# **AUDIT REPORT**

For the Fiscal Year Ended June 30, 2006

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#### INDEPENDENT AUDITOR'S REPORT

To the Honorable Members of the Governing Board Napa-Vallejo Waste Management Authority Napa, California

We have audited the accompanying financial statements of Napa-Vallejo Waste Management Authority (Authority), as of and for the fiscal year ended June 30, 2006, as listed in the table of contents. These financial statements are the responsibility of Napa-Vallejo Waste Management Authority's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Napa-Vallejo Waste Management Authority as of June 30, 2006, and the changes in financial position and cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued a report dated September 14, 2006, on our consideration of the Napa-Vallejo Waste Management Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the result of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

To the Honorable Members of the Governing Board Napa-Vallejo Waste Management Authority

The Management's Discussion and Analysis, as listed in the table of contents, is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit the information and express no opinion on it.

BARTIG, BASLER & RAY, LLP

Barting Busher & Rey, LLP

A Gallina LLP Company

Roseville, California September 14, 2006

Management's Discussion and Analysis (Continued) For the Fiscal Year Ended June 30, 2006

# Management's Discussion and Analysis

This section of the Napa Vallejo Waste Management Authority's (Authority) annual financial report presents our discussion and analysis of the Authority's financial performance during the fiscal year ended June 30, 2006. Please read it in conjunction with the Authority's basic financial statements following this section.

#### FINANCIAL HIGHLIGHTS

- The Authority was able to utilize surplus cash to continue to stabilize rates at \$54 per ton for agency members' authorized haulers. The Authority did increase rates for non-member haulers in April of 2005 to \$56 per ton, and again in June 2006 to \$58 per ton. Additionally, in May of 2006, the Authority raised agency member rates to \$56 per ton effective January 1, 2007, and added a non-member, \$2 per vehicle charge effective February 1, 2007. These rate increases were in response to the Authority's reduction in reserves available for rate stabilization and increases in operating expenses. With these rate increases, an increase in diversion from disposal, and a new operator/disposal contract in July of 2007, the Authority will continue on a sound financial base, meeting its obligations and building a reserve for future uses as needed.
- The Authority continued to make progress in completing the closure and postclosure of American Canyon Sanitary Landfill, with official closure approved by the State in June 2006.
- The tipping fee revenues continue to grow as a result of increases in tonnage received at the Devlin Road Transfer Station and increases in rates.

#### OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the Authority's basic financial statements. The Authority's basic financial statements are comprised of two components: 1) **Government-wide** financial statements, and 2) **Notes** to the basic financial statements. Fund financial statements are not included in the basic financial statements because all activities of the Authority are accounted for within a single enterprise fund. Enterprise funds are accounted for using the accrual method of accounting in both the Government-wide and Fund financial statements.

**Government-wide Financial Statements** are designed to provide readers with a broad overview of Authority finances, in a manner similar to a private-sector business.

The <u>statement of net assets</u> presents information on all Authority assets and liabilities, with the difference between the two reported as <u>net assets</u>. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of the Authority is improving or deteriorating.

The <u>statement of revenues</u>, <u>expenses and changes in net assets (deficit)</u> presents information showing how the Authority's net assets changed during the most recent fiscal year. All changes in net assets are reported as soon as the underlying event giving rise to the change occurs, <u>regardless of the timing</u>

Management's Discussion and Analysis (Continued) For the Fiscal Year Ended June 30, 2006

of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will result in cash flows in future fiscal periods.

Both of these government-wide financial statements distinguish functions of the Authority that are principally supported by user fees and charges (*business-type activities*). There are no component units to be included in the Authority's basic financial statements.

**Notes to the Basic Financial Statements** provide additional information that is essential to a full understanding of the data provided in the government-wide financial statements.

#### **GOVERNMENT-WIDE FINANCIAL ANALYSIS**

As noted earlier, net assets may serve over time as a useful indicator of a government's financial position. In the case of the Authority, liabilities exceeded assets by \$5,104,065 at the close of the most recent fiscal year. Further detail is provided in the tables below:

**Table 1 - Authority's Net Assets (in thousands)** 

|                             | <b>Business-type</b> |       |          | Tota | ıl      |         |
|-----------------------------|----------------------|-------|----------|------|---------|---------|
|                             | Activ                | ities |          | 1    | Dollar  | Percent |
|                             | 2006                 |       | 2005     |      | Change  | Change  |
| Current and other assets    | \$<br>3,499          | \$    | 8,691    | \$   | (5,192) | -59.7%  |
| Capital assets              | <br>16,403           |       | 14,116   |      | 2,287   | 16.2%   |
| <b>Total assets</b>         | 19,902               |       | 22,807   |      | (2,905) | -12.7%  |
|                             |                      |       |          |      |         |         |
| Current and other           | 2,324                |       | 3,227    |      | (903)   | -28.0%  |
| Long-term liabilities       | 22,682               |       | 24,038   |      | (1,356) | -5.6%   |
| <b>Total liabilities</b>    | 25,006               |       | 27,265   |      | (2,259) | -8.3%   |
|                             |                      |       |          |      |         |         |
| Net assets:                 |                      |       |          |      |         |         |
| Invested in capital assets, |                      |       |          |      |         |         |
| net of related debt         | 8,580                |       | 5,668    |      | 2,912   | 51.4%   |
| Restricted net assets       | 1,389                |       | 5,623    |      | (4,234) | -75.3%  |
| Unrestricted net assets     | (15,073)             |       | (15,749) |      | 676     | 4.3%    |
| Total net assets            | \$<br>(5,104)        | \$    | (4,458)  | \$   | (646)   | -14.5%  |

Management's Discussion and Analysis (Continued) For the Fiscal Year Ended June 30, 2006

