

Comparison Table of Marketing Events and Tours and Tastings for Wineries with 50,000g production

Winery Name	Current or Expan Total Prod.	Tours & Tasting	Total Events/Yr	#Evnts <= 25 Prsns/ Yr	#Evnts>2 5 & <=75 Prsns/Yr
ALTAMURA WINERY	50,000.00	APPT			
BALLENTINE WINERY	50,000.00	TST APPT	24	24	
BUEHLER VINEYARDS	50,000.00	TST APPT			
FOLIE A DEUX	50,000.00	PUB			
MAYACAMAS VINEYARDS	50,000.00	APPT			
MONT ST JOHN CELLARS	50,000.00	PUB			
NIEBAUM COPPOLA ESTATE NIEBAUM LN	50,000.00	APPT			
PRIDE MOUNTAIN VINEYARDS	50,000.00	PVT	48	48	
ROBERT KEENAN WINERY	50,000.00	APPT			
VILLA ANDRIANA/SUMMERS WINERY	50,000.00	APPT			
SEQUOIA GROVE VINEYARDS	50,000.00	PUB			
SIERRA CIRCUITS INC	50,000.00	APPT			
BENNETT LANE WINERY	50,000.00	APPT			
YOUNTVILLE CROSS WINERY	50,000.00	NO			
HAGAFEN CELLARS	50,000.00	APPT	12		10
FRAZIER WINERY	50,000.00	APPT	6		6
BROWN ESTATE VINEYARDS	50,000.00	APPT	9	6	3
HERMAN WINERY	50,000.00	APPT	10	10	
ENVY WINES	50,000.00	APPT	391	365	12
NORMAN ALUMBAUGH WINERY	50,000.00	APPT	8	6	2
MATERRA WINERY	50,000.00	APPT	26	12	14
LINCOLN RANCH WINERY	50,000.00	APPT	34	13	20
ZL WINERY	50,000.00	APPT	54	48	4
DAVID BUSBY WINERY	50,000.00	APPT	0	0	0
SHUTTERS WINERY	50,000.00	APPT	26	12	14
CAIRDEAN WINERY	50,000.00	APPT	6	2	2

on per year

#Evnts>75 Prsns/Yr
2
14
0
0
1
2
0
0
2