



A Tradition of Stewardship
A Commitment to Service

County Executive Office

1195 Third Street, Suite 310
Napa, CA 94559
www.co.napa.ca.us

Main: (707) 253-4421
Fax: (707) 253-4176

Nancy Watt
County Executive Officer

December 4, 2009

Brent Randol

[REDACTED]

RECEIVED

DEC 07 2009

COUNTY OF NAPA
EXECUTIVE OFFICE

RE: WILDLIFE CONSERVATION COMMISSION

Dear Brent:

The term of your position representing the *Wildlife Conservation Commission* expires on **2-1-2010**. If you wish to request reappointment, please check the boxes below, sign where indicated, and return this letter to the County Executive Office. When the letter has been returned, your name will be forwarded to the Board of Supervisors for consideration for reappointment to another **three-year** term, as you have been a valued member of the *Commission*. If any of the information on your last application for appointment has changed, please contact the Napa County Executive's Office to obtain a new application, and submit the completed new application when returning this letter.

Yes, I would like my name, this letter and application forwarded to the Board of Supervisors for possible reappointment to the *Wildlife Conservation Commission* for the term *commencing February 2, 2010 and expiring February 1, 2013*.

I confirm by signing below that all the information on my application is current; or

Some of the information on my prior application is no longer correct. A new application is attached.



SIGNATURE

12-4-09

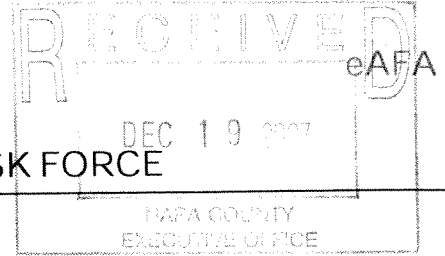
DATE

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APPLICATION FOR APPOINTMENT TO
 BOARD, COMMISSION, COMMITTEE OR TASK FORCE

PLEASE TYPE OR PRINT (Complete pages 1 through 3)

*Application for Appointment to: (Name of Board, Commission, Committee or Task Force)

Wildlife Conservation Commission

*Category of membership for which you are applying:
 (This information can be found on the news release announcing the opening.
 You may apply for more than one category if more than one position is open.)

Sportsperson/Angler

*Supervisorial District in which you reside:

Third

*Full Name

Brent Randol

Date

12/17/2007

*Current Occupation (within the last twelve (12) months):

**Smith Barney
 Branch Manager**

Current License (Professional or Occupational); Date of issue and/or expiration including status:

**Series 7,9,10,24,26,53,63,65
 California State Life & Disability, Property & Casualty**

Education/Experience: (A resume may be attached containing this and any other information that would be helpful to the Board in evaluating your application.)

Resume Attached

Community participation (nature of activity and community location):

**Foreperson Napa County Grand Jury (2003-2004)
 Member Napa Chamber of Commerce Legislative Action Committee (term ends 12-31-07)
 Board Member Leadership Napa Valley (term ends 12-31-08)
 Board Member Napa Valley Rebuilding Together
 President St Helena Bocce Club (term ends 12-31-07)**

Other County Board/Commission/Committee on which you serve/have served:

N/A

* Denotes Mandatory Entry Required

Application for Appointment to: (Name of Board, Commission, Committee or Task Force)

Wildlife Conservation Commission

Names, addresses and phone numbers of three (3) individuals familiar with your background:

*Name

Jeff Gerlomes

*Address

[Redacted]

*City

[Redacted]

*State *Zip Code

[Redacted]

[Redacted]

*Telephone

[Redacted]

*Name

Gail Randol

*Address

[Redacted]

*City

[Redacted]

*State *Zip Code

[Redacted]

[Redacted]

*Telephone

[Redacted]

*Name

Mike Basayne

*Address

[Redacted]

*City

[Redacted]

*State *Zip Code

[Redacted]

[Redacted]

*Telephone

[Redacted]

Name and occupation of spouse within the last 12 months, if married (for Conflict of Interest purposes):

Darina Alegria: Retail Sales, On The Vine St Helena

*Please explain your reasons for wishing to serve and, in your opinion, how you feel you could contribute:

I am a fourth generation Napa Valley resident and been involved in outdoor activities my entire life. I have held a California Fishing & Hunting license since I was 16 years old. I have hiked, fished, and hunted on much of the public land in the Napa County. I am very interested and involved Napa Valley events that effect wildlife (Member Napa Valley Fly Fishing Association). I am actively involved in many river, park, and creek cleanups each year. I have held other board and commission positions and I was very successful and bringing diverse opinions to consensus. As fore person of the Napa County Grand Jury I had 1 year of hands on experience bringing 19 individuals to a final consensus. If nominated I would be committed to attending all meetings, and doing much public outreach to best aide the Napa County Board of Supervisors.

Brent Randol

Application for Appointment to: (Name of Board, Commission, Committee or Task Force)

Wildlife Conservation Commission

APPLICANTS APPOINTED BY THE BOARD OF SUPERVISORS WILL BE REQUIRED TO TAKE AN OATH OF OFFICE.