Table 2 - Authority's Statement of Revenues, Expenses and Changes in Net Assets (Deficit) (in thousands)

|   | <b>Business-type</b> |          |        |         |    | Total   |         |  |  |
|---|----------------------|----------|--------|---------|----|---------|---------|--|--|
|   |                      | Activ    | vities | S       | ]  | Dollar  | Percent |  |  |
| _   | 2006                 | <u> </u> | 2005   |         |    | Change  | Change  |  |  |
|   |                      |          |        |         |    |         |         |  |  |
| Operating Revenues:                             |                      |          |        |         |    |         |         |  |  |
| Landfill/transfer station revenues              | \$ 15,0              |          | \$     | 13,087  | \$ | 1,941   | 14.8%   |  |  |
| Gas royalties                                   |                      | 92       |        | 81      |    | 11      | 13.6%   |  |  |
| Miscellaneous                                   |                      |          |        | 77      |    | (77)    | -100.0% |  |  |
| Total operating revenues                        | 15,1                 | 20       |        | 13,245  |    | 1,875   | 14.2%   |  |  |
| Operating Expenses:                             |                      |          |        |         |    |         |         |  |  |
| Salaries and Benefits                           |                      | 55       |        |         |    | 55      | n/a     |  |  |
| Insurance                                       | 1                    | 33       |        | 146     |    | (13)    | -8.9%   |  |  |
| Bond agent fees                                 |                      | 6        |        | 8       |    | (2)     | -25.0%  |  |  |
| Administration                                  | 1                    | 19       |        | 155     |    | (36)    | -23.2%  |  |  |
| Contract services - landfill/transfer station   | 3,4                  | 137      |        | 2,839   |    | 598     | 21.1%   |  |  |
| Transfer station disposal expense               | 10,9                 | 952      |        | 11,247  |    | (295)   | -2.6%   |  |  |
| State and local fees                            | 1                    | 13       |        | 91      |    | 22      | 24.2%   |  |  |
| Office  |                      | 2        |        | 4       |    | (2)     | -50.0%  |  |  |
| Transportation                                  |                      | 9        |        | 3       |    | 6       | 200.0%  |  |  |
| Closure and postclosure expenses                | 3                    | 338      |        | (3,929) |    | 4,267   | 108.6%  |  |  |
| Depreciation                                    | 3                    | 341      |        | 328     |    | 13      | 4.0%    |  |  |
| Total operating expenses                        | 15,5                 | 505      |        | 10,892  |    | 4,613   | 42.4%   |  |  |
| Operating Income/(Loss)                         | (3                   | 385)     |        | 2,353   |    | (2,738) | -116.4% |  |  |
| Non-Operating Revenue (Expense):                |                      |          |        |         |    |         |         |  |  |
| Interest income                                 | ]                    | 37       |        | 165     |    | (28)    | -17.0%  |  |  |
| Interest expense                                | (3                   | 398)     |        | (931)   |    | 533     | 57.3%   |  |  |
| Total Non-Operating Revenue (Expense)           | (2                   | 261)     |        | (766)   |    | 505     | 65.9%   |  |  |
| Net Income (Loss)                               | (6                   | 546)     |        | 1,587   |    | (2,233) | -140.7% |  |  |
| Total Net assets (Deficit) - Beginning of       | (4,4                 | 158)     |        | (6,045) |    | 1,587   | 26.2%   |  |  |
| Total Net assets (Deficit) - End of Fiscal Year | \$ (5,1              | 04)      | \$     | (4,458) | \$ | (646)   | -14.5%  |  |  |

The significant changes in the Authority's net assets are summarized as follows:

• The Authority's total assets as of June 30, 2006, amount to \$19.9 million, a decrease of \$2.9 million (or -12.7%) from the prior year. The majority of the decrease in total assets is due to landfill closure expenses and the reduction of cash held with fiscal agent. The Authority has completed its landfill closure project using the restricted cash held for this purpose to pay for the

Management's Discussion and Analysis (Continued) For the Fiscal Year Ended June 30, 2006

related expenses. Any remaining cash, no longer required to be restricted, was used to continue to stabilize the rates charged at the Authority's transfer station.

- The Authority's total liabilities as of June 30, 2006, are \$25.0 million, a decrease of \$2.3 million (or -8.3%) from the prior year. The decrease in total liabilities is the product of a decrease in the revenue bonds payable and a reduction in the estimated liability for closure and postclosure.
- The Authority's total net assets as of June 30, 2006, are -\$5.1 million, a decrease of \$0.6 million (or -14.5%) from the prior year. The decrease in total net assets is due to using the restricted cash held to pay for the closure of the landfill and any remaining cash, no longer required to be restricted, to continue to stabilize the rates charged at the Authority's transfer station.

#### CAPITAL ASSETS AND DEBT ADMINISTRATION

## Capital assets

The Authority has an ongoing capital improvement program and publishes a capital budget annually in conjunction with the Authority budget process. The capital program is reviewed and updated on an annual basis.

The majority of the capital improvement projects relates to the final closure of the American Canyon Sanitary Landfill and are ultimately funded by the landfill closure trust account. In June 2006, the State of California officially declared American Canyon Sanitary Landfill closed and in postclosure maintenance.

In addition, the Authority and the City of American Canyon have a joint project that will convert landfill gas to electricity. The electricity will be used to supply power to the City of American Canyon's Waste Water Treatment Facility. The total estimated cost for the project is \$1.27 million, of which approximately \$300,000 remains to be expended. After completion, the City of American Canyon will reimburse the Authority approximately \$234,000 for its share of the cost. The Authority also expects to receive a grant reimbursement in the approximate amount of \$242,500, resulting in the Authority's net capital expenditure of approximately \$794,000. Projected future revenues from the project will yield approximately \$80,000 per year. Project completion is expected in the spring of 2007.

#### **Debt administration**

At June 30, 2006, the Authority's total long-term debt outstanding was \$22.7 million as compared to \$24.0 million in the prior year. This amount was comprised of \$7.0 million of revenue bonds payable (net of unamortized discounts) and \$15.7 million in estimated liability for closure and postclosure costs.

