars Use Permit Modification, #P19-00074 Winery Comparison (750,000 - 900,000 Gallons)

#### BY APPOINTMENT WINERIES

|                              |           |           |            |          |          |          | Annual    | Number of |            |       |              |
|------------------------------|-----------|-----------|------------|----------|----------|----------|-----------|-----------|------------|-------|--------------|
|                              |           |           |            | Daily    | Weekly   | Annual   | Marketing | Marketing | Annual     |       |              |
| Name                         | Bldg Size | Cave Size | Production | Visitors | Visitors | Visitors | Visitors  | Events    | Visitation | Acres | Location     |
| LAIRD FAMILY ESTATES         | 147,356   | 0         | 900,000    | 200      | 600      | 31,200   | 5,360     | 110       | 36,560     | 40.06 | Valley Floor |
|                              |           |           |            |          |          |          |           |           |            |       |              |
| AVERAGE CALCULATION          | 147,356   | 0         | 900,000    | 200      | 600      | 31,200   | 5,360     | 110       | 36,560     | 40    |              |
| MEDIAN CALCULATION           | 147,356   | 0         | 900,000    | 200      | 600      | 31,200   | 5,360     | 110       | 36,560     | 40    |              |
|                              |           |           |            |          |          |          |           |           |            |       |              |
|                              |           |           |            |          |          |          |           |           |            |       |              |
| CAKEBREAD CELLARS (EXISTING) | 128,666   | 0         | 500,000    | [520]*   | [3,640]* | 64,800** | 39,654    | 734       | 228,934^   | 36.76 | Valley Floo  |
| CAKEBREAD CELLARS (PROPOSED) | 128,666   | 0         | 800,000    | [520]*   | [3,640]* | 64,800** | 39,654    | 734       | 228,934^   | 36.76 | Valley Floo  |

<sup>\* -</sup> Based on Use Permit #U-90-5 staff report [numbers are approximate]

<sup>\*\* -</sup> Use Permit #U-90-5 approved 64,800 visitor carrying vehicles annually

<sup>^ -</sup> estomated annual visitation

### Cakebread Cellars Use Permit Modification #P19-00074 Winery Comparison (750,000 - 900,000 Gallons)

#### PRE-WDO WINERIES

|                            |           |           |            |          |          |          | Annual    | Number of |            |        |              |
|----------------------------|-----------|-----------|------------|----------|----------|----------|-----------|-----------|------------|--------|--------------|
|                            |           |           |            | Daily    | Weekly   | Annual   | Marketing | Marketing | Annual     |        |              |
| Name                       | Bldg Size | Cave Size | Production | Visitors | Visitors | Visitors | Visitors  | Events    | Visitation | Acres  | Location     |
| CONN CREEK WINERY          | 30,055    | 0         | 850,000    | 0        | 500      | 26,000   | 20,520    | 0         | 46,520     | 5.99   | Valley Floor |
| MUMM NAPA VALLEY           | 140,834   | 0         | 850,000    | 0        | 2,900    | 150,800  | 4,450     | 137       | 155,250    | 73.16  | Valley Floor |
| ARTESA WINERY              | 121,081   | 0         | 900,000    | 250      | 1,750    | 91,000   | 11,714    | 1,673     | 102,714    | 132.77 | Carneros     |
| RAYMOND-TICEN RANCH WINERY | 150,849   | 0         | 750,000    | 400      | 2,800    | 145,600  | 9,170     | 9,170     | 154,770    | 86.2   | Valley Floor |
|                            |           |           |            |          |          |          |           |           |            |        |              |
| AVERAGE CALCULATION        | 97,323    | 0         | 866,667    | 83       | 1,717    | 89,267   | 12,228    | 603       | 101,495    | 71     |              |
| MEDIAN CALCULATION         | 121,081   | 0         | 850,000    | 0        | 1,750    | 91,000   | 11,714    | 137       | 102,714    | 73     |              |

| CAKEBREAD CELLARS (EXISTING) | 128,666 | 0 | 500,000 | [520]* | [3,640]* | 64,800** | 39,654 | 734 | 228,934^ | 36.76 Valley Floor |
|------------------------------|---------|---|---------|--------|----------|----------|--------|-----|----------|--------------------|
| CAKEBREAD CELLARS (PROPOSED) | 128,666 | 0 | 800,000 | [520]* | [3,640]* | 64,800** | 39,654 | 734 | 228,934^ | 36.76 Valley Floor |

<sup>\* -</sup> Based on Use Permit #U-90-5 staff report [numbers are approximate]

<sup>\*\* -</sup> Use Permit #U-90-5 approved 64,800 visitor carrying vehicles annually

<sup>^ -</sup> estomated annual visitation

# Cakebread Cellars Use Permit Modification #P19-00074 Summary of Operational Changes

| Existing Conditions   | Proposed Request       | Net Change Analyzed            |
|-----------------------|------------------------|--------------------------------|
| Production            |                        |                                |
| 500,000 al/yr         | 800,000 gal/yr         | Net increase of 300,000 gal/yr |
| Employees             |                        |                                |
| 77 full and part time | 120 full and part time | 43 full and part time          |