

**COLLIERS INTERNATIONAL
(REAL ESTATE SERVICES)**

ESTIMATES FOR POTENTIAL COMMISSIONS

	STRUCTURE TYPE	LEASE RATE	SQ FT	COUNTY MAY OCCUPY	LEASABLE**	REVENUE PER YEAR LESS COM	TOTAL LEASE ON FIVE YEAR TERM	POTENTIAL COMMISSION
BUILDING 1 AND 1A	WAREHOUSE	\$ 0.50	154,000	77,000	77,000	\$ 438,900.00	\$ 2,310,000.00	\$ 115,500.00
BUILDING 2 AND 2A	OFFICE	\$ 1.25	76,000	76,000	-	\$ -	\$ -	\$ -
BUILDING 3	WAREHOUSE	\$ 0.50	65,800	-	65,800	\$ 375,060.00	\$ 1,974,000.00	\$ 98,700.00
BUILDING 4	RESEARCH AND DEV	\$ 1.14	62,800	-	62,800	\$ 815,432.88	\$ 4,291,752.00	\$ 214,587.60
TOTALS:			358,600		205,600	\$ 1,629,392.88	* \$ 8,575,752.00	\$ 428,787.60

ASSUMPTIONS:

FIVE YEAR LEASE ON TOTAL SQUARE FOOTAGE OF EACH BLDG

* THE REVENUE PER YEAR ASSUMES FULL OCCUPANCY, LESS COMMISSION, ASSUMES NO TI, AT THE LEASE RATES USED IN THE ABOVE EXAMPLE

THESE RATES ARE SUBJECT TO MARKET CHANGES

POTENTIAL COMMISSION: \$428,787.60

RECOMMENDED CONTRACT MAXIMUM: \$430,000