Management's Discussion and Analysis (Continued) For the Fiscal Year Ended June 30, 2006

#### **ECONOMIC FACTORS**

- The Authority's fiscal year 2005-2006 operating and maintenance expenses are \$14.8 million (not including closure and postclosure expenses and depreciation), a small increase from \$14.5 million in fiscal year 2004-2005, or a 2.3% increase. The expenses reflect increases in general operating and maintenance costs due to inflation, as well as increases in waste received at Devlin Road Transfer Station.
- The Authority increased rates for non-member haulers in April of 2005, to \$56 per ton, and again in June 2006, to \$58 per ton. Also, in May of 2006, the Authority raised agency member rates to \$56 per ton effective January 1, 2007, and added a non-member, \$2 per vehicle charge effective February 1, 2007. Member franchise haulers represent about 54% of the waste received at the Authority's facility. Increases were designed to reduce the reliance on rate stabilization funds.
- The Authority will continue to utilize the rate stabilization fund to offset increases in operating and maintenance costs not covered by fee increases. However with the large surplus of the past reduced, the Authority will also adjust rates to assure operating revenues are sufficient to offset operating expenses.
- The Authority's Oat Hill Quarry has been closed and deregulated by the State. The Authority is reviewing options for its future use or sale. In March 2006, the Authority had the quarry property appraised. Based on existing land use designations, the market value was \$7.7 million. The City of American Canyon is in the process of reviewing its current land use designations. If the plan under review in March 2006 is approved, the appraised market value could increase to \$20.4 million.
- The Authority's Devlin Road Transfer Station operating and disposal contracts expire June 30, 2007. The Authority is in the process of selecting providers that will include diverting waste from disposal. The proposals received indicate that the Authority will achieve an overall reduction in operating, transportation and disposal expenses. The new contracts will also provide additional diversion opportunities, avoiding some transportation and disposal expenses.

#### REQUESTS FOR INFORMATION

This financial report is designed to provide the Board, our taxpayers, customers, investors and creditors with a general overview of the Authority's accountability for the assets it receives and manages. The County of Napa provides certain management and administrative functions, including all financial management and accounting.

If you have any questions about this report or need additional financial information, please contact the Auditor-Controller's Office, County of Napa, located at 1195 Third Street, Suite B-10, Napa, California 94559.

Statement of Net Assets (Deficit) June 30, 2006

#### **ASSETS**

| Current Assets:   |               |
|---|---------------|
| Cash in Treasury  | \$ 885,658    |
| Accounts receivable   | 1,027,587     |
| Total Current Assets  | 1,913,245     |
| Restricted Assets:  |               |
| Cash with fiscal agent - restricted                           | 1,388,918     |
| Total Restricted Assets                                       | 1,388,918     |
| Total Restricted Assets                                       | 1,366,716     |
| Deferred charges  | 196,597       |
| Capital Assets:   |               |
| Land  | 977,749       |
| Landfill  | 5,208,162     |
| Quarry  | 956,000       |
| Structures and improvements (net of accumulated depreciation) | 9,106,066     |
| Donated assets (net of accumulated depreciation)              | 155,632       |
| Total Net Capital Assets                                      | 16,403,609    |
| 1   |               |
| Total Assets  | \$ 19,902,369 |
| LIABILITIES   |               |
| Current Liabilities:  |               |
| Accounts payable  | \$ 1,334,523  |
| Accrued salaries and benefits                                 | 2,089         |
| Interest payable  | 152,896       |
| Current portion of revenue bonds payable                      | 835,000       |
| Total Current Liabilities                                     | 2,324,508     |
|   |               |
| Non-Current Liabilities:                                      |               |
| Revenue bonds payable (net of unamortized discounts)          | 6,988,526     |
| Estimated liability for closure and postclosure               | 15,693,400    |
| Total Non-Current Liabilities                                 | 22,681,926    |
| Total Liabilities   | 25,006,434    |
| NET ASSETS (DEFICIT)  |               |
| Invested in capital assets, net of related debt               | 8,580,083     |
| Restricted for:   | 0,300,003     |
|   | 1 200 010     |
| Debt service  | 1,388,918     |
| Unrestricted  | (15,073,066)  |
| Total Net Assets (Deficit)                                    | (5,104,065)   |
| Total Liabilities and Net Assets (Deficit)                    | \$ 19,902,369 |

Statement of Revenues, Expenses and Changes in Net Assets (Deficit) For the Fiscal Year Ended June 30, 2006

