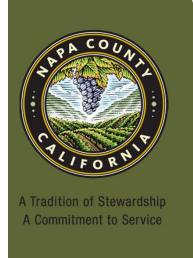
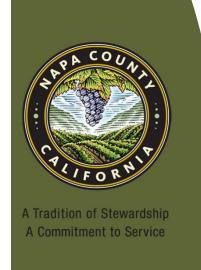


Status of Discussions



- Discussions began in May 2017
- Extended term request of 55 years plus one 10 year extension
- Completed a Request for Information and Interest

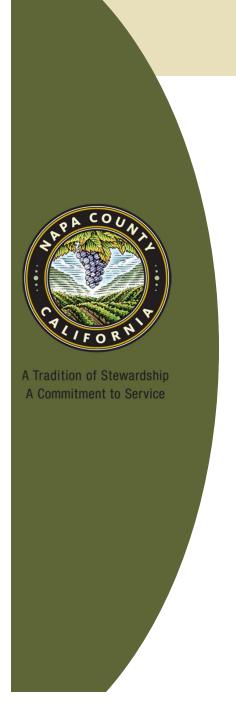
Status of Discussions

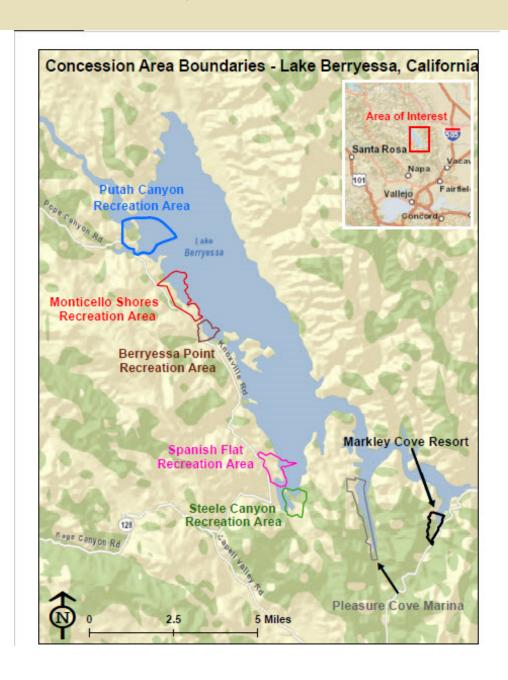


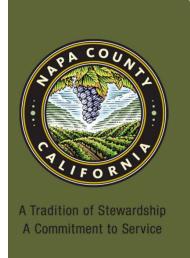
- Supervisor Pedroza, Supervisor Dillon and County staff continue to meet with Bureau of Reclamation (BOR)
- Ragatz Realty working on revenue assumptions and analysis of potential revenues

 Need to define scope to determine costs to County and support BOR can provide

Map

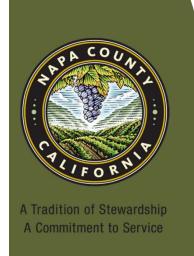




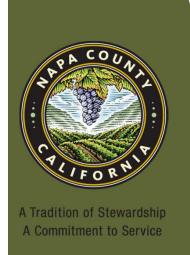


Phase 1: 2019

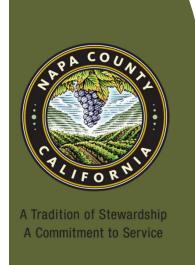
- County assumes Steele Canyon and Monticello
 Shores under Managing Partner Agreement; begins
 RFP and Planning
- Steele Canyon will operate during 2019 season under temporary agreement through BOR
- BOR will seek a temporary concessionaire (3-5 years)
 for Spanish Flat; possibly others



- Phase 2: Approximately 2019-2021
 - County begins discussions with existing concessionaires at Markley Cove and Pleasure Cove to bring concession areas under County's Managing Partner Agreement
 - Establish a decisions "deadline" to determine whether Markley Cove and Pleasure Cove come under County management or stay with Bureau of Reclamation

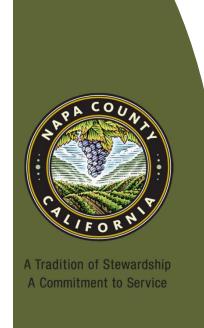


- Phase 3: Approximately 2022-2024
 - County and Bureau of Reclamation begin discussions on long-term future of Spanish Flat Concession Area
 - County may begin process to bring Spanish Flat under Managing Partner Agreement and bid concession opportunity through RFP process
 - Establish a decisions "deadline" to determine whether Spanish Flat will come under County management or stay with Bureau of Reclamation



- Phase 4: Approximately 2025-2027
 - County and Bureau of Reclamation begin discussions on long-term future of Berryessa Marina and Putah Creek
 - Establish a "deadline" to determine whether Putah
 Creek and Berryessa Point will come under County
 management or stay with Bureau of Reclamation

Next Steps



 Grant Sedgwick to present on preliminary revenue analysis and will finalize a report on phases

 Discussion and possible direction from Board of Supervisors