PLEASE NOTE THAT APPOINTEES MAY BE REQUIRED BY STATE LAW AND COUNTY CONFLICT OF INTEREST CODE TO FILE FINANCIAL DISCLOSURE STATEMENTS.

All applications will be kept on file for one year from the date of application

PERSONAL INFORMATION

The following information is provided in confidence to the extent that it will not be posted on the Internet, but may be used by the Board of Supervisors when making the appointment, or be used by the committee/commission/board/task force following appointment for purposes of communicating with the appointee.

Full Name

Brent Randol

*e-mail Address

[Redacted]

*Home Address

[Redacted]

*Work Address

[Redacted]

*City

[Redacted]

State

[Redacted]

*Zip Code

[Redacted]

*City

[Redacted]

State

[Redacted]

Zip Code

[Redacted]

*Telephone

[Redacted]

Telephone

[Redacted]

Please Read!

BRENT RANDOL

Accounts Manager / Investments Products Specialist Licenses: Series 7, 9, 10, 24, 26, 53, 63, 65

TOP PERFORMING BUSINESS DEVELOPMENT PROFESSIONAL with over twenty years of experience and a proven track record for consistently driving continuous growth and profitability in the financial services industry. Experience encompasses wide breadth of responsibilities and areas of expertise within the financial products industry. Demonstrated outstanding talents in developing and leading the cultivation of corporate to corporate relationships.

Key Contributions

- Significant revenue increases through the development and implementation of relationship-based strategies.
- Demonstrated skill and leadership for uncovering and exploiting business development opportunities while forging mutually beneficial and profitable corporate-to-corporate partnership alliances.
- Cultivation of highly profitable and lasting business relationships earned through the establishment and maintenance of premium levels of client service.

ACHIEVEMENT HIGHLIGHTS

- March 2005, 2006, 2007, Presidents Volunteer Award.
- January 2005, Team Builder Award
- June 2004, Forperson Napa County Grand Jury
- March 2004, Citistars Winner.
- September 2000, Finalist Customer Excellence Award.
- February 1999, Nomination: Managers Choice Award.
- June 1997, Graduate Leadership Napa Valley.
- April 1997, Sales Manager of the Year for Independent Financial.
- October 1995, Outstanding Manager of the Year - *Investment Marketing Magazine*
- February 1991, Pamco Achievement Award for Outstanding Sales Management.

PROFESSIONAL EXPERIENCE

- **SMITH BARNEY. AREA INVESTMENT MANAGER.** June 2002 to Present.
(Manage and Train Bank Brokerage Representatives in San Francisco Bay Area)
Responsibilities include recruiting, interviewing, hiring, assigning and implementing the training and development of 19 Stockbrokers and 3 Sales Assistants. Establishes objectives, conducts performance reviews, provides forecasting and strategic analysis for each quarter. Acts as a resource to answer questions, review documents, approve trade blotters, and conduct annual audits. Ensures relationships are managed according to policies and procedures and that service and sales standards are achieved.
- **CUNA MUTUAL GROUP. Division Manager.** October 1998 to June 2002
(*Provides Investment Products to Credit Union Members Throughout California*)
Responsible for development of new accounts and retention of existing credit union customer relationships; recruiting, interviewing, hiring, assigning and implementing the training and development of 23 Stockbrokers and 19 Sales Assistants. Establishes objectives, conducts performance reviews, provides forecasting and strategic analysis for each quarter. Acts as a resource to answer questions, review documents, negotiates fees with credit union customers; responsible for the budget and expense control. Ensures relationships are managed according to policies and procedures and that service standards are achieved.
- **STEVE LESHER & ASSOCIATES. Wholesaler.** January 1998 to October 1998
(*Insurance and Investment Product Brokers – Targeted to Federal Banks*)
Serviced and presented products to over 60 Financial Consultants in 150 Federal Bank Branches throughout California. Assisted in sales and promotions of the products through seminars, presentations and one-to-one meetings.
- **INDEPENDENT FINANCIAL MARKETING GROUP. Account Director.** October 1985 to December 1997
(*Provides securities and investment programs to Banks*)
Responsibilities included starting as an on-site Investment Executive, received continuous promotions through to Sales Manager and Program Manager overseeing 18 Investment Executives selling over \$80M of investment products in 1997. Continuously achieved or exceeded all sales goals set by Independent Financial Marketing Group.
* Sole employee to qualify for sponsored attendance at highly coveted annual sales conference for 12

- consecutive years (October 1985 to April 1997)
- * Supervised four members of the Presidents Counsel of Independent Financial, which is made up of the top 12 Investment Executives in the entire company.

EDUCATION/ADDITIONAL LICENSES

- **Bachelor of Science – Business Administration** (Finance) Minors: Economics, Computer Science
HUMBOLDT STATE UNIVERSITY. Arcata, CA 1984
- California Life and Disability, Long Term Care Certification, California Fire and Causality License