| Landfill/transfer station revenues         \$ 15,028,142           Gas royalties         92,092           Total Operating Revenues         15,120,234           Operating Expenses:           Salaries and benefits         55,130           Insurance         133,260           Bond agent fees         5,680           Administration         119,016           Contract services - landfill/transfer station operations         3,437,441           Transfer station disposal expense         10,952,156           State and local fees         112,930           Office         2,206           Transportation         8,510           Closure and postclosure expenses         338,128           Depreciation         340,496           Total Operating Expenses         15,504,953           Operating Income (Loss)         (384,719)           Non-Operating Revenue (Expense):         136,669           Interest income         136,669           Interest expense         (398,546)           Total Non-Operating Revenue (Expense)         (261,877)           Net Income (Loss)         (646,596)           Total Net Assets (Deficit) - Beginning of Fiscal Year         (4457,469) | Operating Revenues:                                      |                  |
|---|--|------------------|
| Total Operating Revenues         15,120,234           Operating Expenses:   | Landfill/transfer station revenues                       | \$<br>15,028,142 |
| Operating Expenses:           Salaries and benefits         55,130           Insurance         133,260           Bond agent fees         5,680           Administration         119,016           Contract services - landfill/transfer station operations         3,437,441           Transfer station disposal expense         10,952,156           State and local fees         112,930           Office         2,206           Transportation         8,510           Closure and postclosure expenses         338,128           Depreciation         340,496           Total Operating Expenses         15,504,953           Operating Income (Loss)         (384,719)           Non-Operating Revenue (Expense):         136,669           Interest income         136,669           Interest expense         (398,546)           Total Non-Operating Revenue (Expense)         (261,877)           Net Income (Loss)         (646,596)  | Gas royalties  | <br>92,092       |
| Salaries and benefits       55,130         Insurance       133,260         Bond agent fees       5,680         Administration       119,016         Contract services - landfill/transfer station operations       3,437,441         Transfer station disposal expense       10,952,156         State and local fees       112,930         Office       2,206         Transportation       8,510         Closure and postclosure expenses       338,128         Depreciation       340,496         Total Operating Expenses       15,504,953         Operating Income (Loss)       (384,719)         Non-Operating Revenue (Expense):       136,669         Interest income       136,669         Interest expense       (398,546)         Total Non-Operating Revenue (Expense)       (261,877)         Net Income (Loss)       (646,596)  | Total Operating Revenues                                 | <br>15,120,234   |
| Insurance       133,260         Bond agent fees       5,680         Administration       119,016         Contract services - landfill/transfer station operations       3,437,441         Transfer station disposal expense       10,952,156         State and local fees       112,930         Office       2,206         Transportation       8,510         Closure and postclosure expenses       338,128         Depreciation       340,496         Total Operating Expenses       15,504,953         Operating Income (Loss)       (384,719)         Non-Operating Revenue (Expense):       136,669         Interest expense       (398,546)         Total Non-Operating Revenue (Expense)       (261,877)         Net Income (Loss)       (646,596)   | Operating Expenses:                                      |                  |
| Bond agent fees         5,680           Administration         119,016           Contract services - landfill/transfer station operations         3,437,441           Transfer station disposal expense         10,952,156           State and local fees         112,930           Office         2,206           Transportation         8,510           Closure and postclosure expenses         338,128           Depreciation         340,496           Total Operating Expenses         15,504,953           Operating Income (Loss)         (384,719)           Non-Operating Revenue (Expense):         136,669           Interest income         136,669           Interest expense         (398,546)           Total Non-Operating Revenue (Expense)         (261,877)           Net Income (Loss)         (646,596)   | Salaries and benefits                                    | 55,130           |
| Administration       119,016         Contract services - landfill/transfer station operations       3,437,441         Transfer station disposal expense       10,952,156         State and local fees       112,930         Office       2,206         Transportation       8,510         Closure and postclosure expenses       338,128         Depreciation       340,496         Total Operating Expenses       15,504,953         Operating Income (Loss)       (384,719)         Non-Operating Revenue (Expense):       136,669         Interest income       136,669         Interest expense       (398,546)         Total Non-Operating Revenue (Expense)       (261,877)         Net Income (Loss)       (646,596)   | Insurance  | 133,260          |
| Contract services - landfill/transfer station operations       3,437,441         Transfer station disposal expense       10,952,156         State and local fees       112,930         Office       2,206         Transportation       8,510         Closure and postclosure expenses       338,128         Depreciation       340,496         Total Operating Expenses       15,504,953         Operating Income (Loss)       (384,719)         Non-Operating Revenue (Expense):       136,669         Interest income       136,669         Interest expense       (398,546)         Total Non-Operating Revenue (Expense)       (261,877)         Net Income (Loss)       (646,596)  | Bond agent fees  | 5,680            |
| Transfer station disposal expense       10,952,156         State and local fees       112,930         Office       2,206         Transportation       8,510         Closure and postclosure expenses       338,128         Depreciation       340,496         Total Operating Expenses       15,504,953         Operating Income (Loss)       (384,719)         Non-Operating Revenue (Expense):       136,669         Interest income       136,669         Interest expense       (398,546)         Total Non-Operating Revenue (Expense)       (261,877)         Net Income (Loss)       (646,596)   | Administration   | 119,016          |
| State and local fees       112,930         Office       2,206         Transportation       8,510         Closure and postclosure expenses       338,128         Depreciation       340,496         Total Operating Expenses       15,504,953         Operating Income (Loss)       (384,719)         Non-Operating Revenue (Expense):       136,669         Interest expense       (398,546)         Total Non-Operating Revenue (Expense)       (261,877)         Net Income (Loss)       (646,596)  | Contract services - landfill/transfer station operations | 3,437,441        |
| Office       2,206         Transportation       8,510         Closure and postclosure expenses       338,128         Depreciation       340,496         Total Operating Expenses       15,504,953         Operating Income (Loss)       (384,719)         Non-Operating Revenue (Expense):       136,669         Interest expense       (398,546)         Total Non-Operating Revenue (Expense)       (261,877)         Net Income (Loss)       (646,596)   | Transfer station disposal expense                        | 10,952,156       |
| Transportation       8,510         Closure and postclosure expenses       338,128         Depreciation       340,496         Total Operating Expenses       15,504,953         Operating Income (Loss)       (384,719)         Non-Operating Revenue (Expense):       136,669         Interest income       136,669         Interest expense       (398,546)         Total Non-Operating Revenue (Expense)       (261,877)         Net Income (Loss)       (646,596)  | State and local fees                                     | 112,930          |
| Closure and postclosure expenses       338,128         Depreciation       340,496         Total Operating Expenses       15,504,953         Operating Income (Loss)       (384,719)         Non-Operating Revenue (Expense):       136,669         Interest income       136,669         Interest expense       (398,546)         Total Non-Operating Revenue (Expense)       (261,877)         Net Income (Loss)       (646,596)   | Office   | 2,206            |
| Depreciation         340,496           Total Operating Expenses         15,504,953           Operating Income (Loss)         (384,719)           Non-Operating Revenue (Expense):         136,669           Interest expense         (398,546)           Total Non-Operating Revenue (Expense)         (261,877)           Net Income (Loss)         (646,596)  | Transportation   | 8,510            |
| Total Operating Expenses 15,504,953  Operating Income (Loss) (384,719)  Non-Operating Revenue (Expense): Interest income 136,669 Interest expense (398,546)  Total Non-Operating Revenue (Expense) (261,877)  Net Income (Loss) (646,596)   | Closure and postclosure expenses                         | 338,128          |
| Operating Income (Loss)  Non-Operating Revenue (Expense):  Interest income Interest expense  Total Non-Operating Revenue (Expense)  (261,877)  Net Income (Loss)  (384,719)  (384,719)  (384,719)   | Depreciation   | <br>340,496      |
| Non-Operating Revenue (Expense): Interest income Interest expense  Total Non-Operating Revenue (Expense)  Net Income (Loss)  136,669 (398,546) (261,877) (646,596)  | Total Operating Expenses                                 | <br>15,504,953   |
| Interest income 136,669 Interest expense (398,546)  Total Non-Operating Revenue (Expense) (261,877)  Net Income (Loss) (646,596)  | Operating Income (Loss)                                  | <br>(384,719)    |
| Interest income 136,669 Interest expense (398,546)  Total Non-Operating Revenue (Expense) (261,877)  Net Income (Loss) (646,596)  | Non-Operating Revenue (Expense):                         |                  |
| Total Non-Operating Revenue (Expense)  (261,877)  Net Income (Loss)  (646,596)  | • • • • • • • • • • • • • • • • • • •                    | 136,669          |
| Net Income (Loss) (646,596)   | Interest expense   | <br>(398,546)    |
|   | Total Non-Operating Revenue (Expense)                    | <br>(261,877)    |
| Total Net Assets (Deficit) - Beginning of Fiscal Year (4.457.469)   | Net Income (Loss)  | (646,596)        |
| (1,107,107)   | Total Net Assets (Deficit) - Beginning of Fiscal Year    | (4,457,469)      |
| Total Net Assets (Deficit) - End of Fiscal Year \$\( (5,104,065) \)   |  | \$               |

Statement of Cash Flows For the Fiscal Year Ended June 30, 2006

| Cash Flows from Operating Activities:                                 |                     |
|---|---------------------|
| Receipts from customers   | \$ 15,129,563       |
| Payments to employees   | (53,041)            |
| Payments to suppliers   | (16,737,696)        |
| Net Cash Provided (Used) for Operating Activities                     | (1,661,174)         |
| Cash Flows from Capital and Related Financing Activities:             |                     |
| Payment of principal  | (620,000)           |
| Purchase of capital assets  | (2,628,189)         |
| Interest paid   | (386,170)           |
| Net Cash Flows Used for Capital and Related Financing Activities      | (3,634,359)         |
| Cash Flows from Investing Activities:                                 |                     |
| Interest income   | 136,669             |
| Net Cash Provided by Investing Activities                             | 136,669             |
| Net increase (decrease) in cash and cash equivalents                  | (5,158,864)         |
| Cash and Cash Equivalents - Beginning of Fiscal Year                  | 7,433,440           |
| Cash and Cash Equivalents - End of Fiscal Year                        | \$ 2,274,576        |
| Reconciliation of Cash and Cash Equivalents to the Balance Sheet:     |                     |
| Cash and cash equivalents in current assets                           | 885,658             |
| Cash and cash equivalents in restricted assets                        | 1,388,918           |
| Total Cash and Cash Equivalents                                       | \$ 2,274,576        |
| Reconciliation of Operating Income (Loss) to Net Cash Provided (Used) |                     |
| By Operating Activities:  | ¢ (204.710)         |
| Operating income (loss)   | \$ (384,719)        |
| Adjustments to reconcile operating loss to                            |                     |
| net cash provided by operating activities:                            | 240.406             |
| Depreciation  | 340,496             |
| (Increase) decrease in assets:  | 0.220               |
| Accounts receivable   | 9,329               |
| Increase (decrease) in liabilities:                                   | (1 111 470)         |
| Accounts payable  | (1,111,479)         |
| Accrued payroll   | 2,089               |
| Closure and postclosure liability                                     | (516,890)           |
| Net Cash Provided (Used) for Operating Activities                     | \$ (1,661,174)      |
| r   | <del>+ (-,,1)</del> |

Notes to Financial Statements For the Fiscal Year Ended June 30, 2006

# Note 1: Summary of Significant Accounting Policies

The financial statements of the Napa-Vallejo Waste Management Authority (Authority) are prepared in accordance with Generally Accepted Accounting Principles (GAAP). The Fund applies all relevant Government Accounting Standards Board (GASB) pronouncements. Proprietary funds apply Financial Accounting Standards Board (FASB) pronouncements and Accounting Principles Board (APB) opinions issued on or before November 30, 1989, unless those pronouncements conflict with or contradict GASB pronouncements, in which case, GASB prevails.

The Authority includes all activities (operations of its administrative staff and Authority officers) considered to be a part of the Authority. The Authority reviewed the criteria developed by the Governmental Accounting Standards Board (GASB) in its issuance of Statement No. 14, relating to the financial reporting entity to determine whether the Authority is financially accountable for other entities. The Authority has determined that no other outside entity meets the above criteria, and therefore, no agency has been included as a component unit in the financial statements. In addition, the Authority is not aware of any entity that would be financially accountable for the Authority that would result in the Authority being considered a component unit of that entity.

# A. Reporting Entity

The Authority, previously named the South Napa Waste Management Authority, was established on March 16, 1993, to provide economical coordination of solid waste management services and to efficiently and fairly assure against potential adverse effects of past solid waste management services within the communities it represents. The Authority consists of four members, the Cities of Napa, Vallejo and American Canyon, and the County of Napa. Each of the Cities and the County appoint one representative to the Board of Directors (Board).

#### B. Basis of Presentation and Accounting

The accompanying financial statements of the Authority are prepared on the accrual basis method of accounting in accordance with generally accepted accounting principles as applicable to governmental units.

All activities of the Authority are accounted for within a single enterprise fund. Enterprise funds are used to account for operations that are (a) financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes.

Notes to Financial Statements (Continued) For the Fiscal Year Ended June 30, 2006

# Note 1: Summary of Significant Accounting Policies (continued)

#### B. **Basis of Presentation and Accounting** (continued)

Operating revenues, such as charges for services, result from exchange transactions associated with the principal activity of the fund. Exchange transactions are those in which each party receives and gives up essentially equal values. *Nonoperating* revenues, such as subsidies and investment earnings, result from nonexchange transactions or ancillary activities.

Nonexchange transactions, in which the Authority gives (or receives) value without directly receiving (or giving) equal value in exchange, include property and sales taxes, grants, entitlements and donations. In accordance with GASB No. 33, *Accounting and Reporting for Nonexchange Transactions*, revenue from property taxes is recognized in the fiscal year for which the taxes are levied and resources are available. Revenues from sales tax are recognized when the underlying transactions take place and the resources are available. Revenues from grants, entitlements and donations are recognized in the fiscal year in which all eligible requirements have been satisfied and the resources are available.

#### C. Cash and Investments

The Authority maintains all of its cash and investments with the Napa County Treasurer in an investment pool. On a quarterly basis the Treasurer allocates interest to participants based upon their average daily balances. Required disclosure information regarding categorization of investments and other deposit and investment risk disclosures can be found in the County's financial statements. The County of Napa's financial statements may be obtained by contacting the County of Napa's Auditor-Controller's office at 1195 Third Street, Room B-10, Napa, CA. The Napa County Treasury Oversight Committee oversees the Treasurer's investments and policies.

Required disclosures for the Authority's deposit and investment risks at June 30, 2006, were as follows:

Credit risk
Custodial risk
Not rated
N/A
Concentration of credit risk
N/A
Interest rate risk
Not available

Investments held in the County's investment pool are available on demand and are stated at cost plus accrued interest, which approximates fair value.

Notes to Financial Statements (Continued) For the Fiscal Year Ended June 30, 2006

# Note 1: Summary of Significant Accounting Policies (continued)

## D. Cash and Cash Equivalents

The Authority considers all cash held in the Napa County Treasury to be cash and cash equivalents for purposes of the statement of cash flows.

#### E. **Deferred Charges**

Deferred charges represent the cost of issuance of the revenue bonds payable.

#### F. Capital Assets

Capital assets (including infrastructure) are recorded at historical cost or estimated historical cost if actual historical cost is not available. Contributed fixed assets are valued at their estimated fair market value on the date contributed. Capital assets include public domain (infrastructure) consisting of certain improvements including roads, bridges, water/sewer, lighting system, drainage systems, and flood control. The Authority defines capital assets as assets with an initial, individual cost of more than \$5,000 and an estimated useful life in excess of one year. Capital assets used in operations are depreciated or amortized (assets under capital leases) using the straight-line method over the lesser of the capital lease period or their estimated useful lives in the government-wide statements. Depreciation begins on the first day of the fiscal year following the period the asset is placed in service and ends in the fiscal year that it is retired from service or is fully depreciated.

The estimated useful lives are as follows:

Infrastructure 20 to 50 years Structures and improvements 20 to 50 years Equipment 3 to 15 years

#### G. Receivables

Receivables consist of fees charged at the various sites. The Authority believes its receivables to be fully collectible and, accordingly, no allowance for doubtful accounts is required.

Notes to Financial Statements (Continued) For the Fiscal Year Ended June 30, 2006

# Note 1: Summary of Significant Accounting Policies (continued)

#### H. Net Assets

Net assets comprise the various net earnings from operating and non-operating revenues, expenses and contributions of capital. Net assets are classified in the following three components: invested in capital assets, net of related debt; restricted; and unrestricted net assets. Invested in capital assets, net of related debt, consists of all capital assets, net of accumulated depreciation and reduced by outstanding debt that is attributable to the acquisition, construction and improvement of those assets; debt related to unspent proceeds or other restricted cash and investments is excluded from the determination. Restricted net assets consists of net assets for which constraints are placed thereon by external parties, such as lenders, grantors, contributors, laws, regulations and enabling legislation, including self-imposed legal mandates. Unrestricted net assets consists of all other net assets not included in the above categories.

When both restricted and unrestricted net assets are available, restricted resources are used for unrestricted purposes only after the unrestricted resources are depleted.

#### I. Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Note 2: Cash and Investments

The Authority holds its cash and investments as follows:

#### A. Cash Held with the Napa County Treasury

The Authority holds unrestricted cash in the Napa County Treasury which maintains a Cash and Investments pool. The fair value of investments in the pool is determined monthly based upon quoted market prices.

The Authority also maintains an Operation and Maintenance Reserve Account required by the bond indenture in a trust fund held in the County of Napa's treasury.

Notes to Financial Statements (Continued) For the Fiscal Year Ended June 30, 2006

# Note 2: Cash and Investments

1.

# B. Cash Held with Fiscal Agent

**Principal Account** 

The Authority holds all of its restricted cash, except for the reserve above held in the treasury, with US Bank (Agent). The Authority holds the cash in six separate accounts, for the purpose of paying principal and interest on the 2004 revenue bonds, a reserve for the bond issue, a trust fund to pay for the closure of the sanitary landfill, and a reserve for contingent environmental liability. The fair value of investments in US Bank is determined monthly based upon quoted market prices.

The Agent has invested the cash for each account by the following categories:

| 1. | 1 Time par 1 100 out  |                                  |
|----|---|----------------------------------|
|    | Money market mutual funds   | \$<br>                           |
| 2. | Interest Account  |                                  |
|    | Money market mutual funds   | <br>21,138                       |
| 3. | Debt Service Reserve Account  |                                  |
|    | U.S. Government agencies  Money market mutual funds  Total Debt Service Reserve Account | <br>898,741<br>41,929<br>940,670 |
| 4. | Bond Fund Account   |                                  |
|    | Money market mutual funds   | <br>427,110                      |
| 5. | Landfill Closure Trust Fund Account   |                                  |
|    | Money market mutual funds   | <br>                             |
| 6. | Environment Liability Trust Fund Account  |                                  |
|    | Money market mutual funds   | <br>                             |
|    | Total Cash Held with Fiscal Agent   | \$<br>1,388,918                  |

Notes to Financial Statements (Continued) For the Fiscal Year Ended June 30, 2006

# Note 2: <u>Cash and Investments</u> (continued)

#### B. Cash Held with Fiscal Agent (continued)

The investments held with the fiscal agent can be categorized into these three categories of credit risk.

- 1. Insured or registered, or securities held by the government or its agent in the government's name.
- 2. Uninsured and unregistered, with securities held by the counterparty, or by its trust department or agent in the government's name.
- 3. Uninsured and unregistered, with securities held by the counterparty, or by its trust department or agent but not in the government's name.

At fiscal year end, the Authority's investment balances with the fiscal agent were categorized as follows:

|   | Category 1 | Carrying Amount | Fair<br>Value   |
|---|------------|-----------------|-----------------|
| U.S. Government securities                      | \$         | \$<br>898,741   | \$<br>875,140   |
| Investments not subject to categor Mutual funds | rization:  | <br>490,177     | <br>490,177     |
| Total   |            | \$<br>1,388,918 | \$<br>1,365,317 |

At June 30, 2006, the difference between the cost and fair value of cash and investments was not material. Therefore, an adjustment to fair value was not required for GASB 31 compliance.

Notes to Financial Statements (Continued) For the Fiscal Year Ended June 30, 2006

### Note 3: Capital Assets

The Authority purchased or received its property, plant, and equipment as part of the landfill acquisition. The fixed assets purchased are recorded at cost. The landfill and the quarry represent items that were acquired with the landfill and are valued at fair market value as of the date acquired. Capital assets activity for the year ended June 30, 2006, was as follows:

|  | Balance July 1, 2005 | Additions    | Retirements | Transfers & Adjustments | Balance June 30, 2006 |
|--|----------------------|--------------|-------------|-------------------------|-----------------------|
| Capital assets, not being depreciated:       |                      |              |             |                         |                       |
| Land   | \$ 977,749           | \$           | \$          | \$                      | \$ 977,749            |
| Landfill                                     | 3,652,726            | 1,555,436    |             |                         | 5,208,162             |
| Quarry                                       | 956,000              |              |             |                         | 956,000               |
| Total capital assets, not being              |                      |              |             |                         |                       |
| depreciated                                  | 5,586,475            | 1,555,436    |             |                         | 7,141,911             |
| Capital assets, being depreciated:           |                      |              |             |                         |                       |
| Structures and improvements                  | 11,413,755           | 1,072,753    |             |                         | 12,486,508            |
| Donated assets                               | 196,073              |              |             |                         | 196,073               |
| Total capital assets, being depreciated      | 11,609,828           | 1,072,753    |             |                         | 12,682,581            |
| Less accumulated depreciation for:           |                      |              |             |                         |                       |
| Structures and improvements                  | (3,044,849)          | (335,593)    |             |                         | (3,380,442)           |
| Donated assets                               | (35,538)             | (4,903)      |             |                         | (40,441)              |
| Total accumulated depreciation               | (3,080,387)          | (340,496)    |             |                         | (3,420,883)           |
| Total capital assets, being depreciated, net | 8,529,441            | 732,257      |             |                         | 9,261,698             |
| Total capital assets, net                    | <u>\$ 14,115,916</u> | \$ 2,287,693 | \$          | \$                      | <u>\$ 16,403,609</u>  |

# Note 4: **Revenue Bonds Payable**

In July of 2004, the Authority issued \$9,030,000 of 2004 Revenue Bonds at rates between 2.4% and 5.5%, which refunded the 1994 Revenue Bonds. These bonds were originally issued in March of 1994 for the purpose of constructing a transfer station. The revenue bonds are made up of serial and term bonds. The bonds are special obligations of the Authority, and are payable from and secured by a pledge of net revenues, as defined in the Indenture, primarily from the operations of the landfill and transfer station.

Notes to Financial Statements (Continued) For the Fiscal Year Ended June 30, 2006

# Note 4: **Revenue Bonds Payable** (continued)

The following is a summary of long-term liabilities transactions for the year ended June 30, 2006:

|                                | Balance July 1, 2005 | Additions | Deletions    | Balance<br>June 30, 2006 | Amounts Due Within One Year |
|--------------------------------|----------------------|-----------|--------------|--------------------------|-----------------------------|
| Bonds payable                  | \$ 8,410,000         | \$        | \$ (620,000) | \$ 7,790,000             | \$ 835,000                  |
| Total Long-Term<br>Liabilities | <u>\$ 8,410,000</u>  | \$        | \$ (620,000) | <u>\$ 7,790,000</u>      | \$ 835,000                  |

As of June 30, 2006, annual debt service requirements to maturity are as follows:

| Year Ending               | Bonds Payable       |                     |  |
|---------------------------|---------------------|---------------------|--|
| <u>June 30:</u>           | Principal           | Interest            |  |
|                           |                     |                     |  |
| 2007                      | \$ 835,000          | \$ 366,950          |  |
| 2008                      | 865,000             | 334,050             |  |
| 2009                      | 900,000             | 299,450             |  |
| 2010                      | 950,000             | 263,450             |  |
| 2011                      | 1,000,000           | 222,600             |  |
| 2012-2014                 | 3,240,000           | 347,280             |  |
| Subtotal                  | 7,790,000           | <u>\$ 1,833,780</u> |  |
| Plus: Unamortized Premium | 33,526              |                     |  |
| Total                     | <u>\$ 7,823,526</u> |                     |  |

# Note 5: Estimated Liability on Closure and Postclosure of the Landfill

State and federal laws and regulations require the Authority to place a final cover on its landfill site when it stops accepting waste and to perform certain maintenance and monitoring functions at the site for thirty years after closure. Although postclosure care costs will be paid only after the final closure date, and since the Authority is completing closure construction, it reports a portion of closure and postclosure care costs as an operating expense in each period based on landfill capacity used as of each balance sheet date. The \$15,420,000 reported as landfill closure and postclosure care liability at June 30, 2006, represents the cumulative amount reported to date based on the use of 100 percent of the estimated capacity of the landfill.

Notes to Financial Statements (Continued) For the Fiscal Year Ended June 30, 2006

# Note 5: Estimated Liability on Closure and Postclosure of the Landfill (continued)

Pursuant to GASB statement 18, section L10.106, on landfill closure and postclosure care costs regulations, a portion of the estimated total current cost of municipal solid waste landfill closure and postclosure care should be recognized as an expense and as a liability in each period that the municipal solid waste landfill accepts solid waste.

The estimated cost of postclosure is based on what it would cost to perform all postclosure care in June 2006. Actual cost may be higher due to inflation, changes in technology, or changes in regulations.

The total estimated postclosure costs are \$15.4 million and will be paid over a 30 year postclosure care period. The Authority expects that future inflation costs will be paid from interest earnings. However, if interest earnings are inadequate or additional postclosure care requirements are determined (due to changes in technology or applicable laws or regulations, for example), these costs may need to be covered by charges to future users.

| Estimated costs for postclosure Multiply by percentage of capacity used | \$ 15,420,000<br>    |
|---|----------------------|
| Estimated liability at June 30, 2006                                    | <u>\$ 15,420,000</u> |

In June 2006, the Authority received final closure approval from the State. Therefore, the \$15,420,000 estimated liability represents only the remaining postclosure care liability.

#### Note 6: Estimated Liability on Closure and Postclosure of the Quarry

State laws and regulations (Surface Mining Reclamation Act) require the Authority to place a final cover on its quarry site and to perform certain maintenance and monitoring functions at the site for thirty years after closure. The Authority reports these postclosure care costs as an operating expense based on the quarry capacity used as of each balance sheet date. The total estimated postclosure costs are \$273,400 and will be paid over a 30 year postclosure care period.

| Estimated costs for postclosure Multiply by percentage of capacity used | \$<br><br>273,400<br>100% |
|---|---------------------------|
| Estimated liability at June 30, 2006                                    | \$<br>273,400             |

Notes to Financial Statements (Continued) For the Fiscal Year Ended June 30, 2006

### Note 7: **Economic Dependency**

The Authority has four major customers. Vallejo Garbage Service Co., Napa Valley Disposal Co., Napa Garbage Service Co., and American Canyon Disposal Service represent approximately 57 percent of the Authority's revenue. These companies have contracts with the individual Cities and County for providing waste disposal services. The respective jurisdictions have contracted with the Authority to dispose of all waste generated within their jurisdiction. In prior audits, this percentage had only reflected waste that was delivered to the Authority's transfer station. There is another source of Authority waste which is directly hauled to the Keller Canyon Landfill by Vallejo Garbage Service Co. without handling at the transfer station.

#### Note 8: Net Deficit

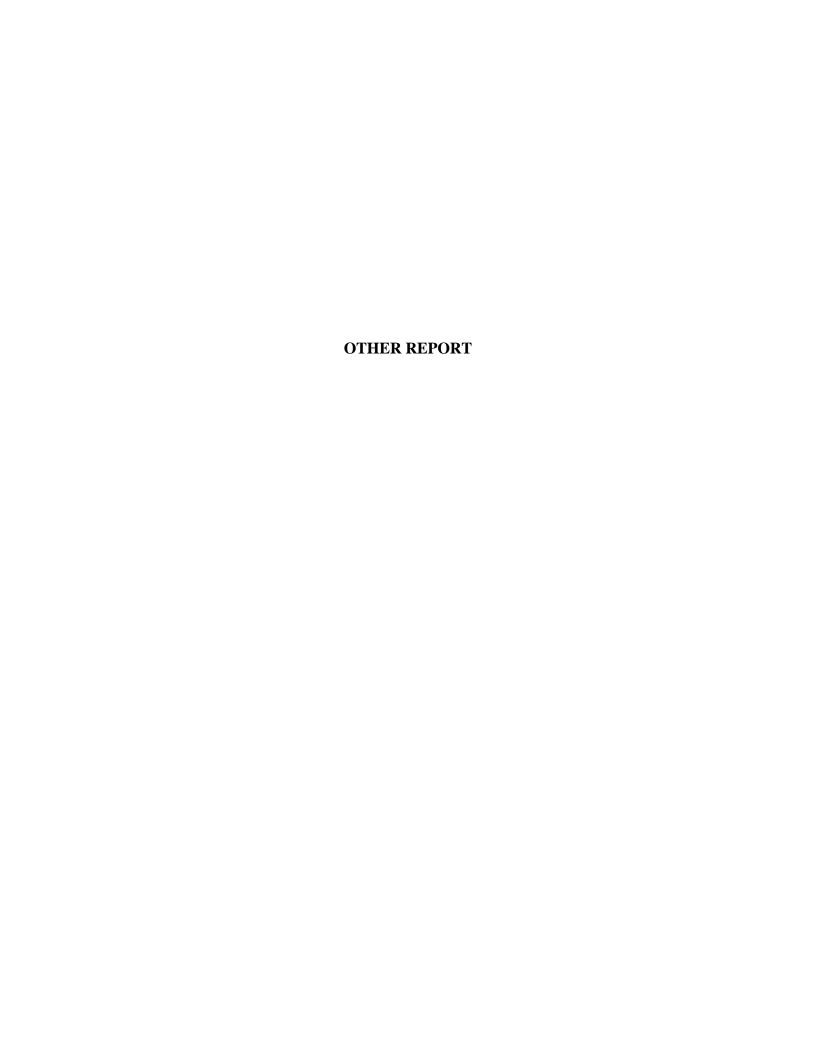
The Authority has a net deficit at year end due to the unfunded liability for postclosure costs of the landfill. The rates charged for waste disposal will include a surcharge to pay for the annual postclosure costs for the next thirty years and will eliminate the deficit at the end of the thirty years. The bond indenture includes a provision requiring the rates to be increased if the Authority is not expected to be able to pay the postclosure costs with current rates.

## Note 9: **Related Party Transactions**

During the fiscal year ended June 30, 2006, the Authority paid the County of Napa, a related party, \$208,692, of which \$81,708 was for Local Enforcement Agency fees and \$126,984 for legal, accounting and administrative services.

#### Note 10: Risk Management

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; general liability and earthquake. The Authority has secured commercial lines of coverage for these types of losses.





# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Honorable Members of the Board of Directors Napa-Vallejo Waste Management Authority Napa, California

We have audited the financial statements of Napa-Vallejo Waste Management Authority as of and for the fiscal year ended June 30, 2006, and have issued our report thereon dated September 14, 2006. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

# Internal Control Over Financial Reporting

In planning and performing our audit, we considered Napa-Vallejo Waste Management Authority's internal control over financial reporting in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a reportable condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements caused by error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. We noted no matters involving the internal control over financial reporting and its operation that we consider to be material weaknesses.

#### Compliance and Other Matters

As part of obtaining reasonable assurance about whether Napa-Vallejo Waste Management Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

To the Honorable Members of the Board of Directors Napa-Vallejo Waste Management Authority

This report is intended for the information of the management and state agencies, and is not intended to be and should not be used by anyone other than these specified parties.

BARTIG, BASLER & RAY, LLP

Barting Busher & Ray, LLP

A Gallina LLP Company

Roseville, California

September 14, 2006